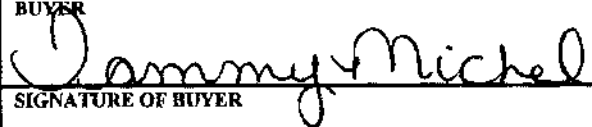
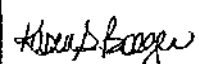




NOTICE OF CONTRACT AMENDMENT

State Of Missouri
Office Of Administration
Division Of Purchasing
PO Box 809
Jefferson City, MO 65102-0809
<http://oa.mo.gov/purchasing>

CONTRACT NUMBER CC160797001	CONTRACT TITLE Mobile Interactive Firearms and Use of Force Options Simulator
AMENDMENT NUMBER 002	CONTRACT PERIOD February 1, 2018 through January 31, 2019
REQUISITION/REQUEST NUMBER NR 931 YYY18708582	SAM II VENDOR NUMBER/MissouriBUYS SYSTEM ID 4643017590 0 / MB00101415
CONTRACTOR NAME AND ADDRESS Ti Training L.E 4680 Table Mountain Dr., #170 Golden, CO 80403	STATE AGENCY'S NAME AND ADDRESS Missouri Department of Corrections Training Academy Various Locations
ACCEPTED BY THE STATE OF MISSOURI AS FOLLOWS: Contract CC160797001 is hereby amended pursuant to the attached amendment #002, dated June 4, 2018.	
BUYER  SIGNATURE OF BUYER Tammy Michel	BUYER CONTACT INFORMATION Email: tammy.michel@oa.mo.gov Phone: (573) 751- 3114 Fax: (573) 526-9816 DATE 6/5/18
DIRECTOR OF PURCHASING  Karen S. Boeger	



STATE OF MISSOURI
OFFICE OF ADMINISTRATION
DIVISION OF PURCHASING (PURCHASING)
CONTRACT AMENDMENT

AMENDMENT NO.: 002
CONTRACT NO.: CC160797001
TITLE: Mobile Interactive Firearms and Use of Force
Options Simulator
ISSUE DATE: 5/31/18

REQ NO.: NR 931 YYY18708582
BUYER: Tammy Michel
PHONE NO.: (573) 751-3114
E-MAIL: tammy.michel@oa.mo.gov

TO: Ti Training LE
4680 Table Mountain Dr. #170
Golden, CO 80403

RETURN AMENDMENT BY NO LATER THAN: 6/11/18 AT 5:00 PM CENTRAL TIME

RETURN AMENDMENT TO THE DIVISION OF PURCHASING (PURCHASING) BY E-MAIL, FAX, OR MAIL/COURIER:

SCAN AND E-MAIL TO:	jeanne.williams@oa.mo.gov
FAX TO:	(573) 526-9816
MAIL TO:	PURCHASING, P.O. Box 809, Jefferson City, Mo 65102-0809
COURIER/DELIVER TO:	PURCHASING, 301 West High Street, Room 630, Jefferson City, Mo 65101-1517

DELIVER SUPPLIES/SERVICES FOB (Free On Board) DESTINATION TO THE FOLLOWING ADDRESS:

Missouri Department of Corrections
Training Academy
Various Locations

SIGNATURE REQUIRED

VENDOR NAME <i>Ti Training LE</i>	Missouri MUYR SYSTEM ID (SEE VENDOR PROFILE - MAIN INFORMATION SCREEN) <i>MB00101415</i>
MAILING ADDRESS <i>4680 Table Mountain Dr. #170</i>	
CITY, STATE, ZIP CODE <i>Golden, CO. 80403</i>	

CONTACT PERSON <i>Kila Otte</i>	EMAIL ADDRESS <i>Kila@titraining.com</i>
PHONE NUMBER <i>303-414-3555</i>	FAX NUMBER <i>303-414-3556</i>
VENDOR TAX FILING TYPE WITH IRS (CHECK ONE) <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Individual <input type="checkbox"/> State/Local Government <input type="checkbox"/> Partnership <input type="checkbox"/> Sole Proprietor <input type="checkbox"/> IRS Tax-Exempt	
AUTHORIZED SIGNATURE <i>Kila Otte</i>	DATE <i>06/04/2018</i>
PRINTED NAME <i>Kila Otte</i>	TITLE <i>Vice President</i>

AMENDMENT #002 TO CONTRACT CC160797001

CONTRACT TITLE: **MOBILE INTERACTIVE FIREARMS AND USE OF FORCE
OPTIONS SIMULATOR**

CONTRACT PERIOD: **FEBRUARY 1, 2018 THROUGH JANUARY 31, 2019**

The State of Missouri desires to amend CC160797001 to add the following line items. The contractor shall indicate below the firm, fixed unit price for the current contract period and 2nd renewal period for line items 13, 14, 15, 16, 17 and 18.

