

INVITATION FOR BID



Missouri Department of Corrections
Fiscal Management Unit
Purchasing Section
2729 Plaza Drive, P.O. Box 236
Jefferson City, MO 65102

Buyer of Record:
Diana Fredrick, CPPB
Procurement Officer II
Telephone: (573) 526-0591
diana.fredrick@doc.mo.gov

IFB931Y19708295

Barber Supplies and Accessories

FOR
Department of Corrections
Division of Adult Institutions
Various Locations

Contract Period:
Date of Award through One Year

Date of Issue: February 4, 2019
Page 1 of 40

Bids Must Be Received No Later Than:

2:00 p.m., March 5, 2019

Bids may be submitted electronically through MissouriBUYS only or a hard-copy bid may be submitted. Hard-copy bids must be **SEALED** and be delivered to the Missouri Department of Corrections, Purchasing Section, 2729 Plaza Drive, Jefferson City, MO 65109, or P.O. Box 236, Jefferson City, Missouri 65102. The vendor should clearly identify the IFB number on the lower right or left-handed corner of the container in which the bid is submitted to the Department. This number is essential for identification purposes.

The undersigned hereby declares understanding, agreement, and certification of compliance to provide the items and/or services at the firm fixed percentage discount stated, pursuant to the requirements and specifications contained herein. The undersigned further agrees that when an authorized official of the Missouri Department of Corrections countersigns this document, a binding contract, as defined herein, shall exist between the contractor and the Department of Corrections. The authorized signer of this document certifies the contractor (named below) and each of its principles are not suspended or debarred by the federal government.

Company Name: Phoenix Trading, Inc. DBA Amercare Products, Inc.
Address to send POs: 17661 128th PI NE
City, State, Zip: Woodinville, WA 98072
Telephone: 800-556-6322 Fax: 800-525-4042
MissouriBUYS SYSTEM ID#: _____
Email: julie@amercareproducts.net

Authorized Signer's Printed Name and Title: Julie Siegel, Operations Manager

Authorized Signature: *Julie Siegel* Bid Date: 3/1/19

NOTICE OF AWARD: This bid is accepted by the Missouri Department of Corrections as follows: In its entirety.

Alana Contract No. Y19708295
Alana Boyles, Director, Division of Adult Institutions 3-11-19
Date

The original cover page, including addendums, should be signed and returned with the bid.

Fredrick, Diana

From: Julie Siegel <Julie@amercareproducts.net>
Sent: Tuesday, March 5, 2019 5:43 PM
To: Fredrick, Diana
Subject: RE: IFB931Y19708295 - Barber Supplies
Attachments: Barber Shop.xlsx

Diana,

Here is the updated catalog.

Thanks!

Julie Siegel
Operations Manager
Amercare Products, Inc.
(425) 489-9575
julie@amercareproducts.net

Please visit our new website www.amercareproducts.net



From: Fredrick, Diana <Diana.Fredrick@doc.mo.gov>
Sent: Tuesday, March 5, 2019 2:39 PM
To: Julie Siegel <Julie@amercareproducts.net>
Subject: IFB931Y19708295 - Barber Supplies
Importance: High

Good afternoon Julie,

Thank you for your bid submission under the above subject IFB.

1. Unfortunately, the electronic catalog you submitted does not show pricing for all the items listed in EXHIBIT B, Market Basket Survey. Pursuant to paragraph 4.1.3 on page 17 of the IFB, please submit your current MSRP list/catalog that lists all items to me at one of the following addresses:

(For US Mail)

Attn: Diana Fredrick, CPPB
FMU/Purchasing Section
PO 236
Jefferson City, MO 65102

(For Courier or Hand Delivery)

Attn: Diana Fredrick, CPPB
FMU/Purchasing Section
2729 Plaza Drive
Jefferson City, MO 65109

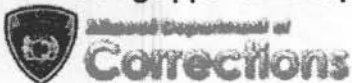
2. In addition, you must complete and submit the cover page of the IFB. The bid date must be no later than 3/5/2019.
3. Pursuant to paragraph 4.4.1 a., "If line item 1 is left blank, the percentage shall be interpreted as zero (0) discount." However, you have indicated a 15% discount on EXHIBIT B, Market Basket Survey. Please clarify your intentions.
4. On EXHIBIT F, Miscellaneous Information, you listed your Company name but not your Charter number. If your company is exempt, please refer to this link: <http://revisor.mo.gov/main/OneSection.aspx?section=351.572&bid=18804&hl=> and provide me with your exemption paragraph number.

Items 1-4 must be delivered to me no later than March 12, 2019. Not receiving the catalog by the deadline, will render your bid as non-responsive.

Thank you,

Diana Fredrick, CPPB
Procurement Officer II
FMU/Purchasing Section
Ph: 573-526-0591
Fax: 573-522-1562

For bidding opportunities please visit <https://missouribuys.mo.gov/>



Amercare Products, Inc.

(800) 556-6322

Item Description	Item Number	List Price each	Discount	Discounted Price
Oster Professional Hair Clippers				
Classic 76 Universal Motor Clipper w/2 blades	76076-010	\$ 179.73	15%	\$ 152.77
Model 10 Heavy Duty Clipper w/ 1 blade	76010-010	\$ 158.83	15%	\$ 135.01
Turbo III Universal Motor Clipper w/ 2 blades	76111-140	\$ 171.38	15%	\$ 145.67
Turbo III Universal Motor Clipper w/ 1 blade	76111-160	\$ 143.71	15%	\$ 122.16
Fast Feed Adjustable Pivot Motor Clipper	76023-510	\$ 75.23	15%	\$ 63.95
Oster Professional Hair Trimmers				
T-Finisher T-Blade Trimmer	76059-010	\$ 58.51	15%	\$ 49.74
Finisher Narrow Blade Trimmer	76059-030	\$ 58.51	15%	\$ 49.73
Oster Blades for Classic 76 & Model 10				
Detachable Blade Size 00000	76918-006	\$ 26.48	15%	\$ 22.51
Detachable Blade Size 0000	76918-016	\$ 26.48	15%	\$ 22.51
Detachable Blade Size 000	76918-026	\$ 26.48	15%	\$ 22.51
Detachable Blade Modified 0A	76918-036	\$ 26.48	15%	\$ 22.51
Detachable Blade Size 0A	76918-056	\$ 26.48	15%	\$ 22.51
Detachable Blade Size 1	76918-086	\$ 26.48	15%	\$ 22.51
Detachable Blade Size 1A	76918-076	\$ 27.36	15%	\$ 23.26
Detachable Blade Size 1.5	76918-116	\$ 30.90	15%	\$ 26.26
Detachable Blade Size 2	76918-126	\$ 33.54	15%	\$ 28.51
Detachable Blade Size 3.5	76918-146	\$ 35.30	15%	\$ 30.00
Detachable Blade Size 3.75	76918-206	\$ 39.71	15%	\$ 33.76
Detachable Blade 18 Skiptooth Blade	76918-106	\$ 30.90	15%	\$ 26.26
Detachable Blade Texturizing Blade	76918-306	\$ 37.95	15%	\$ 32.26
Detachable Blade Flattop Blade	76918-216	\$ 29.12	15%	\$ 24.75
Oster Blades for Turbo III Clipper				
Detachable Blade Size 00000	76911-006	\$ 26.48	15%	\$ 22.51
Detachable Blade Size 0000	76911-016	\$ 26.48	15%	\$ 20.18
Detachable Blade Size 000	76911-026	\$ 26.48	15%	\$ 20.18
Detachable Blade Size 0A	76911-056	\$ 26.48	15%	\$ 20.18
Detachable Blade Size 1	76911-086	\$ 26.48	15%	\$ 20.18
Detachable Blade Size 1A	76911-076	\$ 27.36	15%	
Detachable Blade Size 1.5	76911-116	\$ 30.90	15%	\$ 26.26
Detachable Blade Size 2	76911-126	\$ 33.54	15%	\$ 28.51
Detachable Blade Size 3.5	76911-146	\$ 35.30	15%	\$ 30.00
Oster Blades for Fast Feed Clipper				
Adjustable Size 000-1 17 Tooth	76913-506	\$ 19.94	15%	\$ 16.95
Adjustable Size 000-1 25 Tooth	76913-536	\$ 19.94	15%	\$ 16.95
Oster Blades for Finishers				
Trimmer T-Blade	76913-586	\$ 21.89	15%	\$ 18.60
Trimmer Narrow Blade	76913-566	\$ 21.89	15%	\$ 18.61

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Trimmer Shaving Blade	76913-006	\$ 21.89	15%	\$ 18.61
Oster Universal Comb Attachments				
#0 Comb - 1/16"	76926-696	\$ 3.17	15%	\$ 2.69
#1 Comb - 1/8"	76926-606	\$ 3.17	15%	\$ 2.69
#2 Comb - 1/4"	76926-616	\$ 3.17	15%	\$ 2.69
#3 Comb - 3/4"	76926-620	\$ 3.17	15%	\$ 2.69
#4 Comb - 1/2"	76926-626	\$ 3.17	15%	\$ 2.69
#5 Comb - 5/8"	76926-630	\$ 3.17	15%	\$ 2.69
#6 Comb - 3/4"	76926-636	\$ 3.17	15%	\$ 2.69
#7 Comb - 7/8"	76926-640	\$ 3.17	15%	\$ 2.69
#8 Comb - 1"	76926-646	\$ 3.33	15%	\$ 2.83
#10 Comb - 1.25"	76926-565	\$ 3.33	15%	\$ 2.83
10 Piece Universal Comb Set	76926-900	\$ 24.66	15%	\$ 20.96
Oster Lubricants & Disinfectants				
Kool Lube 3 Spray Coolant - 14 oz can	76300-101	\$ 7.89	15%	\$ 6.71
Spray Disinfectant - 16 oz can	76300-102	\$ 7.02	15%	\$ 5.96
Blade Wash Cleaner - 18 oz can	76300-103	\$ 7.02	15%	\$ 5.96
5 in Spray 0 14 oz can	76300-107	\$ 8.77	15%	\$ 7.45
Blade Lube Lubricating Oil - 4 oz bottle	76300-104	\$ 1.98	15%	\$ 1.68
Blade Lube 5 wt. Oil - 0.5 oz tube	76300-106	\$ 1.75	15%	\$ 1.49
Gear Lube Grease (76 & 111) - 1.25 oz tube	76300-105	\$ 3.82	15%	\$ 3.24
Oster Combs				
Master Flattop Styling Comb	76001-605	\$ 7.23	15%	\$ 6.14
Pro-Styling Comb	76002-605	\$ 7.01	15%	\$ 5.96
Original Finishing Comb	76003-605	\$ 6.18	15%	\$ 5.25
Large Barber Comb, White	76005-605	\$ 2.10	15%	\$ 1.79
Wahl Professional Clippers				
Taper 2000 - Black	8472-850	\$ 35.52	15%	\$ 30.19
Taper 2000	8472-700	\$ 35.52	15%	\$ 30.19
Pro Basic	8255	\$ 41.28	15%	\$ 35.09
Designer	8355-400	\$ 56.16	15%	\$ 47.74
Super Taper	8400	\$ 56.16	15%	\$ 47.74
Pilot	8483	\$ 64.32	15%	\$ 54.67
Icon	8490-900	\$ 66.24	15%	\$ 56.30
Super Taper II	8470-500	\$ 66.24	15%	\$ 56.30
Senior	8500	\$ 89.28	15%	\$ 75.89
Vac Clipper - Senior w/ V9000 Motor	8566	\$ 97.92	15%	\$ 83.23
Cordless Designer	8591	\$ 91.20	15%	\$ 77.52
ChromStyle Pro	8458-100	\$ 171.84	15%	\$ 146.06
Wahl Trimmers				
AC Trimmer	8040	\$ 53.76	15%	\$ 45.70
Detailer - Black	8290	\$ 53.76	15%	\$ 45.70

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Black Rechargeable Trimmer	8900	\$ 53.76	15%	\$ 45.70
Wahl 5 Star Product				
Balding Clipper	8110	\$ 55.68	15%	\$ 47.33
Magic Clip	8451	\$ 59.52	15%	\$ 50.59
5 Star Legend	8147	\$ 66.24	15%	\$ 56.30
5 Star Senior	8545	\$ 89.28	15%	\$ 75.89
Cord/Cordless Magic Clipper	8148	\$ 97.92	15%	\$ 83.23
Rapid Fire	8233-200	\$ 192.00	15%	\$ 163.20
Unicord Combo	8242	\$ 79.68	15%	\$ 67.73
Barber Combo	8180	\$ 100.80	15%	\$ 85.68
Hero	8991	\$ 51.84	15%	\$ 44.06
Razor Edger	8051	\$ 53.76	15%	\$ 45.70
Detailer - Burgundy	8081	\$ 59.52	15%	\$ 50.59
Retro T-Cut	8412	\$ 57.60	15%	\$ 48.96
Cordless Detailer	8163	\$ 90.24	15%	\$ 76.70
Cordless Tattoo	8491	\$ 44.16	15%	\$ 37.54
G Whiz Trimmer	8986	\$ 27.84	15%	\$ 23.66
5 Star Cape	97791	\$ 22.35	15%	\$ 19.00
Wahl Blades				
5 Star Standard Blade	2191	\$ 14.35	15%	\$ 12.20
2 Hole Clipper Blade - Standard 1mm-3mm	1006	\$ 14.35	15%	\$ 12.20
Cordless Detailer Blade	2227	\$ 19.95	15%	\$ 16.96
Wedge Blade	2228	\$ 14.35	15%	\$ 12.20
Stagger Tooth Blade Set (C/C Magic Clipper Ony)	2161	\$ 14.35	15%	\$ 12.20
Balding Blade	2105	\$ 14.35	15%	\$ 12.20
ChromStyle Blade	41884-7140	\$ 23.95	15%	\$ 20.36
All in One Blade - ChromStyle	41854-7041	\$ 23.95	15%	\$ 20.36
Texturizing Blade - ChromStyle	2171.3	\$ 15.95	15%	\$ 13.56
3 Hole Standard Clipper Blade - 0000	1026-001	\$ 14.35	15%	\$ 12.20
3 Hole Standar Clipper Blade - 1mm-3mm	1005	\$ 14.35	15%	\$ 12.20
3 Hole Clipper Blade - Designer	1005-100	\$ 14.35	15%	\$ 12.20
T-Shaped Trimmer Blade	1062	\$ 14.35	15%	\$ 12.20
Extra Wide T-Blade	2215	\$ 15.15	15%	\$ 12.88
Competition Series Blade - 00000 0.4mm	2351-100	\$ 21.55	15%	\$ 18.32
Competition Series Blade - 0000 .6mm	2353-100	\$ 21.55	15%	\$ 18.32
Competition Series Blade - 000 .8mm	2354-100	\$ 21.55	15%	\$ 18.32
Competition Series Blade - 0A 1.8mm	2356-100	\$ 21.55	15%	\$ 18.32
Competition Series Blade - 1 2mm	2359-100	\$ 21.55	15%	\$ 18.32
Competition Series Blade - 1A 2.8mm	2361-100	\$ 21.55	15%	\$ 18.32
Competition Series Blade - 1.5 3.8mm	2365-100	\$ 21.55	15%	\$ 18.32
Competition Series Blade - 2 6mm	2369-100	\$ 21.55	15%	\$ 18.32
Competition Series Blade - Speed	2364-100	\$ 21.55	15%	\$ 18.32
Competition Series Blade - Texturizing	2363-100	\$ 21.55	15%	\$ 18.32
Competition Series Blade - 0A Modified	2379-100	\$ 23.95	15%	\$ 20.36
Competition Series Blade - 3.5 8mm	2373-100	\$ 39.95	15%	\$ 33.96

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Competition Series Blade - 3.75 10mm	2378-100	\$ 39.95	15%	\$ 33.96
Wahl Lubricants & Disinfectants				
Clipper Oil, 4 oz	3310	\$ 2.17	15%	\$ 1.84
Blade Ice - 14 oz (spray, coolant, lubricant, cleaner)	89400	\$ 6.62	15%	\$ 5.62
Clini-Clip - 8 oz spray	3701	\$ 8.40	15%	\$ 7.14
Wahl Attachment Combs				
#1 Nylon Cutting Guide - Black (1/8")	3114-001	\$ 1.63	15%	\$ 1.39
#2 Nylon Cutting Guide - Black (1/4")	3124-001	\$ 1.63	15%	\$ 1.39
#3 Nylon Cutting Guide - Black (3/8")	3134-001	\$ 1.63	15%	\$ 1.39
#4 Nylon Cutting Guide - Black (1/2")	3144-001	\$ 1.63	15%	\$ 1.39
#5 Nylon Cutting Guide - Black (5/8")	3135-001	\$ 1.97	15%	\$ 1.67
#6 Nylon Cutting Guide - Black (3/4")	3174-001	\$ 1.97	15%	\$ 1.67
#7 Nylon Cutting Guide - Black (7/8")	3145-001	\$ 1.97	15%	\$ 1.67
#8 Nylon Cutting Guide - Black (1")	3150-001	\$ 1.97	15%	\$ 1.67
#1 1/2 Nylon Cutting Guide - Light Gray	3137-100	\$ 2.02	15%	\$ 1.71
#1 Nylon Cutting Guide - Red	3114-603	\$ 2.02	15%	\$ 1.72
#1 1/2 Nylon Cutting Guide - Off White	3139-101	\$ 2.02	15%	\$ 1.72
#2 Nylon Cutting Guide - Purple	3124-703	\$ 2.02	15%	\$ 1.72
#3 Nylon Cutting Guide - Blue	3134-803	\$ 2.02	15%	\$ 1.72
#4 Nylon Cutting Guide - Orange	3144-1003	\$ 2.02	15%	\$ 1.72
#5 Nylon Cutting Guide - Yellow	3135-1303	\$ 2.26	15%	\$ 1.92
#6 Nylon Cutting Guide - Lavendar	3174-1103	\$ 2.26	15%	\$ 1.92
#7 Nylon Cutting Guide - Green	3145-1403	\$ 2.26	15%	\$ 1.92
#8 Nylon Cutting Guide - Lt. Blue	3150-1253	\$ 2.26	15%	\$ 1.92
Scalpmaster				
Vinyl Stylist Apron, Tie String Neck Closure	3026	\$ 4.95	15%	\$ 4.21
Vinyl Shampoo Cape, Velcro Neck, 54" X 66"	3043	\$ 6.52	15%	\$ 5.54
Vinyl Shampoo Cape, Velcro Neck, 36" 54"	3003	\$ 3.78	15%	\$ 3.21
Neck Duster, Horse Hair, Stand Up	ND-13	\$ 6.01	15%	\$ 5.11
Neck Duster, Nylon Bristles, w/Powder Dispenser	ND-7	\$ 4.93	15%	\$ 4.19
6.5" Ice Tempered Shears	411	\$ 7.03	15%	\$ 5.97
8.5" Ice Tempered Shears	SC-P85	\$ 8.42	15%	\$ 7.15
7" Barber Shears, Stainless Steel	SC2040	\$ 26.38	15%	\$ 22.43
Flat Top Comb	132	\$ 0.96	15%	\$ 0.81
Flat Top Comb w/Level	SC9269	\$ 3.71	15%	\$ 3.16
2-Sided Clipper Cleaning Brush, 4.5"	SC-9036	\$ 2.92	15%	\$ 2.48
Soft Bristle Clipper Cleaning Brush, 5.5"	SC-9033	\$ 0.99	15%	\$ 0.84
Clipper Cleaning Brush, 5.75"	SC-UCB	\$ 1.34	15%	\$ 1.14
39 oz Glass Sanitizing Jar	SC-551	\$ 14.11	15%	\$ 11.99
42 oz Acrylic Sanitizing Jar	SC-550	\$ 14.60	15%	\$ 12.41
Barbicide				
Barbicide Pints (16 oz), 24/CS	51610	\$ 123.59	15%	\$ 105.05
Barbicide, Half Gallon, 6/CS	56420	\$ 98.39	15%	\$ 83.63

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Barbicide, Gallon, 4/CS	50673	\$ 131.08	15%	\$ 111.41
Clippicide, 12 oz, Areosol, 12/CS	72130	\$ 78.65	15%	\$ 66.85
Clubman				
Talc Powder, 9 oz	CM276000	\$ 5.16	15%	\$ 4.39
Jeris				
Hair Tonic with Oil, 14 oz	J-0202	\$12.16	15%	\$10.34
Powder, White, 9 oz	J-909090	\$4.25	15%	\$3.61
Golden Supreme				
Silky Iron - Beveled 1" Midi	GS-IR917	\$ 40.64	15%	\$ 34.54
Smoothie Flat Iron - 3/4" Midi	GS-IR802	\$ 29.54	15%	\$ 25.10
1/2" Custom Curling Iron	GS-IR109	\$ 25.38	15%	\$ 21.57
3/4" Custom Curling Iron	GS-IR112	\$ 27.06	15%	\$ 23.00
7/8" Custom Curling Iron	GS-IR113	\$ 27.06	15%	\$ 23.00
1" Jumbo Custom Curling Iron	GS-IR114	\$ 28.36	15%	\$ 24.11
Smooth Back Presing Comb	GSPC2300	\$ 11.72	15%	\$ 9.96
Double Press Pressing Comb	GSPC2301	\$ 12.21	15%	\$ 10.38
Heat Exxpress Wide Mouth Ceramic Stove	GSHE101	\$ 55.69	15%	\$ 47.33
Heat Exxpress Standard Mouth Cermaic Stove	GSHE102	\$ 48.48	15%	\$ 41.21
Heat Exxpress Elite Custom Stove	GSHE2140	\$ 95.29	15%	\$ 80.99
Graham Professional				
Sanek Neck Strips, 48 PK/CS	43310	\$ 63.54	15%	\$ 54.01
Sanek Neck Strip Dispenser	49356	\$ 10.77	15%	\$ 9.16
Hampton				
H42 Clipper Cleaner, 16 oz Jar	H-42-CLP	\$ 17.39	15%	\$ 14.78
H42 Clean Clippers, 16 oz Spray	H-42-11994	\$ 19.09	15%	\$ 16.23
Helen of Troy				
3/4" Regular Curling Iron	HOT1501	\$ 11.76	15%	\$ 10.00
1" Jumbo Curling Iron	HOT1581	\$ 15.64	15%	\$ 13.30
1.5" Supermega Curling Iron	HOT1518	\$ 20.92	15%	\$ 17.78
1600W Professional Hair Dryer	HOT6029N	\$ 23.53	15%	\$ 20.00
William Marvy Company				
Unbreakable Sanitizing Jar, 25 oz	J3	\$ 17.52	15%	\$ 14.89
Unbreakable Sanitizing Jar, 40 oz	J7	\$ 21.93	15%	\$ 18.64
Mar-V-Cide, 16 oz	MV-PT	\$ 6.90	15%	\$ 5.86
Mar-V-Cide, 64 oz	MV-64	\$ 20.49	15%	\$ 17.42
Mar-V-Cide, Gallon (128 oz)	MV-128	\$ 37.61	15%	\$ 31.97
Clipper Ease Disinfectant/Lube Spray, 12 oz	MV-SNMVE	\$ 9.14	15%	\$ 7.76
Spray Disinfectant, 16 oz	MV-16	\$ 9.10	15%	\$ 7.74
Stand-Up Neck Duster	M-53	\$ 15.46	15%	\$ 13.14

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Betty Dain				
Vinatge Barber Apron, Black	BD172-BK	\$ 27.12	15%	\$ 23.05
Vinatge Baber Cloth/Styling Cape, Black	BD188SBK	\$ 16.20	15%	\$ 13.77
Multi-Purpose Chemical Cape, Black	BD944-BK	\$ 27.39	15%	\$ 23.28
Nylon Chemical Cape, Black	BD959-BK	\$ 14.98	15%	\$ 12.73
Seersucker Barber Cloth, Black	BD206-BK	\$ 13.25	15%	\$ 11.26
Plus Size Styling Cape, Black	BD2213-BK	\$ 22.29	15%	\$ 18.95
Whisper Styling Cape, Velcro Closure, Black	BD199VBK	\$ 12.29	15%	\$ 10.45
Whisper Styling Cape, Snap Closure, Black	BD199SBK	\$ 12.29	15%	\$ 10.45
Nylon Barber Jacket, Black, Size Medium	BD894BLK-M	\$ 28.36	15%	\$ 24.11
Nylon Barber Jacket, Black, Size XL	BD894BLK-X	\$ 24.24	15%	\$ 20.60
Nylon Barber Jacket, Black, Size XXL	BD894BLK-2X	\$ 40.99	15%	\$ 34.84
Miscellaneous Combs & Brushes				
Starlight Dupont Barber Comb	SL-55	\$ 3.12	15%	\$ 2.65
Salonchic 7" Barber Carbon Comb	SC9176	\$ 2.61	15%	\$ 2.22
Salonchic 8" Barber Carbon Comb	SC9268	\$ 2.61	15%	\$ 2.22
Salonchic 8" Clipper Carbon Comb	SC6257	\$ 2.61	15%	\$ 2.22
Soft 'n Style 12 oz Spray Bottle	B27	\$ 1.90	15%	\$ 1.62
Soft 'n Style 24 oz Spray Bottle	B17	\$ 2.19	15%	\$ 1.86

Fredrick, Diana

From: Julie Siegel <Julie@amercareproducts.net>
Sent: Tuesday, March 5, 2019 4:54 PM
To: Fredrick, Diana
Subject: RE: IFB931Y19708295 - Barber Supplies
Attachments: IFB931Y19708295.pdf

I can't believe I missed all these things! I even had the first page scanned, but I didn't see that it needed to be included in the directions. I have attached the front page and Exhibits A, B, and F. I'm working on the catalog right now and will send it to you before I leave today.

Thanks,

Julie Siegel
Operations Manager
Amercare Products, Inc.
(425) 489-9575
julie@amercareproducts.net

Please visit our new website www.amercareproducts.net



From: Fredrick, Diana <Diana.Fredrick@doc.mo.gov>
Sent: Tuesday, March 5, 2019 2:50 PM
To: Julie Siegel <Julie@amercareproducts.net>
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Hi Julie,

Email is fine. Thank you!

Diana Fredrick, CPPB
Procurement Officer II
FMU/Purchasing Section

From: Julie Siegel <Julie@amercareproducts.net>
Sent: Tuesday, March 5, 2019 4:48 PM
To: Fredrick, Diana <Diana.Fredrick@doc.mo.gov>
Subject: RE: IFB931Y19708295 - Barber Supplies

Hi Diana,

I will work on this this afternoon. Do you want me to send hard copies for all 4 of these to you instead of emailing them?

Thanks,

Julie Siegel
Operations Manager
Amercare Products, Inc.
(425) 489-9575
julie@amercareproducts.net

Please visit our new website www.amercareproducts.net



From: Fredrick, Diana <Diana.Fredrick@doc.mo.gov>
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PO 236
Jefferson City, MO 65102

(For Courier or Hand Delivery)

Attn: Diana Fredrick, CPPB
FMU/Purchasing Section
2729 Plaza Drive
Jefferson City, MO 65109

2. In addition, you must complete and submit the cover page of the IFB. The bid date must be no later than 3/5/2019.
3. Pursuant to paragraph 4.4.1 a., "If line item 1 is left blank, the percentage shall be interpreted as zero (0) discount." However, you have indicated a 15% discount on EXHIBIT B, Market Basket Survey. Please clarify your intentions.
4. On EXHIBIT F, Miscellaneous Information, you listed your Company name but not your Charter number. If your company is exempt, please refer to this link: <http://revisor.mo.gov/main/OneSection.aspx?section=351.572&bid=18804&hl=> and provide me with your exemption paragraph number.

Items 1-4 must be delivered to me no later than March 12, 2019. Not receiving the catalog by the deadline, will render your bid as non-responsive.

Thank you,

Diana Fredrick, CPPB
Procurement Officer II
FMU/Purchasing Section
Ph: 573-526-0591
Fax: 573-522-1562

For bidding opportunities please visit <https://missouribuys.mo.gov/>

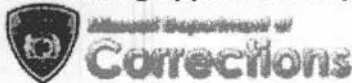


EXHIBIT B**Market Basket Survey**

THE VENDOR MUST COMPLETE AND SUBMIT EXHIBIT B. FAILURE TO DO SO SHALL RENDER THE VENDOR'S BID NON-RESPONSIVE.

The vendor must quote the current MSRP list/catalog price for all Market Basket items.

NOTE: Market Basket pricing is for evaluation purposes only and shall not be construed as contractually binding pricing specific to the identified item(s). The listing of items shall not be construed to limit the Department's choices under the contract.

DESCRIPTION	UNIT	MSRP List/Catalog Price Before Discount	Proposed Discount (%)	Department After-Discount Price
Oster® Classic 76 Heavy Duty Clipper –Includes #1 and #000 blades, blade guard, blade oil, clipper grease, and cleaning brush. 9ft. power cord.	EA	\$ <u>179.73</u>	<u>15</u> %	\$ <u>152.77</u>
Oster® Detachable Blade – Size 00000, works with Classic 76, Heavy Duty Clipper.	EA	\$ <u>26.48</u>	<u>15</u> %	\$ <u>22.51</u>
Oster® Detachable Blade – Size 1A, works with Classic 76 Heavy Duty Clipper.	EA	\$ <u>27.36</u>	<u>15</u> %	\$ <u>23.26</u>
Wahl® Designer Clipper Set – comes with 6 attachment combs (1/8" – 1"), oil, cleaning brush, styling comb, instructions, and red blade guard. 8ft. professional grade, chemical resistant cord	EA	\$ <u>56.16</u>	<u>15</u> %	\$ <u>47.74</u>
Betty Dain Vintage Barber Apron, Style 172, Black	EA	\$ <u>27.12</u>	<u>15</u> %	\$ <u>23.05</u>
Mar-V-Cide Disinfectant & Germicidal – 16.5oz. spray can	EA	\$ <u>9.10</u>	<u>15</u> %	\$ <u>7.74</u>
Jeris Hair Tonic with Oil – 14 fluid oz. size	EA	\$ <u>12.16</u>	<u>15</u> %	\$ <u>10.34</u>
Oster® Master Flat Top Comb – black plastic with handle, heat and chemical resistant	EA	\$ <u>7.23</u>	<u>15</u> %	\$ <u>6.14</u>
Starlight Dupont Barber Comb #55	EA	\$ <u>3.12</u>	<u>15</u> %	\$ <u>2.65</u>
Scalpmaster Clipper Cleaning Brush – 5-3/4" clipper cleaning brush with black wood handle and black nylon bristles	EA	\$ <u>1.34</u>	<u>15</u> %	\$ <u>1.14</u>

END OF EXHIBIT B

EXHIBIT A, Pricing Page

The vendor must indicate below a single firm fixed percentage discount to be applied to all barber supplies and accessories available in the vendor's catalog/list price in accordance with the provisions and requirements herein. The percentage discount shall be applied to the current MSRP list/catalog for all market basket items. The percentage discount quoted shall remain the same throughout the duration of the contract, including renewals (see paragraph 3.2.5). The firm fixed percentage discount must be used in quoting applicable Market Basket pricing for all items on **EXHIBIT B, Market Basket Survey** (see paragraph 4.4.2).

UNSPSC Code: 53131602

Hair Care Supplies

Line Item	Description	Quantity	Unit	Firm, Fixed Percentage Discount
1	The vendor must quote a single firm fixed percentage discount for barber supplies and accessories to be applied to the vendor's MSRP list/catalog price	1	PCT	<u>15</u> %

Restocking Fee:

The vendor should state a firm fixed percentage of the invoiced charge for returned items as described in Section 2.9 of the IFB: 10 %

Minimum Order Requirement:

If applicable, the vendor should state its minimum order requirement: \$ Ø
(Not to exceed \$100)

Delivery:

The desired delivery is five (5) business days after receipt of a properly executed purchase order or State Purchasing Card transaction. If the vendor's delivery is different, the vendor should state delivery in business days after receipt of order: 5-7 days ARO.

Terms:

The vendor should state below its discount terms offered for the prompt payment of invoices:

Ø % if paid within 30 days of receipt of invoice

Vendor's Acceptance of the State Purchasing Card (Visa):

The vendor should indicate agreement/disagreement to allow the Department to make purchases using the state purchasing card (Visa). If the vendor agrees, the vendor shall be responsible for all service fees, merchant fees and/or handling fees. Furthermore, the vendor shall agree to provide the items at the prices stated herein.

Agreement ✓ Disagreement _____

Web Site:

The vendor should state web site address if online invoicing is available: nla

END OF EXHIBIT A

EXHIBIT A, Pricing Page

The vendor must indicate below a single firm fixed percentage discount to be applied to all barber supplies and accessories available in the vendor's catalog/list price in accordance with the provisions and requirements herein. The percentage discount shall be applied to the current MSRP list/catalog for all market basket items. The percentage discount quoted shall remain the same throughout the duration of the contract, including renewals (see paragraph 3.2.5). The firm fixed percentage discount must be used in quoting applicable Market Basket pricing for all items on **EXHIBIT B, Market Basket Survey** (see paragraph 4.4.2).

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(Not to exceed \$100)

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0 % if paid within 30 days of receipt of invoice

Vendor's Acceptance of the State Purchasing Card (Visa):

The vendor should indicate agreement/disagreement to allow the Department to make purchases using the state purchasing card (Visa). If the vendor agrees, the vendor shall be responsible for all service fees, merchant fees and/or handling fees. Furthermore, the vendor shall agree to provide the items at the prices stated herein.