C/S Code: 46201002
 Disaster Management Training Simulation System

Line Item	Item Description	Estimated Quantity	Current Contract Period Firm, Fixed Price per Each	2 nd Renewal Option Firm, Fixed Price per Each
13	Auxiliary control box w/distracton devices	3	\$ <u>1,500.⁰⁰</u> /EA	\$ <u>1,500.⁰⁰</u> /EA
14	VRG Blue Guns	3	\$ <u>395.⁰⁰</u> /EA	\$ <u>395.⁰⁰</u> /EA
15	Laser Insert Adapters for Glock Red Gun	8	\$ <u>50.⁰⁰</u> /EA	\$ <u>50.⁰⁰</u> /EA
16	Flashlights	3	\$ <u>250.⁰⁰</u> /EA	\$ <u>250.⁰⁰</u> /EA
17	Shotgun Laser Insert Adapters	3	\$ <u>500.⁰⁰</u> /EA	\$ <u>500.⁰⁰</u> /EA
18	Extended Warranty which includes system upgrades	3	\$ <u>10,500.⁰⁰</u> /EA	\$ <u>10,500.⁰⁰</u> /EA

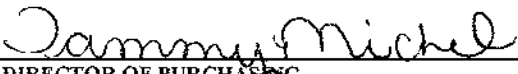
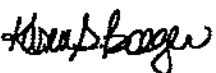
All other terms, conditions and provisions of the contract as modified by subsequent amendments, including all prices, shall remain the same throughout the above contract period and apply hereto.

The contractor shall acknowledge acceptance by signing and returning this document on the or before the date indicated.



NOTICE OF CONTRACT RENEWAL


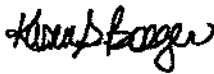
State Of Missouri
Office Of Administration
Division Of Purchasing
PO Box 809
Jefferson City, MO 65102-0809
<http://oa.mo.gov/purchasing>

CONTRACT NUMBER CC160797001	CONTRACT TITLE Mobile Interactive Firearms and Use of Force Options Simulator
AMENDMENT NUMBER 001	CONTRACT PERIOD February 1, 2018 through January 31, 2019
REQUISITION/REQUEST NUMBER NR 931 YYY18709012	SAM H VENDOR NUMBER/MissouriBUYS SYSTEM ID 4643017590 0 / MB00101415
CONTRACTOR NAME AND ADDRESS Ti Training LE 4680 Table Mountain Dr. #170 Golden, CO 80403	STATE AGENCY'S NAME AND ADDRESS Missouri Department of Corrections Training Academy Various Locations
ACCEPTED BY THE STATE OF MISSOURI AS FOLLOWS: The State of Missouri hereby exercises its option to renew the contract. All other terms, conditions and provisions of the contract, including all prices, shall remain the same throughout the above contract period and apply hereto. SIGNATURE OF CONTRACTOR IS NOT REQUIRED ON THIS DOCUMENT.	
BUYER Tammy Michel	BUYER CONTACT INFORMATION Email: tammy.michel@oa.mo.gov Phone: (573) 751-3114 Fax: (573) 526-9816
SIGNATURE OF BUYER 	DATE 11/29/18
DIRECTOR OF PURCHASING  Karen S. Boeger	



NOTICE OF AWARD

State Of Missouri
Office Of Administration
Division Of Purchasing
PO Box 809
Jefferson City, MO 65102-0809
<http://oa.mo.gov/purchasing>