Agreement ☒Disagreement ☐**Web Site:**

The vendor should state web site address if online invoicing is available: n/a

END OF EXHIBIT A

EXHIBIT FMiscellaneous Information**Employee/Conflict of Interest:**

Vendors who are elected or appointed officials or employees of the State of Missouri or any political subdivision thereof, serving in an executive or administrative capacity, must comply with sections 105.450 to 105.458, RSMo, regarding conflict of interest. If the vendor or any owner of the vendor's organization is currently an elected or appointed official or an employee of the State of Missouri or any political subdivision thereof, please provide the following information:

Name and title of elected or appointed official or employee of the State of Missouri or any political subdivision thereof:	N/A
If employee of the State of Missouri or political subdivision thereof, provide name of state agency or political subdivision where employed:	
Percentage of ownership interest in vendor's organization held by elected or appointed official or employee of the State of Missouri or political subdivision thereof:	_____ %

Registration of Business Name (if applicable) with the Missouri Secretary of State: The vendor should indicate the vendor's charter number and company name with the Missouri Secretary of State. Additionally, the vendor should provide proof of the vendor's good standing status with the Missouri Secretary of State. If the vendor is exempt from registering with the Missouri Secretary of State pursuant to section 351.572, RSMo., identify the specific section of 351.572 RSMo., which supports the exemption.

<i>Charter Number (if applicable)</i>	Phoenix Trading, Inc. DBA Amercare Products, Inc. <i>Company Name</i>
If exempt from registering with the Missouri Secretary of State pursuant to section 351.572 RSMo., identify the section of 351.572 to support the exemption:	

END OF EXHIBIT F

EXHIBIT FMiscellaneous Information**Employee/Conflict of Interest:**

Vendors who are elected or appointed officials or employees of the State of Missouri or any political subdivision thereof, serving in an executive or administrative capacity, must comply with sections 105.450 to 105.458, RSMo, regarding conflict of interest. If the vendor or any owner of the vendor's organization is currently an elected or appointed official or an employee of the State of Missouri or any political subdivision thereof, please provide the following information:

Name and title of elected or appointed official or employee of the State of Missouri or any political subdivision thereof:	N/A
If employee of the State of Missouri or political subdivision thereof, provide name of state agency or political subdivision where employed:	
Percentage of ownership interest in vendor's organization held by elected or appointed official or employee of the State of Missouri or political subdivision thereof:	_____ %

Registration of Business Name (if applicable) with the Missouri Secretary of State: The vendor should indicate the vendor's charter number and company name with the Missouri Secretary of State. Additionally, the vendor should provide proof of the vendor's good standing status with the Missouri Secretary of State. If the vendor is exempt from registering with the Missouri Secretary of State pursuant to section 351.572, RSMo., identify the specific section of 351.572 RSMo., which supports the exemption.

<i>Charter Number (if applicable)</i>	Phoenix Trading, Inc. DBA Amercare Products, Inc. <i>Company Name</i>
<p>If exempt from registering with the Missouri Secretary of State pursuant to section 351.572 RSMo., identify the section of 351.572 to support the exemption:</p> <p>We are exempt according to section 8 of 351.572, We only conduct interstate business with Missouri.</p>	

END OF EXHIBIT F

INVITATION FOR BID



Missouri Department of Corrections
Fiscal Management Unit
Purchasing Section
2729 Plaza Drive, P.O. Box 236
Jefferson City, MO 65102

Buyer of Record:
Diana Fredrick, CPPB
Procurement Officer II
Telephone: (573) 526-0591
diana.fredrick@doc.mo.gov

IFB931Y19708295

Barber Supplies and Accessories

FOR
Department of Corrections
Division of Adult Institutions
Various Locations

Contract Period:
Date of Award through One Year

Date of Issue: February 4, 2019
Page 1 of 40

Bids Must Be Received No Later Than:

2:00 p.m., March 5, 2019

Bids may be submitted electronically through MissouriBUYS only or a hard-copy bid may be submitted. Hard-copy bids must be **SEALED** and be delivered to the Missouri Department of Corrections, Purchasing Section, 2729 Plaza Drive, Jefferson City, MO 65109, or P.O. Box 236, Jefferson City, Missouri 65102. The vendor should clearly identify the IFB number on the lower right or left-handed corner of the container in which the bid is submitted to the Department. This number is essential for identification purposes.

The undersigned hereby declares understanding, agreement, and certification of compliance to provide the items and/or services at the firm fixed percentage discount stated, pursuant to the requirements and specifications contained herein. The undersigned further agrees that when an authorized official of the Missouri Department of Corrections countersigns this document, a binding contract, as defined herein, shall exist between the contractor and the Department of Corrections. The authorized signer of this document certifies the contractor (named below) and each of its principles are not suspended or debarred by the federal government.

Company Name: _____
Address to send POs: _____
City, State, Zip: _____
Telephone: _____ Fax: _____
MissouriBUYS SYSTEM ID# _____
Email: _____

Authorized Signer's Printed Name and Title: _____

Authorized Signature: _____ Bid Date: _____

NOTICE OF AWARD: This bid is accepted by the Missouri Department of Corrections as follows:

Contract No. _____

Alana Boyles, Director, Division of Adult Institutions

Date

The original cover page, including addendums, should be signed and returned with the bid.

Instructions for Submitting a Solicitation Response

The Missouri Department of Corrections is now posting all of its bid solicitation documents on the new MissouriBUYS Bid Board (<https://www.missouribuyss.mo.gov>). MissouriBUYS is the State of Missouri's web-based statewide eProcurement system, which is powered by WebProcure, through our partner, Perfect Commerce.

For all bid solicitations, vendors now have the option of submitting their solicitation response either as an electronic response or as a hard copy response. As a means to save vendors the expense of submitting a hard copy response and to provide vendors both the ease and the timeliness of responding from a computer, vendors are encouraged to submit an electronic response. Both methods of submission are explained briefly below and in more detail in the step-by-step instructions provided at: https://missouribuyss.mo.gov/sites/missouribuyss/files/FINALHowToRespondToASolicitation_v2.7.09.16_revised_12.01.18.pdf. (This document is also on the Bid Board referenced above.)

Notice: The vendor is solely responsible for ensuring timely submission of their solicitation response, whether submitting an online response or a hard copy response. Failure to allow adequate time prior to the solicitation end date to complete and submit a response to a solicitation, particularly in the event technical support assistance is required, places the vendor and their response at risk of not being accepted on time.

- **ELECTRONIC RESPONSES:** To respond electronically to a solicitation, the vendor must first register with MissouriBUYS by going to the MissouriBUYS Home Page (<https://missouribuyss.mo.gov>), clicking the "Register" button at the top of the page, and completing the Vendor Registration. Once registered the vendor should log back into MissouriBUYS and edit their profile by selecting the organizational contact(s) that should receive an automated confirmation of the vendor's electronic bid responses successfully submitted to the state.

To respond electronically to a solicitation, the vendor must login to MissouriBUYS, locate the desired solicitation on the Bid Board, and, at a minimum, the vendor must read and accept the Original Solicitation Documents and complete pricing and any other identified requirements. In addition, the vendor should download and save all of the Original Solicitation Documents on their computer so that they can prepare their response to these documents. Vendors should upload their completed response to these downloaded documents (including exhibits, forms, and other information concerning the solicitation) as an attachment to the electronic solicitation response. Step-by-step instructions for how a registered vendor responds to a solicitation electronically are available on the MissouriBUYS system at: https://missouribuyss.mo.gov/sites/missouribuyss/files/FINALHowToRespondToASolicitation_v2.7.09.16_revised_12.01.18.pdf.

- To ensure software compatibility with the MissouriBUYS system, the vendor should complete attachments using Microsoft Word or Microsoft Excel, or if using a different application for completing attachments, the vendor should save the completed attachment as a PDF document in order to preserve the formatting. A vendor's failure to follow these instructions and instead use a different application or method for completion and submission of attachments could render some of the vendor's bid information in their attachments to be unreadable which could negatively impact the evaluation of the vendor's proposal.
- Vendors are encouraged to submit their entire proposal electronically; however in lieu of attaching exhibits, forms, pricing, etc. to the electronic solicitation response, a vendor may submit the exhibits, forms, pricing, etc. through mail or courier service. However, any such submission must be received prior to the solicitation's specified end date and time. Be sure to include the solicitation/opportunity (OPP) number, company name, and a contact name on any hard copy solicitation response documents submitted through mail or courier service.

- In the event a registered vendor electronically submits a solicitation response and also mails hard copy documents that are not identical, the vendor should explain which response is valid for the state's consideration. In the absence of such explanation, the state reserves the right to evaluate and award the response which serves its best interest.

Addendum Document: If an addendum document is subsequently issued, please follow these steps to accept the addendum document(s).

1. If you have not accepted the original solicitation document go to the **Overview** page, find the section titled, **Original Solicitation Documents**, review the solicitation document(s) then click on the box under **Select, and** then click on the **Accept** button.
2. To accept the addendum document, on the **Overview** page find the section titled **Addendum Document**, review the addendum document(s) then click on the box under **Select, and** then click on the **Accept** button.

Note: If you submitted an electronic response prior to the addendum date and time, you should review your solicitation response to ensure that it is still valid by taking into consideration the revisions addressed in the addendum document. If a revision is needed to your solicitation response and/or to indicate your acceptance of the addendum document, you will need to retract your response and re-submit your response by following these steps:

1. Log into **MissouriBUYS**.
 2. Select the **Solicitations** tab.
 3. Select **View Current Solicitations**.
 4. Select **My List**.
 5. Select the correct **Opportunity Number (Opportunity No)**; the **Overview** page will display.
 6. Click on **Review Response** from the navigation bar.
 7. Click on **Retract** if your response needs to be revised.
 8. A message will come up asking, "Are you sure you want to retract the Bid". Click on **Continue** to confirm.
 9. Click on **Respond** and revise as applicable.
 10. Click on **Review Response** from the navigation bar and then click on **Submit** to submit your response.
- **HARD COPY RESPONSES:** Be sure to include the solicitation/opportunity (OPP) number, company name, and a contact name on any hard copy solicitation response documents.

*****END OF INSTRUCTIONS FOR SUBMITTING SOLICITATION RESPONSE*****

TABLE OF CONTENTS

This document, referred to as an Invitation for Bid (IFB), is divided as follows:

Section 1:	Introduction and General Information
Section 2:	Performance Requirements
Section 3:	General Contractual Requirements
Section 4:	Bid Submission, Evaluation, and Award Information
EXHIBIT A	Pricing Page
EXHIBIT B	Market Basket Survey
EXHIBIT C	Participation Commitment
EXHIBIT D	Documentation of Intent to Participate
EXHIBIT E	Missouri Service-Disabled Veteran Business Enterprise Preference
EXHIBIT F	Miscellaneous Information
EXHIBIT G	Storefront/Pick-up Locations
Terms and Conditions	
ATTACHMENT 1 – Delivery Locations	

*******END OF TABLE OF CONTENTS*******

1. INTRODUCTION AND GENERAL INFORMATION

This section of the IFB includes a brief introduction and background information about the intended acquisitions and/or services for which the requirements herein are written. The contents of this section are intended for informational purposes and do not require a response.

1.1 Purpose:

1.1.1 This document constitutes a request for competitive bids from prospective vendors for the Missouri Department of Corrections (hereinafter referred to as "Department") to establish a contract for the purchase and delivery of barber supplies and accessories on an as needed basis for the Division of Adult Institutions in accordance with the requirements and provisions stated herein.

1.1.2 The Department desires to establish a contract for items only deliverable by UPS, FedEx, USPS, contractor vehicle, etc. The following list shows an example of the types of items that will be purchased under this contract.

- clipper sets and blades
- trimmers
- spray disinfectant
- clipper blade coolant, lubricant and cleaner
- hair tonic
- talc
- neck strips
- barber aprons
- combs

1.2 Questions Regarding the IFB:

1.2.1 IFB Questions - It is the vendor's responsibility to ask questions, request changes or clarifications, or otherwise advise the Department if the vendor believes that any language, specifications, or requirements are: (1) ambiguous, (2) contradictory or arbitrary, or both, (3) violate any state or federal law or regulation, (4) restrict or limit the requirements to a single source, or (5) restrict or limit the vendor's ability to submit a bid.

1.2.2 Except as may be otherwise stated herein, the vendor and the vendor's agents (including subcontractors, employees, consultants, or anyone else acting on their behalf) must direct all of their questions or comments regarding the IFB, the solicitation process, the evaluation, etc., to the Buyer of Record indicated on the first page of this IFB. Inappropriate contacts to other personnel are grounds for suspension and/or exclusion from specific procurements. Vendors and their agents who have questions regarding this matter should contact the Buyer of Record.

1.2.3 All questions and issues should be submitted at least ten (10) working days prior to the due date of the bid. If not received prior to ten (10) working days before the bid due date, the Department may not be able to fully research and consider the respective questions or issues. Questions and issues relating to the IFB, including questions related to the competitive procurement process, must be directed to the Buyer of Record. It is preferred that questions be e-mailed to the Buyer of Record at Diana.fredrick@doc.mo.gov.

1.2.4 The Department will attempt to ensure that a vendor receives an adequate and prompt response to questions, if applicable. Upon the Department's consideration of questions and issues, if the Department determines that changes are necessary, the resulting changes will be included in a subsequently issued IFB addendum(s); absence of such response indicates that the questions and issues were considered but deemed unnecessary for IFB addendum as the questions and issues did not provide further clarity to the IFB. All vendors will be advised of any change to the IFB's language, specifications, or requirements by a formal addendum to the IFB.

NOTE: The only official position of the Department shall be that which is contained in the IFB and any addendums thereto.

1.3 General Information:

1.3.1 Terms and Conditions - It is recommended that all vendors review the Terms and Conditions governing this solicitation in its entirety, giving particular emphasis to examining those sections related to:

- Open Competition
- Submission of Bids
- Preparation of Bids
- Evaluation and Award

END OF SECTION 1: INTRODUCTION AND GENERAL INFORMATION

2. PERFORMANCE REQUIREMENTS

This section of the IFB includes requirements and provisions relating specifically to the performance requirements of the Department. The contents of this section include mandatory requirements that will be required of the successful vendor and subsequent contractor. Response to this section by the vendor is requested in the Exhibit section of this IFB. The vendor's response, whether responding to a mandatory requirement or a desired attribute will be binding upon the vendor in the event the bid is accepted by the Department.

2.1 General Requirements:

- 2.1.1 The contractor shall provide barber supplies and accessories on an as needed basis as ordered by the Department. The contractor must comply with all mandatory requirements and specifications presented herein pertaining to the provision of the items and to the sole satisfaction of the Department.

2.2 Sourcing:

- 2.2.1 The contractor shall understand and agree that the purpose of the contract is only for the purchase of barber supplies and accessories; any product sourcing that the contractor performs under this contract must be for products within the same/similar manufacturer lines identified, or must be for products that fall within the industry definition of barber supplies. All product-sourced items shall receive the percentage discount stated on **EXHIBIT A, Pricing Page**.

2.3 Catalog Requirements:

- 2.3.1 The contractor shall provide, at no additional cost, a minimum of two (2) current MSRP lists/catalogs, with products clearly identified, to all twenty-two institutions. The MSRP lists/catalogs must be delivered to the locations to the attention of the Business Manager within ten (10) days of award of contract and within five (5) days of any catalog revisions or updates. The contractor shall supply additional catalogs requested by each location at no additional cost.
- 2.3.2 The contractor may provide on-line or electronic catalogs; however, these catalogs must include the following information:
- Product name;
 - Description of product;
 - Contractor's item number;
 - Search features;
 - Contractor's list price before discount; and
 - Pictured product (if available).

2.4 Ordering Requirements:

- 2.4.1 The contractor shall accept orders by mail, phone, and/or fax from the ordering agency via purchase order or through the use of the state purchasing card.

2.5 Packaging Requirements:

- 2.5.1 A packing label must be on each packaging box and include the following information, visible on the outside of the packaging box:
- Ordering institution name;
 - Street address;
 - Ordering institution contact name (provided by institution); and
 - Telephone number (provided by institution).

2.5.2 A packing slip must also be included with each shipment, which will include at least the following information in no particular order:

- Product name;
- Product description;
- Quantity ordered;
- Quantity included in shipment;
- Any back-order items;
- Number of parcels;
- Purchase order number;
- Institution name;
- F.O.B. (Destination);
- All information contained on the packing label;
- Material Safety Data Sheets (MSDS) as applicable to the product shipped;
- Contractor's list price;
- After-discount contract price; and
- Total price.

2.6 Delivery Requirements:

2.6.1 All items shall be delivered F.O.B. Destination, freight prepaid and allowed. No separate charges for freight or handling shall be paid. As a matter of routine delivery of in-stock items, all items ordered by 4:00 P.M. (Central Time), should be received by the institution within five (5) business days. Out-of-stock items must be delivered as soon as possible. The contractor must notify the ordering institution of anticipated delivery of out-of-stock items within 24-hours of receipt of order. All orders received on the last day of the contract must be shipped at the MRSP list/catalog price, discounted as indicated on **EXHIBIT A, Pricing Page**.

- a. Delivery Addresses: See **ATTACHMENT 1**
- b. Delivery must not be made on official state holidays. A list of official state holidays may be found on the State of Missouri website at: <https://oa.mo.gov/commissioner/state-holidays>.

2.6.2 The contractor shall expedite any delivery that is required to correct a mishandled order that occurs due to contractor negligence or error. Any rush delivery that occurs as a result of the contractor's error, shall be free of any associated expedited-delivery processing of mailing/handling charge. No handling surcharge shall be added or discounts lost for any rush or expedited orders required to correct a contractor error.

2.6.3 Delivery shall include unloading shipments at the Department dock or other designated unloading sites as requested by the Department. All orders must be shipped FOB Destination, Freight Prepaid and Allowed.

2.6.4 **For deliveries requiring a loading dock, the contractor must coordinate its delivery schedule with the ordering institution.** Institutions may have specific times that deliveries can be accepted based on security procedures. A delivery arriving during a time the institution does not accept deliveries will be delayed or refused. Any additional cost for delay or redelivery shall be the responsibility of the contractor.

- a. Pursuant to paragraph 12.b. in the Terms and Conditions of this IFB, a Missouri Uniform Law Enforcement System (MULES) background check may be required on the driver before allowing the vehicle to enter the facilities identified on **ATTACHMENT 1**.

2.6.5 Delays in the Delivery Performance:

- a. If at any time the contractor should encounter conditions impeding delivery of the awarded item(s), the contractor shall immediately notify the Department in writing of the fact of delay, its likely duration, and its cause(s). As soon as practicable after receipt of the contractor's notice, the

Department shall evaluate the situation and may, at its sole discretion, extend the contractor's time for delivery.

- b. A delay by the contractor in the performance of its delivery obligations shall render the contractor liable for additional costs incurred by the Department to obtain product from other sources, unless an extension of time is agreed upon pursuant to 2.6.5 a.

- 2.6.6 The Department reserves the right to pick-up items at the contractor's storefront or pick-up location if deemed in the best interest of the Department.

2.7 Order Product Substitutions:

- 2.7.1 In cases where a product order cannot be filled by the contractor's stock, but a close substitute is available (e.g., different brand, but of functional and quality equivalent), a substitute item may be shipped only after obtaining the prior written approval of the ordering institution.
- 2.7.2 In the event an ordered item becomes unavailable, the contractor shall be responsible for providing a suitable substitute item. The contractor's failure to provide an acceptable substitute may result in breach of contract. Any item substitution must be a replacement of the ordered item with a product of equal or better capabilities and quality, and with equal or lower pricing.
- 2.7.3 The Department may choose not to compel an item substitution in the event requiring a substitution would be deemed unreasonable in the sole opinion of the Department. The contractor shall not be relieved of substituting a product in the event of manufacturer discontinuation or other reason simply for reasons of unprofitability to the contractor.
 - a. The contractor shall notify the ordering institution in the event a product has been discontinued or is no longer available. A substitute item may be shipped only after obtaining the prior approval of the ordering institution. The contractor shall not substitute an order without the prior written approval of the ordering institution. The ordering institution shall be final authority as to acceptability of requested substitutions and reserves the right to accept or reject any substitution requests.

2.8 Replacement of Damaged or Non-Functional Product:

- 2.8.1 The contractor shall be responsible for replacing any item received in damaged or non-functional condition at no cost to the Department. This includes all shipping costs for returning non-functional or damaged items to the contractor for replacement.

2.9 Restocking Fee and Returns:

- 2.9.1 It is highly desirable that the contractor not charge for restocking ordered items that are returned. If there is a restocking fee, then the contractor shall charge the Department the restocking fee as stated on **EXHIBIT A, Pricing Page** only when the item is ordered in error by the Department. The restocking fee must be based upon the after-discount contract price of the returned item.
- 2.9.2 All items returned by the Department to the contractor shall be credited back by the contractor within two (2) business days after receipt of the returned item through either a credit that shall be applied to the Department's invoice, or credited back to the Department's P-Card as directed by the Department.

2.10 Minimum Orders:

- 2.10.1 It is highly desirable the contractor not impose a minimum order requirement; however, if imposed, the minimum order dollar amount for delivered orders shall be no more than \$100.00 per order.

- a. The Department reserves the right to purchase outside the contract for delivered orders below the minimum order dollar amount.
 - b. There shall be no minimum order dollar amount for orders picked up by the Department at the contractor's storefront or pick-up location.
- 2.10.2 There shall be no minimum order quantity amounts other than the smallest unit of order for each item as stated in the contractor's catalog.

2.11 Invoicing Requirements:

- 2.11.1 The contractor shall accurately invoice per the firm fixed percentage discount indicated on **EXHIBIT A, Pricing Page** and shall issue one invoice per order.
- 2.11.2 If the Department issues a purchase order, an itemized invoice shall be emailed to doc.payables@doc.mo.gov or mailed to:
- Accounts Payable
Missouri Department of Corrections
Fiscal Management Unit
PO Box 236
Jefferson City, MO 65102
- 2.11.3 Each invoice submitted must be specific to one purchase order number referenced on the invoice and must be itemized in accordance with items listed on the purchase order. Failure to comply with this requirement may delay processing of invoices for payment. Emailed invoices should contain the purchase order number in the subject line.
- 2.11.4 If the state purchasing card (Visa) will be used for payment, an itemized invoice reflecting the charged amount must be faxed or emailed to the ordering institution within one business day.
- 2.11.5 The contractor's invoice should include any discount for prompt payment as indicated on **EXHIBIT A, Pricing Page**.
- 2.11.6 The Department does not pay state or federal sales tax. The Department shall not make additional payments or pay add-on charges.
- 2.11.7 If the contractor maintains an e-commerce web application that enables Department staff to view and print invoices and invoice history, the contractor shall indicate on **EXHIBIT A, Pricing Page** the web site address where Department staff may access invoices. Upon award of contract, the contractor shall provide the Department with a customer number in order for Department staff to access invoices and invoice history.

2.12 Warranty and Quality Assurance Guarantee:

- 2.12.1 The contractor shall supply the manufacturer's standard warranty on all items purchased under the contract. The contractor must act as a liaison between the Department and the manufacturer on all product issues that may arise regarding products purchased under the contract.
- 2.12.2 The terms of the contract shall supersede any language to the contrary on invoices or other documents provided by the contractor, manufacturer(s) or other sources regarding any product warranty. The contractor shall guarantee the products it provides under the contract to be free from defects in materials and workmanship, given normal use and care. The contractor shall agree to immediately replace without charge (including freight both ways) any product which proves to be defective or fails within the warranty period as specified as determined by the Department.

2.13 Single Point of Contact, Customer Service and Support Requirements:

- 2.13.1 The contractor shall function as the single point of contact for all contract activities such as ordering, invoicing, delivery, and payment, regardless of any subcontract arrangement for any product or service. This shall include assuming responsibilities and liabilities for any and all problems relating to all items and services provided.
- 2.13.2 As the single point of contact, the contractor must also provide a customer service representative(s) and a contact back-up assigned to the Department contract. The contact and backup must promptly answer questions and resolve problems that arise.
- 2.13.3 In addition, the customer service representative(s) must be available during the business day and should have regular operating hours of 8:00 A.M. to 5:00 P.M. Central Time, Monday through Friday. The customer service representative(s) should have on-line access to information to provide immediate response to inquiries concerning the status of orders (shipped or pending), delivery information, back-order information, contract pricing, contracted product offerings/exclusions, billing questions or issues, contract compliance requirements, and general product information. The contact, backup, and customer service representative(s) shall be available to the Department by phone, fax, or email. The contractor shall provide all contact information and keep it maintained and updated through the duration of the contract via coordination with the Department's Purchasing Section.
- 2.13.4 The contractor shall provide and maintain a primary phone number for all contract activities including orders, product information, payments, etc. It is highly desirable the primary phone number to be a toll-free number. In addition to the primary phone number, the contractor shall provide and maintain a back-up phone number in the event the primary phone number becomes inoperable. It is highly desirable the back-up phone number also be a toll-free number. In addition, the contractor shall provide a facsimile phone number for orders submitted via fax by the Department (see paragraph 2.4.1).

2.14 Performance Requirements:

- 2.14.1 The contractor shall maintain a minimum 98% fill rate on catalog items within the current contract period.
- 2.14.2 The contractor shall maintain a minimum 98% billing accuracy rate. To maintain a billing accuracy rate of greater than 98%, any errors in billing must be immediately corrected and the difference credited back to the Department within five (5) business days. Any errors that are not immediately reconciled, may be subject to delayed payment of the total invoice amount.

END OF SECTION 2: PERFORMANCE REQUIREMENTS

3. GENERAL CONTRACTUAL REQUIREMENTS:

This section of the IFB includes the general contractual requirements and provisions that shall govern the contract after IFB award. The contents of this section include mandatory provisions that must be adhered to by the Department and the contractor unless changed by a contract amendment. Response to this section by the vendor is not necessary, as all provisions are mandatory.

3.1 Contractual Requirements:

3.1.1 **Contract** - A binding contract shall consist of: (1) the IFB, addendums thereto, (2) the contractor's response (bid) to the IFB, (3) clarification of the bid, if any, and (4) the Department's acceptance of the response (bid) by "Notice of Award". All Exhibits and Attachments included in the IFB shall be incorporated into the contract by reference.

- a. A Notice of Award issued by the Department does not constitute an authorization for shipment of supplies or a directive to proceed with services. Before providing supplies for the Department, the contractor must receive a properly authorized purchase order or other form of authorization given to the contractor at the discretion of the Department.
- b. The contract expresses the complete agreement of the parties and performance shall be governed solely by the specifications and requirements contained therein.
- c. Any change to the contract, whether by modification and/or supplementation, must be accomplished by a formal contract amendment signed and approved by and between the duly authorized representative of the contractor and the Department prior to the effective date of such modification. The contractor expressly and explicitly understands and agrees that no other method and/or no other document, including correspondence, acts, and oral communications by or from any person, shall be used or construed as an amendment or modification to the contract.
- d. Expenditures for the contract awarded as a result of this IFB shall not exceed \$24,999.99.

3.1.2 **Contract Period** - The original contract period shall be as stated on the Notice of Award. The contract shall not bind, nor purport to bind, the Department for any contractual commitment in excess of the original contract period. The Department shall have the right, at its sole option, to renew the contract for two (2) additional one-year periods, or any portion thereof. In the event the Department exercises such right, all terms and conditions, requirements and specifications of the contract shall remain the same and apply during the renewal period pursuant to applicable option clauses of this document.

3.1.3 **Renewal Periods** - If the option for renewal is exercised by the Department, the contractor shall agree that the firm fixed percentage discount stated on **EXHIBIT A, Pricing Page** shall remain the same and apply during the renewal period(s).

3.1.4 **Contract Price** - All prices shall be calculated by deducting the firm fixed percentage discount, as indicated on **EXHIBIT A, Pricing Page**, from the current published MSRP list/catalog price. The Department shall not pay nor be liable for any other additional costs including but not limited to taxes, shipping charges, insurance, interest, penalties, termination payments, attorney fees, liquidated damages, etc.

- a. Price shall include all packing, handling, shipping, and freight charges FOB Destination, Freight Prepaid and Allowed. The Department shall not make additional payments or pay add-on charges for freight or shipping unless specifically described and priced in the bid, or as otherwise specifically stated and allowed by the IFB.

3.1.5 **Order Quantities** – The Department makes no guarantees of single order quantities or total aggregate order quantities.

- 3.1.6 **Contract Audits** - The Department reserves the right to conduct random spot audits of the contractor's invoices, with or without notice to the contractor, in order to monitor the contractor's pricing to insure that applicable discounts are applied. If it is determined that the contractor has charged prices to the Department in excess of those agreed upon in the contract, the Department shall consider this just cause for cancellation of the contract in its entirety, which may result in the contractor's removal from the list of eligible vendors who may do business with the Department.
- 3.1.7 **Termination** - The Department reserves the right to terminate the contract at any time, for the convenience of the State of Missouri, without penalty or recourse, by giving written notice to the contractor at least thirty-(30) calendar days prior to the effective date of such termination. The contractor shall be entitled to receive compensation for services and/or supplies delivered to and accepted by the Department pursuant to the contract prior to the effective date of termination.
- 3.1.8 **Contractor Liability** - The contractor shall be responsible for any and all personal injury (including death) or property damage as a result of the contractor's negligence involving any equipment or service provided under the terms and conditions, requirements and specifications of the contract. In addition, the contractor assumes the obligation to save the Department, including its divisions, employees, and assignees, from every expense, liability, or payment arising out of such negligent act.
- a. The contractor also agrees to hold the Department, including its divisions, employees, and assignees, harmless for any negligent act or omission committed by any subcontractor or other person employed by or under the supervision of the contractor under the terms of the contract.
 - b. The contractor shall not be responsible for any injury or damage occurring as a result of any negligent act or omission committed by the Department, including its divisions, employees, and assignees.
- 3.1.9 **Insurance** - The contractor shall understand and agree that the Department cannot save and hold harmless and/or indemnify the contractor or employees against any liability incurred or arising as a result of any activity of the contractor or any activity of the contractor's employees related to the contractor's performance under the contract. Therefore, the contractor must acquire and maintain adequate liability insurance in the form(s) and amount(s) sufficient to protect the State of Missouri, its agencies, its employees, its clients, and the general public against any such loss, damage and/or expense related to his/her performance under the contract.
- 3.1.10 **Contractor's Personnel** - The contractor shall only employ personnel authorized to work in the United States in accordance with applicable federal and state laws. This includes but is not limited to the Illegal Immigration Reform and Immigrant Responsibility Act (IIRIRA) and INA Section 274A.
- a. If the contractor is found to be in violation of this requirement or the applicable state, federal and local laws and regulations, and if the Department has reasonable cause to believe that the contractor has knowingly employed individuals who are not eligible to work in the United States, the Department shall have the right to cancel the contract immediately without penalty or recourse and suspend or debar the contractor from doing business with the state.
 - b. The contractor shall agree to fully cooperate with any audit or investigation from federal, state, or local law enforcement agencies.
- 3.1.11 **Subcontractors** - Any subcontracts for the products/services described herein must include appropriate provisions and contractual obligations to ensure the successful fulfillment of all contractual obligations agreed to by the contractor and the Department and to ensure that the Department is indemnified, saved, and held harmless from and against any and all claims of damage, loss, and cost (including attorney fees) of any kind related to a subcontract in those matters described in the contract between the Department and the contractor.

- a. The contractor shall expressly understand and agree that it shall assume and be solely responsible for all legal and financial responsibilities related to the execution of a subcontract.
- b. The contractor shall agree and understand that utilization of a subcontractor to provide any of the products/services in the contract shall in no way relieve the contractor of the responsibility for providing the products/services as described and set forth herein.

3.1.12 Participation by Other Organizations - The contractor must comply with any Organization for the Blind/Sheltered Workshop participation level committed to in the contractor's awarded bid.

- a. The contractor shall prepare and submit to the Department a report detailing all payments made by the contractor to Organizations for the Blind/Sheltered Workshop participating in the contract for the reporting period. The contractor must submit the report on a monthly basis, unless otherwise determined by the Department.
- b. The Department will monitor the contractor's compliance in meeting the Organizations for the Blind/Sheltered Workshop participation level committed to in the contractor's awarded proposal. If the contractor's payments to the participating entities are less than the amount committed, the Department may cancel the contract and/or suspend or debar the contractor from participating in future Department procurements, or retain payments to the contractor in an amount equal to the value of the participation commitment less actual payments made by the contractor to the participating entity. If the Department determines that the contractor becomes compliant with the commitment, any funds retained as stated above, will be released.
- c. If a participating entity fails to retain the required certification or is unable to satisfactorily perform, the contractor must obtain other organizations for the blind/sheltered workshops to fulfill the participation requirements committed to in the contractor's awarded bid.
 - 1) The contractor must obtain the written approval of the Department for any new entities. This approval shall not be arbitrarily withheld.
 - 2) If the contractor cannot obtain a replacement entity, the contractor must submit documentation to the Department detailing all efforts made to secure a replacement. The Department shall have sole discretion in determining if the actions taken by the contractor constitutes a good faith effort to secure the required participation, and whether the contract will be amended to change the contractor's participation commitment.
- d. No later than 30 days after the effective date of the first renewal period, the contractor must submit an affidavit to the Department. The affidavit must be signed by the director or manager of the participating Organizations for the Blind/Sheltered Workshop verifying provision of products and/or services and compliance of all contractor payments made to the Organizations for the Blind/Sheltered Workshops. The contractor may use the affidavit available on the Division of Purchasing's website at <https://www.oa.mo.gov/purchasing/vendor-information> or another affidavit providing the same information.