SOLICITATION NUMBER RFPC30034901600797	CONTRACT TITLE Mobile Interactive Firearms and Use of Force Options Simulator
CONTRACT NUMBER CC160797001	CONTRACT PERIOD February 1, 2017 Through January 31, 2018
REQUISITION/REQUEST NUMBER NR 931 YYY16709031	SAM II VENDOR NUMBER/MissouriBUYS SYSTEM ID 4643017590 0/MB00101415
CONTRACTOR NAME AND ADDRESS Ti Training LE 4680 Table Mountain Dr. #170 Golden, CO 80403	STATE AGENCY'S NAME AND ADDRESS Missouri Department of Corrections Training Academy Various Locations
ACCEPTED BY THE STATE OF MISSOURI AS FOLLOWS: The Best and Final Offer #001 dated 1/25/17, and the original proposal dated June 10, 2016 submitted by Ti Training Corporation in response to SOLICITATION OPPORTUNITY (OPP) NO. RFPC30034901600797 is accepted in its entirety.	
BUYER Tammy Michel	BUYER CONTACT INFORMATION Email: tammy.michel@oa.mo.gov Phone: (573) 751-3114 Fax: (573) 526-9816
SIGNATURE OF BUYER 	DATE 1/31/17
DIRECTOR OF PURCHASING  Karen S. Boeger	



STATE OF MISSOURI
OFFICE OF ADMINISTRATION
DIVISION OF PURCHASING (PURCHASING)
REQUEST FOR BEST AND FINAL OFFER (BAFO)
FOR REQUEST FOR PROPOSAL (RFP)

BAFO REQUEST NO.: 001
SOLICITATION/OPPORTUNITY (OPP) NO.: RFPC30034901600797
TITLE: Mobile Interactive Firearms and Use of Force Options Simulator
ISSUE DATE: 1/4/17

REQ NO.: NR 931 YYY16709031
BUYER: Tammy Michel
PHONE NO.: (573) 751-3114
E-MAIL: tammy.michel@oa.mo.gov

BAFO RESPONSE SHOULD BE RETURNED BY: 1/13/17 AT 5:00 PM CENTRAL TIME

MAILING INSTRUCTIONS: Print n or type RFP Number and Return Due Date on the lower left hand corner of the envelope or package. Sealed BAFOs should be in Division of Purchasing office (301 W High Street, Room 630) by the return date and time.

RETURN BAFO RESPONSE TO: (U.S. Mail) PURCHASING or (Courier Service) PURCHASING
PO BOX 809 301 WEST HIGH STREET, RM 630
JEFFERSON CITY MO 65102-0809 JEFFERSON CITY MO 65101-1517

CONTRACT PERIOD: DATE OF AWARD THROUGH ONE YEAR

DELIVER SUPPLIES/SERVICES FOB (Free On Board) DESTINATION TO THE FOLLOWING ADDRESS:

Missouri Dept. of Corrections
Training Academy
1717 Industrial Drive
Jefferson City, MO 65102

Missouri Dept. of Corrections
Training Academy
901 Progress Drive, Ste. 101
Farmington, MO 63640

Missouri Dept. of Corrections
Training Academy
902 Edmond St., Ste. 300
St. Joseph, MO 64501

The vendor hereby declares understanding, agreement and certification of compliance to provide the items and/or services, at the prices quoted, in accordance with all terms and conditions, requirements, and specifications of the original RFP as modified by any previously issued RFP addendums and by this and any previously issued BAFO requests. The vendor agrees that the language of the original RFP as modified by any previously issued RFP addendums and by this and any previously issued BAFO requests shall govern in the event of a conflict with his/her proposal. The vendor further agrees that upon receipt of an authorized purchase order from the Division of Purchasing or when a Notice of Award is signed and issued by an authorized official of the State of Missouri, a binding contract shall exist between the vendor and the State of Missouri.

SIGNATURE REQUIRED

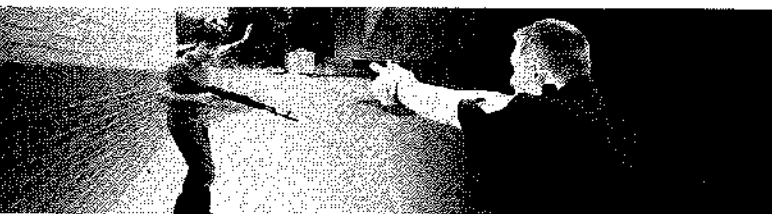
VENDOR NAME <i>Ti Training LE</i>	MissouriBUYS SYSTEM ID (SEE VENDOR PROFILE - MAIN INFORMATION SCREEN)
MAILING ADDRESS <i>4680 Table Mountain Dr. #170</i>	
CITY, STATE, ZIP CODE <i>Golden, Co. 80403</i>	