3.1.13 Contractor Status - The contractor is an independent contractor and shall not represent the contractor or the contractor's employees to be employees of the State of Missouri or an agency of the State of Missouri. The contractor shall assume all legal and financial responsibility for salaries, taxes, FICA, employee fringe benefits, workers compensation, employee insurance, minimum wage requirements, overtime, etc., and agrees to indemnify, save, and hold the Department, its divisions, officers, agents, and employees, harmless from and against, any and all loss; cost (including attorney fees); and damage of any kind related to such matters.

3.1.14 Coordination - The contractor shall fully coordinate all contract activities with those activities of the Department. As the work of the contractor progresses, advice and information on matters covered by the

contract shall be made available by the contractor to the Department or the Department's Purchasing Section throughout the effective period of the contract.

- 3.1.15 **Delivery Performance** - The contractor and/or the contractor's subcontractor(s) shall deliver items in accordance with the contracted delivery times stated herein to the Department upon receipt of an authorized purchase order or P-card transaction notice. All orders must be shipped F.O.B. Destination, Freight Prepaid and Allowed. All orders received on the last day of the contract must be invoiced at the contract price.
- 3.1.16 **Property of State** - All documents, data, reports, supplies, equipment, and accomplishments prepared, furnished, or completed by the contractor pursuant to the terms of the contract shall become the property of the Department. Upon expiration, termination, or cancellation of the contract, said items shall become the property of the Department.
- 3.1.17 **Confidentiality** - The contractor shall agree and understand that all discussions with the contractor and all information gained by the contractor as a result of the contractor's performance under the contract shall be confidential and that no reports, documentation, or material prepared as required by the contract shall be released to the public without the prior written consent of the Department.
- 3.1.18 **Liability** - The contractor shall agree that the Department shall not be responsible for any liability incurred by the contractor or the contractor's employees arising out of the ownership, selection, possession, leasing, rental, operation, control, use, maintenance, delivery, return, and/or installation of equipment provided by the contractor, except as otherwise provided in the contract.
- 3.1.19 **Hazard Communication Safety Data Sheets and Labeling Requirements**- The Department, in accordance with the revised rules and regulations of the Occupational Safety and Health Administration (OSHA) requires that all hazardous chemicals and other appropriate commodities purchased by the State of Missouri must contain a safety data sheet and warning labels with each shipment compliant with OSHA's Hazard Communication Standard. Therefore, the contractor must comply with this mandatory requirement for all commodities provided under contract that contain hazardous material. The contractor's Safety Data Sheets shall comply with the OSHA uniform formatting requirements that are to become effective June 1, 2015, and the contractor's Safety Data Sheets shall always comply with any changes to those OSHA requirements. Failure to comply with this requirement may cause cancellation of the contract with goods returned at the contractor's expense as well as suspension from the solicitation list for future requirements.

3.2 Firm, Fixed Percentage Discount:

- 3.2.1 The firm, fixed percentage discount shall be as indicated on **EXHIBIT A, Pricing Page** and apply to all barber supplies and accessories as found in the contractor's MSRP list/catalog. The contractor's MSRP list/catalog can be the contractor's own products catalog/price list or the barber supplies manufacturer's product catalog price/list the contractor uses as their catalog. The percentage discounts shall include all packing, handling, shipping and freight charges FOB Destination, Freight Prepaid and Allowed including any items that are drop shipped. The Department shall not pay nor be liable for any other additional costs, including but not limited to, taxes, shipping charges, insurance, interest, penalties, termination payments, attorney fees, liquidated damages, etc.
- 3.2.2 The percentage discount stated on **EXHIBIT A, Pricing Page** shall remain firm and fixed for the duration of the contract period and for each succeeding renewal period. The percentage discount shall be applied to the current MSRP list/catalog for all items ordered.
- 3.2.3 The contractor shall understand and agree that the MSRP list/catalog may change during the contract period; although, such pricing shall not change with a frequency greater than every six (6) months. It is desirable that the MSRP list/catalog change on an annual basis only.

- 3.2.4 The contractor shall understand in the event that the MSRP list/catalog lists more than one price for the same item, the applicable quoted firm, fixed discount shall be applied to the lowest listed price. The Department shall always receive the contractor's lowest price for the item.
- 3.2.5 The contractor shall understand and agree that the stated firm, fixed percentage discount shall remain the same throughout the duration of the contract and all renewal periods.
- 3.2.6 The contractor shall not impose a discount "floor" when applying the quoted percentage discount to determine pricing for any item.
- 3.2.7 The contractor must pass along any manufacturer's specials or quantity discounts that would result in a price lower than the current MSRP lists/catalog selling price.
- 3.2.8 The contractor's current MSRP list/catalog used in determining the product price shall be the contractor's published MSRP list/catalog offered to the public. The contractor shall not create, nor publish, a separate MSRP list/catalog specifically for the Department unless it results in lower costs to the Department.

3.3 Payment Terms:

- 3.3.1 Prior to any payments becoming due under the contract, the contractor must update their vendor registration with their ACH-EFT payment information at <https://MissouriBUYS.mo.gov>.
- 3.3.2 All payment terms shall be as stated in the terms and conditions of this contract. Payments will be processed based on final delivery, inspection, and acceptance of the item(s).
- 3.3.3 The contractor shall understand and agree the Department reserves the right to make contract payments to the contractor through Electronic Funds Transfer (EFT). Each contractor invoice must be on the contractor's original descriptive business invoice form and must contain a unique invoice number. The invoice number will be listed on the state's EFT addendum record to enable the contractor to apply state payments to invoices properly. The contractor must comply with all other invoicing requirements stated in the IFB.
- 3.3.4 The Department may choose to use the state purchasing card (Visa) in place of a purchase order to make purchases under this contract. Unless exception to this condition is indicated on **EXHIBIT A, Pricing Page**, the contractor agrees to accept the purchasing card as an acceptable form of payment and may not charge any additional fees related to the use of a purchasing card such as service fees, merchant fees, and/or handling charges. **The state purchasing card shall not be charged until the items are received and accepted.**
- 3.3.5 Other than the payments specified above, no other payments or reimbursements shall be made to the contractor for any reason whatsoever including, but not limited to, taxes, lodging, per diem costs, shipping charges, insurance, interest, penalties, termination payments, attorney fees, liquidated damages, etc.

END OF SECTION 3: GENERAL CONTRACTUAL REQUIREMENTS

4. BID SUBMISSION, EVALUATION AND AWARD INFORMATION

This section of the IFB includes instructions on bid submission, sample submission, information on how the bid will be evaluated, and award information. Response to this section by the vendor, as applicable to the vendor, is requested in the EXHIBIT section of this IFB.

4.1 Submission of Bids:

- 4.1.1 **On-line Bid – All vendors must be registered vendors in order to respond to the IFB electronically.** If a vendor is responding electronically through the MissouriBUYS System website, in addition to completing the on-line pricing, the vendor should submit completed exhibits, forms, and other information concerning the bid as an attachment to the electronic bid. The vendor is instructed to review the IFB submission provisions carefully to ensure it is providing all required pricing, including applicable renewal pricing. Instructions on how a vendor responds to a bid on-line are available on the MissouriBUYS System website at: <https://missouribuys.mo.gov/bidboard.html>.
- a. The exhibits, forms, and Pricing Page(s) provided herein may be saved into a word processing document, completed by a vendor, and then sent as an attachment to the electronic submission. Other information requested or required may be sent as an attachment. Additional instructions for submitting electronic attachments are on the MissouriBUYS System website. Be sure to include the solicitation/opportunity (OPP) number, company name, and a contact name on any electronic attachments.
 - b. In addition, a vendor may submit the exhibits, forms, Pricing Page(s), etc., through mail or courier service. However, any such submission must be received prior to the specified end date and time on page 1.
 - c. If a vendor submits an electronic and hard copy bid response and if such responses are not identical, the vendor should explain which response is valid. In the absence of an explanation, the Department shall consider the response that serves its best interest.
- 4.1.2 **Hard Copy Bid** - If the vendor is submitting a bid via the mail, or a courier service, or is hand delivering the bid, the vendor should include completed exhibits, forms, and other information concerning the bid (including completed Pricing Page(s) with the bid. The vendor is instructed to review the IFB submission provisions carefully to ensure they are providing all required pricing, including applicable renewal pricing.
- a. The State of Missouri recognizes the limited nature of our resources and the leadership role of government agencies concerning the environment. Accordingly, the vendor is requested to print the bid double-sided using recycled paper, if possible, and minimize or eliminate the use of non-recyclable materials such as plastic report covers, plastic dividers, vinyl sleeves, and binding. Lengthy bids may be submitted in a notebook or binder.
- 4.1.3 **MSRP List/Catalog** - In order for the Buyer of Record to verify the vendor's pricing during the cost evaluation, the vendor should submit the current MSRP list/catalog used for **EXHIBIT B, Market Basket** pricing via the mail, or a courier service, or hand delivery. **Failure to submit the current MSRP list/catalog may render the vendor's bid as non-responsive.**
- 4.1.4 **Open Records** – Pursuant to section 610.021, RSMo, the bid shall be considered an open record after the bids are opened. Therefore, the vendor is advised not to include any information that the vendor does not want to be viewed by the public, including personal identifying information such as social security numbers.
- a. Additionally, after a contract is executed the contract will be available for viewing through the Internet at <https://missouribuys.mo.gov/contractboard>.

- b. In preparing a bid, the vendor should be mindful of document preparation efforts for imaging purposes and storage capacity that will be required to image the bid and should limit bid content to items that provide substance, quality of content, and clarity of information.

4.1.5 **Submission of Information** – To facilitate the evaluation process, the vendor is encouraged to submit bid information by sections that correspond with the individual evaluation categories described herein. The vendor is cautioned that it is the vendor's sole responsibility to submit necessary information. The Department is under no obligation to solicit any information if it is not included with the bid. The vendor's failure to submit information with the bid, including pricing and renewal information, may cause an adverse impact on the evaluation of the bid.

4.1.6 **Contact** – Any and all communication from vendors regarding specifications, requirements, competitive bid process, etc., related to the bid document must be referred to the Buyer of Record identified on the first page of this document. Such communication should be received at least ten (10) calendar days prior to the official bid end date.

4.1.7 **Compliance with Terms and Conditions** – The vendor is cautioned when submitting pre-printed terms and conditions or other type material to make sure such documents do not contain other terms and conditions that conflict with those of the IFB and its contractual requirements. The vendor agrees that in the event of conflict between any of the vendor's terms and conditions and those contained in the IFB that the IFB shall govern. Taking exception to the Department's terms and conditions may render a vendor's bid non-responsive and remove it from consideration for award.

4.1.8 **Preprinted Marketing Materials** – The vendor may submit preprinted marketing materials with the bid. However, the vendor is advised that such brochures normally do not address the needs of the evaluators with respect to the technical evaluation process and the specific responses that have been requested of the vendor. The vendor is strongly discouraged from relying on such materials in presenting products and services for consideration by the Department.

4.1.9 **Bid Detail Requirements and Deviations** – It is the vendor's responsibility to submit a bid that meets all mandatory specifications stated herein. The vendor should clearly identify any and all deviations from both the mandatory and desirable specifications stated in the IFB. Any deviation from a mandatory requirement may render the bid non-responsive. Any deviation from a desirable specification may be reviewed by the Department as to its acceptability and impact on competition.

4.2 **Organizations for the Blind and Sheltered Workshop Preference:**

4.2.1 **Pursuant to section 34.165, RSMo, and 1 CSR 40-1.050, a five to fifteen (5-15) bonus point preference** shall be granted to vendors including products and/or services manufactured, produced or assembled by a qualified nonprofit organization for the blind established pursuant to 41 U.S.C. sections 46 to 48c or a sheltered workshop holding a certificate of approval from the Department of Elementary and Secondary Education pursuant to section 178.920, RSMo.

- a. In order to qualify for the five to fifteen (5-15) bonus points, the following conditions must be met and the following evidence must be provided:
 - (1) The vendor must either be an organization for the blind or sheltered workshop or must be proposing to utilize an organization for the blind/sheltered workshop as a subcontractor and/or supplier in an amount that must equal, at a minimum, the greater of \$5,000 or 2% of the total dollar value of the contract for purchases not exceeding \$10 million.
 - (2) The services performed or the products provided by the organization for the blind or sheltered workshop must provide a commercially useful function related to the delivery of the contractually required service/product in a manner that will constitute an added value to the contract and shall be performed/provided exclusive to the performance of the contract. Therefore, if the services performed or the products provided by the organization for the blind or sheltered workshop are

- utilized, to any extent, in the vendor's obligations outside of the contract, it shall not be considered a valid added value to the contract and shall not qualify as participation in accordance with this clause.
- (3) If the vendor is proposing participation by an organization for the blind or sheltered workshop, in order to receive evaluation consideration for participation by the organization for the blind or sheltered workshop, the vendor must provide the requested information with the bid.
 - (4) A sliding scale for the award of points shall range from a minimum of five (5) points to a maximum of fifteen (15) points. The award of the minimum five (5) points shall be based on the bid containing a commitment that the participating nonprofit organization or workshop is providing the greater of two percent (2%) or five thousand dollars (\$5,000) of the total contract value of bids for purchases not exceeding ten (10) million dollars.
- b. Where the commitment in the bid exceeds the minimum level set forth in section 34.165, RSMo to obtain five (5) points, the awarded points shall exceed the minimum five (5) points, up to a maximum of fifteen (15) points. As the statute sets out a minimum of five (5) points for a minimum two percent (2%) commitment, each percent of commitment is worth two and one-half (2.5) points. The formula to determine the awarded points for commitments above the two percent (2%) minimum shall be calculated based on the commitment in the bid (which in the formula will be expressed as a number [Vendor's Commitment Number below], not as a percentage) times two and one-half (2.5) points:

$$\text{Vendor's Commitment Number} \times 2.5 \text{ points} = \text{Awarded Points}$$

Examples: A commitment of three percent (3%) would be calculated as: $3 \times 2.5 \text{ points} = 7.5$ awarded points. A commitment of five and one-half percent (5.5%) would be calculated as: $5.5 \times 2.5 \text{ points} = 13.75$ awarded points. If, instead of a percentage, a vendor's bid lists a dollar figure that is over the minimum amount, the dollar figure shall be converted into the percentage of the vendor's total contract value for calculation of the awarded points. Commitments at or above six percent (6%) receive the maximum of fifteen (15) points.

- Participation Commitment - The vendor must complete **EXHIBIT C, Participation Commitment**, by identifying the organization for the blind or sheltered workshop, and the commercially useful products/services to be provided by the listed organization for the blind or sheltered workshop. If the vendor submitting the bid is an organization for the blind or sheltered workshop, the vendor must be listed in the appropriate table on the Participation Commitment Form.
- Documentation of Intent to Participate – The vendor must either provide a properly completed **EXHIBIT D, Documentation of Intent to Participate** form, signed and dated no earlier than the IFB issuance date by the organization for the blind or sheltered workshop proposed or must provide a recently dated letter of intent signed and dated no earlier than the IFB issuance date by the organization for the blind or sheltered workshop which: (1) must describe the products/services the organization for the blind/sheltered workshop will provide and (2) should include evidence of the organization for the blind/sheltered workshop qualifications (e.g. copy of certificate or Certificate Number for Missouri Sheltered Workshop).

NOTE: If the vendor submitting the bid is an organization for the blind or sheltered workshop, the vendor is not required to complete **EXHIBIT D, Documentation of Intent to Participate** form or provide a recently dated letter of intent.

- c. The following websites provide information regarding Missouri sheltered workshops:
- Listing of Missouri Sheltered Workshops:
<http://dese.mo.gov/special-education/sheltered-workshops/directories>
 - Missouri Sheltered Workshop Products/Services Locator:
<http://moworkshops.org/services.html>

- d. The websites for the Missouri Lighthouse for the Blind and the Alphapointe Association for the Blind can be found at the following Internet addresses:

<http://www.lhbindustries.com>

<http://www.alphapointe.org>

- e. Commitment – If the vendor's bid is awarded, the organization for the blind or sheltered workshop participation committed to by the vendor on **EXHIBIT C, Participation Commitment**, shall be interpreted as a contractual requirement.

4.3 Missouri Service-Disabled Veteran Business Enterprise Preference:

- 4.3.1 Pursuant to section 34.074, RSMo, and 1 CSR 40-1.050, a three (3) bonus point preference shall be granted to vendors who qualify as Missouri service-disabled veteran business enterprises and who complete and submit **EXHIBIT E, Missouri Service-Disabled Veteran Business Enterprise Preference** with the bid. If the bid does not include the completed **EXHIBIT E** and the documentation specified on **EXHIBIT E** in accordance with the instructions provided therein, no preference points will be applied.

4.4 Firm Fixed Percentage Discount and Market Basket Pricing:

- 4.4.1 The vendor **must** quote a firm fixed across the board percentage discount on **EXHIBIT A, Pricing Page** to apply to all barber supplies and accessories available in the vendor's or manufacturers' catalogs price lists (see Section 3.2). The percentage discount shall be considered firm for the life of the contract. Resulting discounted prices shall include all handling, shipping, and freight charges FOB Destination, Freight Prepaid and Allowed.

- a. If line item 1 is left blank, the percentage shall be interpreted as zero (0) discount.

- b. Multiple percentage discounts shall be unacceptable.

- 4.4.2 Additionally, **the vendor must fully complete EXHIBIT B, Market Basket Survey**. The Market Basket pricing shall reflect the percentage discount indicated for line item 1 on **EXHIBIT A, Pricing Page** applied to the current MSRP list/catalog price for each of the Market Basket items specified in **EXHIBIT B**. The vendor shall complete the Market Basket pricing by stating the before-discount catalog or MSRP price, the proposed discount and the resulting after-discount price for all Market Basket items.

4.5 EXHIBIT A, Pricing Page:

- 4.5.1 The vendor should complete the "Terms" and the "Vendor's Acceptance of the State Purchasing Card" sections on **EXHIBIT A, Pricing Page**.
- 4.5.2 The percentage discount shall be considered firm for the duration of the contract period indicated on the Notice of Award of a contract.

4.6 Evaluation of Cost:

- 4.6.1 The evaluation of cost shall be objective and based on the firm, fixed discount stated on **EXHIBIT A, Pricing Page** applied to the quoted prices on **EXHIBIT B, Market Basket Survey**. After the discounted cost of each item is calculated, the total of all items shall be added together to arrive at the sum total market basket cost.
 - a. Pricing for Market Basket items is for cost evaluation purposes only. While the percentage discount quoted is contractually binding, the calculated prices for the Market Basket shall not be interpreted as contractual pricing.

- 4.6.2 To evaluate the restocking charge, one market basket item will be picked at random and the cost multiplied by the restocking percentage to obtain a restocking cost. The restocking cost will be added to the sum total market basket cost to obtain a total bid price. The same market basket item will be used for all vendors.
- 4.6.3 For evaluation purposes only, the total contract period cost shall be determined by adding the sum totals together.
- 4.6.4 The cost evaluation shall cover the original contract period. The cost evaluation shall include all mandatory requirements.
- 4.6.5 **EXHIBIT B, Market Basket Survey must be completed** by the vendor and then included with the vendor's bid. If the vendor is using MissouriBUYS to submit its bid, **EXHIBIT B** must be uploaded and included with the online bid.
- 4.6.6 **Unit of Measure:** If the unit of measure specified on **EXHIBIT B, Market Basket Survey** is different than the manner in which the vendor offers that item, then the unit of measure being proposed by the vendor must be clearly identified on **EXHIBIT B**. All mathematical conversions should be shown by the vendor and must be provided upon specific request from the Buyer of Record.
- a. In the cost evaluation, a unit price conversion will be done to fairly evaluate bid prices. Vendors are encouraged to contact the Buyer of Record **prior** to submission of its bid to discuss anticipated unit modifications. The vendor is cautioned the Department reserves the right to clarify the unit of measure modification.
- 4.6.7 Cost evaluation points shall be determined from the result of the calculation stated in paragraph 4.6.3 using the following formula:

$$\frac{\text{Lowest Responsive Vendor's Price}}{\text{Compared Vendor's Price}} \times \text{Maximum Cost Evaluation Points (100)} = \text{Assigned Cost Points}$$

NOTE: The prompt payment discount term indicated on **EXHIBIT A, Pricing Page** will not be used in any cost calculation.

4.7 Determination for Award:

- 4.7.1 Only one award will be made to the vendor whose bid complies with all mandatory specifications and requirements and is the lowest and best vendor with the highest total points (see 4.7.3).
- 4.7.2 Other factors that affect the determination of the lowest priced responsive vendor include consideration of the Organizations for the Blind/Sheltered Workshop and the Missouri Service-Disabled Veteran Business preferences explained in sections 4.2 and 4.3.
- 4.7.3 Determination of Lowest Priced Vendor including Consideration of Preferences - After completing the cost evaluation and determining preference bonus points, the vendor with the highest total points is considered the lowest vendor. Total points shall be computed as follows:

$$\text{Assigned Cost Points} + \text{earned preference points} = \text{Total Points}$$

- 4.7.4 Other Considerations: the Department reserves the right to reject any bid which is determined unacceptable for reasons which may include but are not necessarily limited to: 1) failure of the vendor to meet mandatory general performance specifications; and/or 2) failure of the vendor to meet mandatory technical specifications; and/or, 3) receipt of any information, from any source, regarding delivery of unsatisfactory product or service by the vendor within the past three years. As deemed in its best interests, the Department reserves the right to clarify any and all portions of any vendor's offer.

4.8 Other Bid Submission Requirements:

- 4.8.1 Storefront/Pick-Up Locations – The vendor should list its Missouri storefront/pick-up location(s) where ordered items may be picked up on **EXHIBIT G, Storefront/Pick-Up Locations**.
- 4.8.2 Vendors who are employees of the State of Missouri, a member of the General Assembly, or a statewide elected official, must comply with sections 105.450 to 105.458 RSMo regarding conflict of interest. If the vendor or any owner of the vendor's organization is currently an employee of the State of Missouri, a member of the General Assembly, or a statewide official, please complete the first section of **EXHIBIT F, Miscellaneous Information**.
- 4.8.3 Registration of Business Name – The vendor should complete the second section of **EXHIBIT F, Miscellaneous Information** as it applies to the vendor's business, and submit the exhibit with its bid.
- 4.8.4 Business Compliance - **The vendor must be in compliance** with the laws regarding conducting business in the State of Missouri. The vendor certifies by signing the signature page of this original document and any addendum signature page(s) or by submitting an on-line bid that the vendor and any proposed subcontractors either are presently in compliance with such laws or shall be in compliance with such laws prior to any resulting contract award. The vendor shall provide documentation of compliance upon request by the Department. The compliance to conduct business in the state shall include, but not necessarily be limited to:
- a. Registration of business name (if applicable) with the Secretary of State at <http://sos.mo.gov/business/startBusiness.asp>
 - b. Certificate of authority to transact business/certificate of good standing (if applicable)
 - c. Taxes (e.g., city/county/state/federal)
 - d. State and local certifications (e.g., professions/occupations/activities)
 - e. Licenses and permits (e.g., city/county license, sales permits)
 - f. Insurance (e.g., worker's compensation/unemployment compensation)

The vendor should refer to the Missouri Business Portal at <http://business.mo.gov> for additional information.

END OF SECTION 4: BID SUBMISSION, EVALUATION AND AWARD INFORMATION

EXHIBIT A, Pricing Page

The vendor must indicate below a single firm fixed percentage discount to be applied to all barber supplies and accessories available in the vendor's catalog/list price in accordance with the provisions and requirements herein. The percentage discount shall be applied to the current MSRP list/catalog for all market basket items. The percentage discount quoted shall remain the same throughout the duration of the contract, including renewals (see paragraph 3.2.5). The firm fixed percentage discount must be used in quoting applicable Market Basket pricing for all items on **EXHIBIT B, Market Basket Survey** (see paragraph 4.4.2).

UNSPSC Code: 53131602
Hair Care Supplies

Line Item	Description	Quantity	Unit	Firm, Fixed Percentage Discount
1	The vendor must quote a single firm fixed percentage discount for barber supplies and accessories to be applied to the vendor's MSRP list/catalog price	1	PCT	_____ %

Restocking Fee:

The vendor should state a firm fixed percentage of the invoiced charge for returned items as described in Section 2.9 of the IFB: _____ %

Minimum Order Requirement:

If applicable, the vendor should state its minimum order requirement: \$ _____.
(Not to exceed \$100)

Delivery:

The desired delivery is five (5) business days after receipt of a properly executed purchase order or State Purchasing Card transaction. If the vendor's delivery is different, the vendor should state delivery in business days after receipt of order: _____ days ARO.

Terms:

The vendor should state below its discount terms offered for the prompt payment of invoices:

_____ % if paid within _____ days of receipt of invoice

Vendor's Acceptance of the State Purchasing Card (Visa):

The vendor should indicate agreement/disagreement to allow the Department to make purchases using the state purchasing card (Visa). If the vendor agrees, the vendor shall be responsible for all service fees, merchant fees and/or handling fees. Furthermore, the vendor shall agree to provide the items at the prices stated herein.

Agreement _____

Disagreement _____

Web Site:

The vendor should state web site address if online invoicing is available: _____

END OF EXHIBIT A

EXHIBIT B**Market Basket Survey**

THE VENDOR MUST COMPLETE AND SUBMIT EXHIBIT B. FAILURE TO DO SO SHALL RENDER THE VENDOR'S BID NON-RESPONSIVE.

The vendor must quote the current MSRP list/catalog price for all Market Basket items.

NOTE: Market Basket pricing is for evaluation purposes only and shall not be construed as contractually binding pricing specific to the identified item(s). The listing of items shall not be construed to limit the Department's choices under the contract.

DESCRIPTION	UNIT	MSRP List/Catalog Price Before Discount	Proposed Discount (%)	Department After-Discount Price
Oster® Classic 76 Heavy Duty Clipper –Includes #1 and #000 blades, blade guard, blade oil, clipper grease, and cleaning brush. 9ft. power cord.	EA	\$ _____	_____ %	\$ _____
Oster® Detachable Blade – Size 00000, works with Classic 76, Heavy Duty Clipper.	EA	\$ _____	_____ %	\$ _____
Oster® Detachable Blade – Size 1A, works with Classic 76 Heavy Duty Clipper.	EA	\$ _____	_____ %	\$ _____
Wahl® Designer Clipper Set – comes with 6 attachment combs (1/8” – 1”), oil, cleaning brush, styling comb, instructions, and red blade guard. 8ft. professional grade, chemical resistant cord	EA	\$ _____	_____ %	\$ _____
Betty Dain Vintage Barber Apron, Style 172, Black	EA	\$ _____	_____ %	\$ _____
Mar-V-Cide Disinfectant & Germicidal – 16.5oz. spray can	EA	\$ _____	_____ %	\$ _____
Jeris Hair Tonic with Oil – 14 fluid oz. size	EA	\$ _____	_____ %	\$ _____
Oster® Master Flat Top Comb – black plastic with handle, heat and chemical resistant	EA	\$ _____	_____ %	\$ _____
Starlight Dupont Barber Comb #55	EA	\$ _____	_____ %	\$ _____
Scalpmaster Clipper Cleaning Brush – 5-3/4” clipper cleaning brush with black wood handle and black nylon bristles	EA	\$ _____	_____ %	\$ _____

END OF EXHIBIT B

EXHIBIT C**Participation Commitment**

Organization for the Blind/Sheltered Workshop Participation Commitment – If the vendor is committing to participation by or if the vendor is a qualified organization for the blind/sheltered workshop, the vendor must provide the required information in the table below for the organization proposed and must submit the completed exhibit with the vendor's bid.

Organization for the Blind/Sheltered Workshop Commitment Table		
<ul style="list-style-type: none"> The services performed or the products provided by the listed Organization for the Blind/Sheltered Workshop must provide a commercially useful function related to the delivery of the contractually-required service/product in a manner that will constitute an added value to the contract and shall be performed/provided exclusive to the performance of the contract. The vendor must either be an organization for the blind or sheltered workshop or must be proposing to utilize an organization for the blind/sheltered workshop as a subcontractor and/or supplier in an amount that must equal, at a minimum, the greater of \$5,000 or 2% of the total dollar value of the contract for purchases not exceeding \$10 million. The vendor may propose more than one organization for the blind/sheltered workshop as part of the vendor's total committed participation. However, the services performed or products provided must still meet the requirements noted herein. 		
Name of Organization for the Blind or Sheltered Workshop Proposed	Committed Participation (\$ amount or % of total value of contract)	Description of Products/Services to be Provided by Listed Organization for the Blind/Sheltered Workshop <i>The vendor should also include the paragraph number(s) from the IFB which requires the product/service the organization for the blind/sheltered workshop is proposed to perform and describe how the proposed product/service constitutes added value and will be exclusive to the contract.</i>
1.	%	Product/Service(s) proposed: IFB Paragraph References:
2.	%	Product/Service(s) proposed: IFB Paragraph References:
Total Blind/Sheltered Workshop Percentage:	%	

END OF EXHIBIT C

EXHIBIT D**Documentation of Intent to Participate**

If the vendor is proposing to include the participation of an Organization for the Blind/Sheltered Workshop in the provision of the products/services required in the IFB, the vendor must either provide this Exhibit or letter of intent, recently signed by each organization documenting the following information with the vendor's bid.

~ Copy This Form for Each Organization Proposed ~

Vendor Name: _____

This Section To Be Completed by Participating Organization:

By completing and signing this form, the undersigned hereby confirms the intent of the named participating organization to provide the products/services identified herein for the vendor identified above.

Indicate appropriate business classification(s):

_____ Organization _____ Sheltered
for the Blind Workshop

Name of Organization: _____

(Name of Organization for the Blind or Sheltered Workshop)

Contact Name: _____

Email: _____

Address: _____

Phone #: _____

City: _____

Fax #: _____

State/Zip: _____

Certification # _____

(or attach copy of certification)

Certification Expiration Date: _____

PRODUCTS/SERVICES PARTICIPATING ORGANIZATION AGREED TO PROVIDE

Describe the products/services you (*as the participating organization*) have agreed to provide:

Authorized Signature:

Authorized Signature of Participating Organization
(Organization for the Blind or Sheltered Workshop)

Date
(Dated no earlier than the
IFB issuance date)

END OF EXHIBIT D

EXHIBIT E**Missouri Service-Disabled Veteran Business Enterprise Preference**

Pursuant to section 34.074, RSMo, and 1 CSR 40-1.050, the Missouri Department of Corrections has a goal of awarding three (3) percent of all contracts for the performance of any job or service to qualified service-disabled veteran business enterprises (SDVEs). (See below for definitions included in section 34.074, RSMo.)

DEFINITIONS:

Service-Disabled Veteran (SDV) is defined as any individual who is disabled as certified by the appropriate federal agency responsible for the administration of veterans' affairs.

Service-Disabled Veteran Business Enterprise (SDVE) is defined as a business concern:

- a. not less than fifty-one (51) percent of which is owned by one or more service-disabled veterans or, in the case of any publicly owned business, not less than fifty-one (51) percent of the stock of which is owned by one or more service-disabled veterans; and
- b. the management and daily business operations of which are controlled by one or more service-disabled veterans.

STANDARDS:

The following standards shall be used by the Department of Corrections in determining whether an individual, business, or organization qualifies as a SDVE:

- a. Doing business as a Missouri firm, corporation, or individual, or maintaining a Missouri office or place of business, not including an office of a registered agent;
- b. Having not less than fifty-one percent (51%) of the business owned by one (1) or more service-disabled veterans (SDVs) or, in the case of any publicly-owned business, not less than fifty-one percent (51%) of the stock of which is owned by one (1) or more SDVs.
- c. Having the management and daily business operations controlled by one (1) or more SDVs;
- d. Having a copy of the SDV's award letter from the Department of Veterans Affairs or a copy of the SDV's discharge paper (DD Form 214, Certificate of Release or Discharge from Active Duty) and a copy of the SDV's documentation certifying disability by the appropriate federal agency responsible for the administration of veterans' affairs; and
- e. Possessing the power to make day-to-day as well as major decisions on matters of management, policy, and operation.

If a vendor meets the standards of a qualified SDVE as stated above, the vendor must provide the following with the bid in order to receive the Missouri SDVE preference of a three-point bonus over a non-Missouri SDVE unless previously submitted within the past five (5) years to a Missouri state agency or public university:

- a. a copy of the SDV's award letter from the Department of Veterans Affairs or a copy of the SDV's discharge paper (DD Form 214, Certificate of Release or Discharge from Active Duty),
- b. a copy of the SDV's documentation certifying disability by the appropriate federal agency responsible for the administration of veterans' affairs, and
- c. a completed copy of this exhibit.

EXHIBIT E, continued on next page

EXHIBIT E (continued)**Missouri Service-Disabled Veteran Business Enterprise Preference**

(NOTE: For ease of evaluation, please attach a copy of the SDV's award letter or a copy of the SDV's discharge paper, and a copy of the SDV's documentation certifying disability to this Exhibit. The SDV's award letter, the SDV's discharge paper, and the SDV's documentation certifying disability shall be considered confidential pursuant to subsection 14 of section 610.021, RSMo.)

If the SDVE previously submitted copies of the SDV's documents (a copy of the SDV's award letter or a copy of the SDV's discharge paper, and a copy of the SDV's documentation certifying disability) to a Missouri state agency or public university within the past five (5) years, the SDVE should provide the information requested below.

Name of **Missouri State Agency** or **Public University*** to which the SDV's Documents were submitted:

(*Public University includes the following five schools under chapter 34, RSMo: Harris-Stowe State University – St. Louis; Missouri Southern State University – Joplin; Missouri Western State University – St. Joseph; Northwest Missouri State University – Maryville; Southeast Missouri State University – Cape Girardeau.)

Date SDV's Documents were submitted: _____

Previous **Bid/Contract Number** for Which the SDV's Documents were submitted: _____
(If known)

By signing below, I certify that I meet the definitions of a service-disabled veteran and a service-disabled veteran business enterprise as defined in section 34.074, RSMo. I further certify that I meet the standards of a qualifying SDVE as listed above pursuant to 1 CSR 40-1.050.

Service-Disabled Veteran's Name
(Please Print)

Service-Disabled Veteran Business Enterprise Name

Service-Disabled Veteran's Signature

Missouri Address of Service-Disabled Veteran
Business Enterprise

Phone Number

Website Address

Date

E-Mail Address

(NOTE: A qualified SDVE will be added to the SDVE listing maintained on the Office of Administration, Division of Purchasing (OA/DP) website (<https://oa.mo.gov/sites/default/files/sdvelisting.pdf>) for up to five (5) years from the date listed above. However, if it has been determined that the SDVE at any time no longer meets the requirements stated above, the OA/DP will remove the SDVE from the listing.)

FOR STATE USE ONLY

SDV Documents - Verification Completed By:

Procurement Officer

Date

END OF EXHIBIT E

EXHIBIT FMiscellaneous Information**Employee/Conflict of Interest:**

Vendors who are elected or appointed officials or employees of the State of Missouri or any political subdivision thereof, serving in an executive or administrative capacity, must comply with sections 105.450 to 105.458, RSMo, regarding conflict of interest. If the vendor or any owner of the vendor's organization is currently an elected or appointed official or an employee of the State of Missouri or any political subdivision thereof, please provide the following information:	
Name and title of elected or appointed official or employee of the State of Missouri or any political subdivision thereof:	
If employee of the State of Missouri or political subdivision thereof, provide name of state agency or political subdivision where employed:	
Percentage of ownership interest in vendor's organization held by elected or appointed official or employee of the State of Missouri or political subdivision thereof:	_____ %

Registration of Business Name (if applicable) with the Missouri Secretary of State: The vendor should indicate the vendor's charter number and company name with the Missouri Secretary of State. Additionally, the vendor should provide proof of the vendor's good standing status with the Missouri Secretary of State. If the vendor is exempt from registering with the Missouri Secretary of State pursuant to section 351.572, RSMo., identify the specific section of 351.572 RSMo., which supports the exemption.

<i>Charter Number (if applicable)</i>	<i>Company Name</i>
<p>If exempt from registering with the Missouri Secretary of State pursuant to section 351.572 RSMo., identify the section of 351.572 to support the exemption:</p>	

END OF EXHIBIT F

EXHIBIT G**Storefront/Pick-Up Locations**

The vendor should list below its Missouri storefront/pick-up location(s) (store name, address, city, and telephone number) where items may be picked up. (Use additional sheets as necessary)

STORE NAME	ADDRESS	CITY	TELEPHONE #

END OF EXHIBIT G

**STATE OF MISSOURI
MISSOURI DEPARTMENT OF CORRECTIONS**

TERMS AND CONDITIONS -- INVITATION FOR BID

1. TERMINOLOGY/DEFINITIONS

Whenever the following words and expressions appear in an Invitation for Bid (IFB) document or any addendum thereto, the definition or meaning described below shall apply.

- a. **1 CSR 40-1 (Code of State Regulations)** refers to the rule that provides the public with a description of the Division of Purchasing and Materials Management within the Office of Administration. This rule fulfills the statutory requirement of section 536.023(3), RSMo.
- b. **Agency and/or Department** means the Missouri Department of Corrections.
- c. **Addendum** means a written official modification to an IFB.
- d. **Amendment** means a written, official modification to a contract.
- e. **Attachment** applies to all forms which are included with an IFB to incorporate any informational data or requirements related to the performance requirements and/or specifications.
- f. **Bid Opening Date and Time** and similar expressions mean the exact deadline required by the IFB for the receipt of sealed bids.
- g. **Buyer or Buyer of Record** means the procurement staff member of the Department. The **Contact Person** as referenced herein is usually the Buyer of Record.
- h. **Contract** means a legal and binding agreement between two or more competent parties for consideration for the procurement of equipment, supplies, and/or services.
- i. **Contractor** means a person or organization who is a successful vendor as a result of an IFB and who enters into a contract.
- j. **Exhibit** applies to forms that are included with an IFB for the vendor to complete and submit with the sealed bid prior to the specified opening date and time.
- k. **Invitation for Bid (IFB)** means the solicitation document issued by the Department to potential vendors for the purchase of equipment, supplies, and/or services as described in the document. The definition includes these Terms and Conditions as well as all Exhibits, Attachments, and Addendums thereto.
- l. **May** means that a certain feature, component, or action is permissible, but not required.
- m. **Must** means that a certain feature, component, or action is a mandatory condition. Failure to provide or comply will result in a bid being considered non-responsive.
- n. **Pricing Page(s)** applies to the Exhibit on which the vendor must state the price(s) applicable for the equipment, supplies, and/or services required in the IFB. The pricing pages must be completed and submitted by the vendor with the sealed bid prior to the specified bid opening date and time.
- o. **RSMo (Revised Statutes of Missouri)** refers to the body of laws enacted by the Legislature that govern the operations of all agencies of the State of Missouri. Chapter 34 of the statutes is the primary chapter governing the procurement operations of the Department.
- p. **Shall** has the same meaning as the word **must**.
- q. **Should** means that a certain feature, component, and/or action is desirable but not mandatory.
- r. **Vendor** means the person or organization that responds to an IFB by submitting a bid with prices to provide the equipment, supplies, and/or services as required in the IFB document.

2. APPLICABLE LAWS AND REGULATIONS

- a. The contract shall be construed according to the laws of the State of Missouri. The contractor shall comply with all local, state, and federal laws and regulations related to the performance of the contract to the extent that the same may be applicable.
- b. To the extent that a provision of the contract is contrary to the Constitution or laws of the State of Missouri or of the United States, the provisions shall be void and unenforceable. However, the balance of the contract shall remain in force between the parties unless terminated by consent of both the contractor and the Department.
- c. The contractor must be registered and maintain good standing with the Secretary of State of the State of Missouri and other regulatory agencies, as may be required by law or regulations.

- d. The contractor must timely file and pay all Missouri sales, withholding, corporate and any other required Missouri tax returns and taxes, including interest and additions to tax.
- e. The exclusive venue for any legal proceeding relating to or arising out of the IFB or resulting contract shall be in the Circuit Court of Cole County, Missouri.
- f. The contractor shall only utilize personnel authorized to work in the United States in accordance with applicable federal and state laws and Executive Order 07-13 for work performed in the United States.

3. CONTRACT ADMINISTRATION

- a. All contractual administration will be carried out by the Buyer of Record or authorized Department Purchasing Section designee. Communications pertaining to contract administration matters will be addressed to: Department of Corrections, Purchasing Section, PO Box 236, Jefferson City, MO 65102.
- b. The Buyer of Record/authorized designee is the only person authorized to approve changes to any of the requirements of the contract.

4. OPEN COMPETITION/INVITATION FOR BID DOCUMENT

- a. It shall be the vendor's responsibility to ask questions, request changes or clarification, or otherwise advise the Department if any language, specifications or requirements of an IFB appear to be ambiguous, contradictory, and/or arbitrary, or appear to inadvertently restrict or limit the requirements or evaluation process stated in the IFB to a single source. Any and all communication from vendors regarding specifications, requirements, competitive bid process, etc., must be directed to the Buyer of Record of the Department, unless the IFB specifically refers the vendor to another contact. Such communication should be received at least ten (10) calendar days prior to the official bid opening date.
- b. Every attempt shall be made to ensure that the vendor receives an adequate and prompt response. However, in order to maintain a fair and equitable bid process, all vendors will be advised, via the issuance of an addendum to the IFB, of any relevant or pertinent information related to the procurement. Therefore, vendors are advised that unless specified elsewhere in the IFB, any questions received less than ten (10) calendar days prior to the IFB opening date may not be answered.
- c. Vendors are cautioned that the only official position of the State of Missouri is that which is issued by the Department in the IFB or an addendum thereto. No other means of communication, whether oral or written, shall be construed as a formal or official response or statement.
- d. The Department monitors all procurement activities to detect any possibility of deliberate restraint of competition, collusion among vendors, price-fixing by vendors, or any other anticompetitive conduct by vendors, which appears to violate state and federal antitrust laws. Any suspected violation shall be referred to the Missouri Attorney General's Office for appropriate action.
- e. Some IFBs may be available for viewing and downloading on the Department's website or on the MissouriBUYS Statewide eProcurement System. For IFB's posted on MissouriBUYS, registered vendors are electronically notified of those bid opportunities that match the commodity codes for which the vendor registered in MissouriBUYS. If a registered vendor's e-mail address is incorrect, the vendor must update the e-mail address himself or herself on the state's MissouriBUYS Statewide eProcurement System at <https://missouribuys.mo.gov/>
- f. The Department reserves the right to officially amend or cancel an IFB after issuance. It shall be the sole responsibility of the vendor to monitor the Department's website and the MissouriBUYS Statewide eProcurement System to obtain a copy of the addendum(s). Registered vendors who received e-mail notification of the bid opportunity when the IFB was established and registered vendors who have responded to the IFB on-line prior to an addendum being issued should receive e-mail notification of the addendum(s). Registered vendors who received e-mail notification of the bid opportunity when the IFB was established and registered vendors who have responded to the bid on-line prior to a cancellation being issued should receive e-mail notification of a cancellation issued prior to the exact end date and time specified in the IFB.

5. PREPARATION OF BIDS

- a. Vendors **must** examine the entire IFB carefully. Failure to do so shall be at the vendor's risk.

- b. Unless otherwise specifically stated in the IFB, all specifications and requirements constitute minimum requirements. All bids must meet or exceed the stated specifications and requirements.
- c. Unless otherwise specifically stated in the IFB, any manufacturer names, trade names, brand names, information and/or catalog numbers listed in a specification and/or requirement are for informational purposes only and are not intended to limit competition. The vendor may offer any brand that meets or exceeds the specification for any item, but must state the manufacturer's name and model number for any such brands in the bid. In addition, the vendor shall explain, in detail, (1) the reasons why the proposed equivalent meets or exceeds the specifications and/or requirements and (2) why the proposed equivalent should not be considered an exception thereto. Bids which do not comply with the requirements and specifications are subject to rejection without clarification.
- d. Bids lacking any indication of intent to bid an alternate brand or to take an exception shall be received and considered in complete compliance with the specifications and requirements as listed in the IFB.
- e. In the event that the vendor is an agency of state government or other such political subdivision which is prohibited by law or court decision from complying with certain provisions of an IFB, such a vendor may submit a bid that contains a list of statutory limitations and identification of those prohibitive clauses. The vendor should include a complete list of statutory references and citations for each provision of the IFB that is affected by this paragraph. The statutory limitations and prohibitive clauses may be requested to be clarified in writing by the Department or be accepted without further clarification if statutory limitations and prohibitive clauses are deemed acceptable by the Department. If the Department determines clarification of the statutory limitations and prohibitive clauses is necessary, the clarification will be conducted in order to agree to language that reflects the intent and compliance of such law and/or court order and the IFB.
- f. All equipment and supplies offered in a bid must be new, of current production, and available for marketing by the manufacturer unless the IFB clearly specifies that used, reconditioned, or remanufactured equipment and supplies may be offered.
- g. Prices shall include all packing, handling and shipping charges, and shall be delivered to the Department's designated destination FOB destination, freight prepaid and allowed unless otherwise specified in the IFB.
- h. Bids, including all pricing therein, shall remain valid for 90 days from the bid opening unless otherwise indicated. If the bid is accepted, the entire bid, including all prices, shall be firm for the specified contract period.
- i. Any foreign vendor not having an Employer Identification Number assigned by the United States Internal Revenue Service (IRS) must submit a completed IRS Form W-8 prior to or with the submission of their bid in order to be considered for award.

6. SUBMISSION OF BIDS

- a. Delivered bids must be sealed in an envelope or container, and received in the Department's Purchasing office located at the address indicated on the cover page of the IFB no later than the exact opening time and date specified in the IFB. For bids posted on the MissouriBUYS Statewide eProcurement System, registered vendors may submit bids electronically through the MissouriBUYS Statewide eProcurement System at <https://missouribuys.mo.gov/>. All bids must be submitted by a duly authorized representative of the vendor's organization, contain all information required by the IFB, and be priced as required. Vendors are cautioned that bids submitted via the USPS, including first class mail, certified mail, Priority Mail and Priority Mail Express, are routed through the Office of Administration Central Mail Services and the tracking delivery time and date may not be the time and date received by the Department's Purchasing office. Regardless of delivery method, it shall be the responsibility of the vendor to ensure their bid is in the Department's Purchasing office no later than the exact opening time and date specified in the IFB.
- b. The sealed envelope or container containing a bid should be clearly marked on the outside with the official IFB number **and** the official opening date and time. Different bids should not be placed in the same envelope; however, copies of the same bid may be placed in the same envelope.
- c. A bid that has been delivered to the Department may be modified by a signed, written notice that has been received by the Department's Purchasing office prior to the official opening date and time specified. A bid may also be modified in person by the vendor or its authorized representative, provided proper identification is presented before the official opening date and time. Telephone or telegraphic requests to modify a bid shall not be honored.

- d. A bid submitted electronically by a registered vendor may be retracted on-line prior to the official end date and time. A bid that has been delivered to the Department's Purchasing office may only be withdrawn by a signed, written document on company letterhead transmitted via mail, e-mail, or facsimile that has been received by the Department's Purchasing office prior to the official opening date and time specified. A bid may also be withdrawn in person by the vendor or its authorized representative provided proper identification is presented before the official opening date and time. Telephone or telegraphic requests to withdraw a bid shall not be honored.
- e. A bid may also be withdrawn after the bid opening through submission of a written request by an authorized representative of the vendor. Justification of a withdrawal decision may include a significant error or exposure of bid information that may cause irreparable harm to the vendor.
- f. When submitting a bid electronically, the registered vendor indicates acceptance of all IFB requirements, terms and conditions by clicking on the "Accept" button on the Overview tab. Vendors submitting a hard copy must sign and return the IFB cover page or, if applicable, the cover page of the last addendum thereto in order to constitute acceptance by the vendor of all the IFB terms and conditions. Failure to do so may result in the rejection of the bid unless the vendor's full compliance with those documents is indicated elsewhere within the vendor's response.
- g. Faxed and e-mailed bids shall not be accepted; however, faxed and e-mail no-bid notifications shall be accepted.

7. BID OPENING

- a. Bid openings are public on the opening date and time specified in the IFB document. Names, locations, and prices of respondents shall be read at the bid opening. All vendors may view the same bid response information on the MissouriBUYS Statewide eProcurement System. The Department will not provide prices or other bid information via the telephone.
- b. Bids, which are not received in the Department's Purchasing office prior to the official opening date and time, shall be considered late, regardless of the degree of lateness, and normally will not be opened. Late bids may only be opened under extraordinary circumstances in accordance with 1 CSR 40-1.050.

8. PREFERENCES

- a. In the evaluation of bids, preferences shall be applied in accordance with Chapter 34 RSMo. Contractors should apply the same preferences in selecting subcontractors.
- b. By virtue of statutory authority, a preference will be given to materials, products, supplies, provisions and all other articles produced, manufactured, made or grown within the State of Missouri and to all firms, corporations or individuals doing business as Missouri firms, corporations or individuals. Such preference shall be given when quality is equal or better and delivered price is the same or less.

9. EVALUATION/AWARD

- a. Any clerical error, apparent on its face, may be corrected by the Buyer of Record before contract award. Upon discovering an apparent clerical error, the Buyer of Record shall contact the vendor and request clarification of the intended bid. The correction shall be incorporated in the notice of award. Examples of apparent clerical errors are: 1) misplacement of a decimal point; and 2) obvious mistake in designation of unit.
- b. Any pricing information submitted by a vendor shall be subject to evaluation if deemed by the Department to be in the best interest of the State of Missouri.
- c. The vendor is encouraged to propose price discounts for prompt payment or propose other price discounts that would benefit the Department. However, unless otherwise specified in the IFB, pricing shall be evaluated at the maximum potential financial liability to the Department.
- d. Awards shall be made to the vendor(s) whose bid (1) complies with all mandatory specifications and requirements of the IFB and (2) is the lowest and best bid, considering price, responsibility of the vendor, and all other evaluation criteria specified in the IFB and (3) complies with sections 34.010 and 34.070 RSMo and Executive Order 04-09.
- e. In the event all vendors fail to meet the same mandatory requirement in an IFB, the Department reserves the right, at its sole discretion, to waive that requirement for all vendors and to proceed with the evaluation. In

addition, the Department reserves the right to waive any minor irregularity or technicality found in any individual bid.

- f. The Department reserves the right to reject any and all bids.
- g. When evaluating a bid, the Department reserves the right to consider relevant information and fact, whether gained from a bid, from a vendor, from a vendor's references, or from any other source.
- h. Any information submitted with the bid, regardless of the format or placement of such information, may be considered in making decisions related to the responsiveness and merit of a bid and the award of a contract.
- i. Any award of a contract shall be made by notification from the Department to the successful vendor. The Department reserves the right to make awards by item, group of items, or an all or none basis. The grouping of items awarded shall be determined by the Department based upon factors such as item similarity, location, administrative efficiency, or other considerations in the best interest of the State of Missouri.
- j. All bids and associated documentation submitted on or before the official opening date and time will be considered open records pursuant to section 610.021 RSMo.
- k. The Department maintains records of all bid file material for review. Vendors who include an e-mail address with their bid will be notified of the award results via e-mail if requested.
- l. The Department reserves the right to request clarification of any portion of the vendor's response in order to verify the intent of the vendor. The vendor is cautioned, however, that its response may be subject to acceptance or rejection without further clarification.
- m. Any bid award protest must be received within ten (10) business days after the date of award in accordance with the requirements of 1 CSR 40-1.050 (9).
- n. The final determination of contract award(s) shall be made by the Department.

10. CONTRACT/PURCHASE ORDER

- a. By submitting a bid, the vendor agrees to furnish any and all equipment, supplies and/or services specified in the IFB, at the prices quoted, pursuant to all requirements and specifications contained therein.
- b. A binding contract shall consist of: (1) the IFB and any addendums thereto, (2) the contractor's response (bid) to the IFB, (3) clarification of the bid, if any, and (4) the Department's acceptance of the response (bid) by "notice of award" or by "purchase order." All Exhibits and Attachments included in the IFB shall be incorporated into the contract by reference.
- c. A Notice of Award issued by the Department does not constitute an authorization for shipment of equipment or supplies or a directive to proceed with services. Before providing equipment, supplies and/or services for the Department, the contractor must receive a properly authorized purchase order or other form of authorization given to the contractor at the discretion of the Department.
- d. The contract expresses the complete agreement of the parties and performance shall be governed solely by the specifications and requirements contained therein. Any change to the contract, whether by modification and/or supplementation, must be accomplished by a formal contract amendment signed and approved by and between the duly authorized representative of the contractor and the Department prior to the effective date of such modification. The contractor expressly and explicitly understands and agrees that no other method and/or no other document, including correspondence, acts, and oral communications by or from any person, shall be used or construed as an amendment or modification to the contract.

11. INVOICING AND PAYMENT

- a. The State of Missouri does not pay state or federal taxes unless otherwise required under law or regulation.
- b. For each purchase order received, an invoice must be submitted that references the purchase order number, and must be itemized in accordance with items listed on the purchase order. Failure to comply with this requirement may delay processing of invoices for payment.
- c. Payment for all equipment, supplies, and/or services required herein shall be made in arrears unless otherwise indicated in the IFB.
- d. The Department assumes no obligation for equipment, supplies, and/or services shipped or provided in excess of the quantity ordered. Any unauthorized quantity is subject to the Department's rejection and shall be returned to the contractor at the contractor's expense.
- e. All invoices for equipment, supplies, and/or services purchased by the Department shall be subject to late payment charges as provided in section 34.055 RSMo.

- f. The Department reserves the right to purchase goods and services using the state purchasing card.

12. DELIVERY

- a. Time is of the essence. Deliveries of equipment, supplies, and/or services must be made no later than the time stated in the contract or within a reasonable period of time if a specific time is not stated.
- b. A Missouri Uniformed Law Enforcement System (MULES) background check may be required on the contractor's delivery driver prior to allowing a delivery vehicle entrance to certain institutions. A valid Missouri driver's license is required from the driver to perform the MULES background check. If the driver does not have a valid Missouri driver's license, their social security number and date of birth are required. If a driver or carrier refuses to provide the appropriate information to conduct a MULES background check, or if information received from the background check prohibits the driver or carrier from entering the institution, the delivery will be refused. Additional delivery costs associated with re-deliveries or contracting with another carrier for delivery shall be the responsibility of the contractor.
- c. Unless a pallet exchange is requested at the time of delivery, all pallets used in the delivery of equipment and supplies shall become property of the Department.

13. INSPECTION AND ACCEPTANCE

- a. No equipment, supplies, and/or services received by the Department pursuant to a contract shall be deemed accepted until the Department has had reasonable opportunity to inspect said equipment, supplies, and/or services.
- b. All equipment, supplies, and/or services which do not comply with the specifications and/or requirements, or which are otherwise unacceptable or defective, may be rejected. In addition, all equipment, supplies, and/or services which are discovered to be defective, or which do not conform to any warranty of the contractor upon inspection (or at any later time if the defects contained were not reasonably ascertainable upon the initial inspection), may be rejected.
- c. The Department reserves the right to return any such rejected shipment at the contractor's expense for full credit or replacement and to specify a reasonable date by which replacements must be received.
- d. The Department's right to reject any unacceptable equipment, supplies, and/or services shall not exclude any other legal, equitable or contractual remedies the state may have.

14. WARRANTY

- a. The contractor expressly warrants that all equipment, supplies, and/or services provided shall: (1) conform to each and every specification, drawing, sample or other description which was furnished to or adopted by the Department, (2) be fit and sufficient for the purpose expressed in the IFB, (3) be merchantable, (4) be of good materials and workmanship, and (5) be free from defect.
- b. Such warranty shall survive delivery and shall not be deemed waived either by reason of the Department's acceptance of or payment for said equipment, supplies, and/or services.

15. CONFLICT OF INTEREST

- a. Elected or appointed officials or employees of the State of Missouri or any political subdivision thereof, serving in an executive or administrative capacity, must comply with sections 105.452 and 105.454 RSMo regarding conflict of interest.
- b. The contractor hereby covenants that at the time of the submission of the bid the contractor has no other contractual relationships, which would create any actual or perceived conflict of interest. The contractor further agrees that during the term of the contract neither the contractor nor any of its employees shall acquire any other contractual relationships, which create such a conflict.

16. CONTRACTOR STATUS

- a. The contractor represents itself to be an independent contractor offering such services to the general public and shall not represent itself to be an employee of the State of Missouri. Therefore, the contractor shall assume all

legal and financial responsibility for taxes, FICA, employee fringe benefits, workers compensation, employee insurance, minimum wage requirements, overtime, etc., and agrees to indemnify, save, and hold the State of Missouri, its officers, agents, and employees, harmless from and against, any and all loss, costs (including attorney fees), and damage of any kind related to such matters.

17. REMEDIES AND RIGHTS

- a. No provision in the contract shall be construed, expressly or implied, as a waiver by the Department of any existing or future right and/or remedy available by law in the event of any claim by the Department of the contractor's default or breach of contract.
- b. The contractor agrees and understands that the contract shall constitute an assignment by the contractor to the Department of all rights, title and interest in and to all causes of action that the contractor may have under the antitrust laws of the United States or the Department for which causes of action have accrued or will accrue as the result of or in relation to the particular equipment, supplies, and/or services purchased or procured by the contractor in the fulfillment of the contract with the Department.

18. SEVERABILITY

- a. If any provision of this contract or the application thereof is held invalid, the invalidity shall not affect other provisions or applications of this contract, which can be given effect without the invalid provisions, or application, and to this end, the provisions of this contract are declared severable.

19. CANCELLATION OF CONTRACT

- a. In the event of material breach of the contractual obligations by the contractor, the Department may cancel the contract. At its sole discretion, the Department may give the contractor an opportunity to cure the breach or to explain how the breach will be cured. The actual cure must be completed within no more than ten (10) working days from notification, or at a minimum, the contractor must provide the Department within ten (10) working days from notification a written plan detailing how the contractor intends to cure the breach.
- b. If the contractor fails to cure the breach, or if circumstances demand immediate action, the Department will issue a notice of cancellation terminating the contract immediately. If it is determined the Department improperly cancelled the contract, such cancellation shall serve as notice of termination for convenience in accordance with the contract.
- c. If the Department cancels the contract for breach, the Department reserves the right to obtain the equipment, supplies, and/or services to be provided pursuant to the contract from other sources and upon such terms and in such manner as the Department deems appropriate and charge the contractor for any additional costs incurred thereby.
- d. The contractor understands and agrees that if the funds required to fund the contract are appropriated by the General Assembly of the State of Missouri, the contract shall not be binding upon the Department for any contract period in which funds have not been appropriated, and the Department shall not be liable for any costs associated with termination caused by lack of appropriations.
- e. If the Department has reasonable cause to believe that the contractor has knowingly employed individuals who are not eligible to work in the United States in violation of federal law, the Department shall declare a breach and cancel the contract immediately without incurring any penalty.

20. TERMINATION OF CONTRACT

- a. The Department reserves the right to terminate the contract at any time for the convenience of the Department, without penalty or recourse, by giving notice to the contractor at least thirty (30) calendar days prior to the effective date of such termination. The contractor shall be entitled to receive just and equitable compensation for services and/or supplies or equipment delivered to and accepted by the Department pursuant to the contract prior to the effective date of termination.

21. ASSIGNMENT OF CONTRACT

- a. The contractor shall neither assign nor transfer any of the rights, interests, or obligations of the contract without the prior written consent of the Department.

22. COMMUNICATIONS AND NOTICES

- a. Any notice to the contractor shall be deemed sufficient when e-mailed to the contractor at the e-mail address indicated in the contract, or transmitted by facsimile to the facsimile number indicated in the contract, or deposited in the United States mail, postage prepaid, and addressed to the contractor at the address indicated in the contract, or hand-carried and presented to an authorized employee of the contractor.
- b. If the contractor desires to receive written notices at a different e-mail address, facsimile number, or USPS address than what is indicated in the contract, the contractor must submit this request in writing upon notice of award.

23. FORCE MAJEURE

- a. The contractor shall not be liable for any excess costs for delayed delivery of goods or services to the Department if the failure to perform the contract arises out of causes beyond the control of, and without the fault or negligence of, the contractor. Such causes may include, however are not restricted to: acts of God, fires, floods, epidemics, quarantine restrictions, strikes, and freight embargoes. In all cases, the failure to perform must be beyond the control of, and without the fault or negligence of, either the contractor or any subcontractor(s). The contractor shall take all possible steps to recover from any such occurrences.

24. CONTRACT EXTENSION

- a. In the event of an extended re-procurement effort and the contract's available renewal options have been exhausted, the Department reserves the right to extend the contract. If exercised, the extension shall be for a period of time as mutually agreed to by the Department and the contractor at the same terms, conditions, provisions, and pricing in order to complete the procurement process and transition to a new contract.

25. INSURANCE

- a. The State of Missouri cannot save and hold harmless and/or indemnify the contractor or its employees against any liability incurred or arising as a result of any activity of the contractor or the contractor's employees related to the contractor's performance under the contract. Therefore, the contractor must acquire and maintain adequate liability insurance in the form(s) and amount(s) sufficient to protect the State of Missouri, its agencies, its employees, its clients, and the general public against any such loss, damage, and/or expense related to his/her performance under the contract.

26. BANKRUPTCY OR INSOLVENCY

- a. Upon filing for any bankruptcy or insolvency proceeding by or against the contractor, whether voluntary or involuntary, or upon the appointment of a receiver, trustee, or assignee for the benefit of creditors, the contractor must notify the Department immediately.
- b. Upon learning of any such actions, the Department reserves the right, at its sole discretion, to either cancel the contract or affirm the contract and hold the contractor responsible for damages.

27. INVENTIONS, PATENTS, AND COPYRIGHTS

- a. The contractor shall defend, protect, and hold harmless the Department, its officers, agents, and employees against all suits of law or in equity resulting from patent and copyright infringement concerning the contractor's performance or products produced under the terms of the contract.

28. CONTRACTOR PROPERTY

- a. Upon expiration, termination or cancellation of a contract, any contractor property left in the possession of the Department after forty-five (45) calendar days shall become property of the Department.

29. NON-DISCRIMINATION AND AFFIRMATIVE ACTION

- a. In connection with the furnishing of equipment, supplies, and/or services under the contract, the contractor and all subcontractors shall agree not to discriminate against recipients of services or employees or applicants for employment on the basis of race, color, religion, national origin, sex, age, disability, or veteran status unless otherwise provided by law. If the contractor or subcontractor employs at least 50 persons, they shall have and maintain an affirmative action program, which shall include:
 1. A written policy statement committing the organization to affirmative action and assigning management responsibilities and procedures for evaluation and dissemination;
 2. The identification of a person designated to handle affirmative action;
 3. The establishment of non-discriminatory selection standards, objective measures to analyze recruitment, an upward mobility system, a wage and salary structure, and standards applicable to layoff, recall, discharge, demotion, and discipline;
 4. The exclusion of discrimination from all collective bargaining agreements; and
 5. Performance of an internal audit of the reporting system to monitor execution and to provide for future planning.
- b. If discrimination by a contractor is found to exist, the Department shall take appropriate enforcement action which may include, but not necessarily be limited to, cancellation of the contract, suspension, or debarment by the Department until corrective action by the contractor is made and ensured, and referral to the Attorney General's Office, whichever enforcement action may be deemed most appropriate.

30. AMERICANS WITH DISABILITIES ACT

- a. In connection with the furnishing of equipment, supplies, and/or services under the contract, the contractor, and all subcontractors shall comply with all applicable requirements and provisions of the Americans with Disabilities Act (ADA).

31. FILING AND PAYMENT OF TAXES

- a. The commissioner of administration and other agencies to which the state purchasing law applies shall not contract for goods or services with a vendor if the vendor or an affiliate of the vendor makes sales at retail of tangible personal property or for the purpose of storage, use, or consumption in this state but fails to collect and properly pay the tax as provided in chapter 144, RSMo. For the purposes of this section, "affiliate of the vendor" shall mean any person or entity that is controlled by or is under common control with the vendor, whether through stock ownership or otherwise. Therefore, a vendor's failure to maintain compliance with chapter 144, RSMo may eliminate their bid from consideration for award.

32. TITLES

- a. Titles of paragraphs used herein are for the purpose of facilitating reference only and shall not be construed to infer a contractual construction of language.

ATTACHMENT 1

ALGOA CORRECTIONAL CENTER

8501 No More Victims Rd.
Jefferson City, MO 65101
PH: 573-751-3224

BOONVILLE CORRECTIONAL CENTER

1216 East Morgan Street
Boonville, MO 65233
PH: 660-882-6521

CHILLICOTHE CORRECTIONAL CENTER

3151 Litton Road
Chillicothe, MO 64601
PH: 660-646-4032

CREMER THERAPEUTIC CENTER

689 Route O
Fulton, MO 65251
PH: 573-595-4013

CROSSROADS CORRECTIONAL CENTER

1115 E. Pence Road
Cameron, MO 64429
PH: 816-632-2727

EASTERN RECEPTION & DIAGNOSTIC CENTER

2727 Highway K
Bonne Terre, MO 63628
PH: 573-358-5516

FARMINGTON CORRECTIONAL CENTER

1012 W. Columbia
Farmington, MO 63640
PH: 573-218-7100

FULTON RECEPTION & DIAGNOSTIC CENTER

1393 Highway O
Fulton, MO 65251
PH: 573-592-4040

JEFFERSON CITY CORRECTIONAL CENTER

8416 No More Victims Road, Dock B
Jefferson City, MO 65101
PH: 573-751-3224

MOBERLY CORRECTIONAL CENTER

5201 South Morley
Moberly, MO 65270
PH: 660-263-3778

MISSOURI EASTERN CORRECTIONAL CENTER

18701 Old Highway 66
Pacific, MO 63069
PH: 636-257-3322

MARYVILLE TREATMENT CENTER

30227 US Highway 136
Maryville, MO 64468
PH: 660-582-6542

NORTHEAST CORRECTIONAL CENTER

13698 Airport Road
Bowling Green, MO 63334
PH: 573-324-9975

OZARK CORRECTIONAL CENTER

929 Honor Camp Lane
Fordland, MO 65652
PH: 417-767-4494

POTOSI CORRECTIONAL CENTER

11593 State Highway O
Mineral Point, MO 63660
PH: 573-438-6000

SOUTH CENTRAL CORRECTIONAL CENTER

255 W. Highway 32
Licking, MO 65542
PH: 573-674-4470

SOUTHEAST CORRECTIONAL CENTER

300 E. Pedro Simmons Drive
Charleston, MO 63834
PH: 573-683-4409

TIPTON CORRECTIONAL CENTER

619 N. Osage Avenue
Tipton, MO 65081
PH: 660-433-2031

WOMEN'S EASTERN RECEPTION & DIAGNOSTIC CENTER

1011 E. Highway 54, Vandalia, MO 63382
PH: 573-594-6686

WESTERN MISSOURI CORRECTIONAL CENTER

609 E. Pence Road, Cameron, MO 64429
PH: 816-632-1390

WESTERN RECEPTION & DIAGNOSTIC CORRECTIONAL CENTER

3401 Faraon Street, St. Joseph, MO 64506
PH: 816-387-2158

KANSAS CITY RE-ENTRY CENTER

651 Mulberry Street
Kansas City, MO 64106
PH: 816-842-7467