CONTACT PERSON <i>Kila Otte</i>	EMAIL ADDRESS <i>kila@titraining.com</i>
PHONE NUMBER <i>303-414-3555</i>	FAX NUMBER <i>303-414-3556</i>
VENDOR TAX FILING TYPE WITH IRS (CHECK ONE) <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Individual <input type="checkbox"/> State/Local Government <input type="checkbox"/> Partnership <input type="checkbox"/> Sole Proprietor <input type="checkbox"/> IRS Tax-Exempt	
AUTHORIZED SIGNATURE <i>Kila Otte</i>	DATE <i>01/26/2017</i>
PRINTED NAME <i>Kila Otte</i>	TITLE <i>Vice President</i>



Training Lab™

USE OF FORCE SIMULATOR



January 12, 2017

State of Missouri
Division of Purchasing
301 West High St. Truman Building, Room 630
Jefferson City, MO. 65101

Dear Ms. Michel,

This is Ti Training Corp.'s official Best and Final Offer (BAFO). Ti Training appreciates the opportunity to clarify our offer for RFPC30034901600797. Please review the attached documents and feel free to contact me to answer any questions.

Thank you again and I look forward to hearing from you.

Take care,

Kila Otte

Vice President

Ti Training

1-800-634-1936

kila@titraining.com

TI TRAINING CORP

BEST AND FINAL OFFER REQUEST LIST

BAFO NO. 001 FOR RFPC30034901600797

1. IDENTIFIED DEFICIENCIES AND AREAS OF CONCERN/CLARIFICATION:

- 1.1 RFP paragraph 4.7.1 states that the offeror shall submit firm fixed unit prices for the line items on the Pricing Page for the original contract period and renewal periods.

Ti Training Corp. submitted a bundled price in lieu of submitting firm fixed unit pricing for each line item.

Ti Training Corp. BAFO #001 response must indicate its compliance by stating firm, fixed unit pricing for the line items on the Pricing Page for the original contract period and renewal periods as required in RFP paragraph 4.7.1.

Ti Training Corp. BAFO #001 response Has stated firm, fixed unit pricing for all line items on pricing page. This pricing page is attached.

- 1.2 RFP line item 1, Exhibit A states that the proposed mobile interactive firearms and use of force options simulator must include a multimedia companion speaker system that includes at minimum, 2-piece computer speaker system, space saving design, control pod for volume, mute headphone jack and auxiliary input, left speaker, right speaker, power pack and cable, speaker cable, audio cable, AC power cord and control pod and cable. Vendors are to provide a multimedia system equivalent to the Bose Companion 20 Multimedia Speaker System

Ti Training Corp. proposed a Surround Sound Speaker System Scenario and "On-The-Fly 3-D Audio."

Ti Training Corp. BAFO #001 response must clarify that the proposed surround sound speaker system scenario and "on-the-fly 3-D audio" meets all mandatory requirements of the multimedia companion speaker system as required by line item 1, Exhibit A.

Ti Training Corp. BAFO #001 response The on the fly 3D audio is a software enhancement/ Upgrade to the specification. Ti Trainign will supply the Bose Brand speaker system and this Training Lab 3D audio works with that speaker system. The Training Lab 3D audio software exceeds the specification listed.

- 1.3 RFP line item 1, mandatory specifications states in the RFP Exhibit A that the proposed mobile interactive firearms and use of force options simulator include a Dell Precision 15 5000 Series, Model 5510 or an approved equivalent.

Ti Training Corp. stated their system comes with Windows Professional Operating System, Win 10, Windows Office and Excel.

Ti Training Corp's BAFO #001 response must clarify that the laptop proposed is equivalent to the Dell Precision 15 5000 Series, Model 5510 as required by line item 1, Exhibit A. Furthermore, Ti Training Corp should state the brand and model of the laptop proposed with their Ti Training Training Lab mobile interactive firearms and use of force options simulator.

Ti Training Corp. BAFO #001 response includes a laptop with the following specifications that exceed the requested specifications. The following is the build list for the Training Lab Laptop proposed.

- *17.3in (CW670RCW) 6th Gen i7-6700HQ FHD (1920x1080) LED-Backlit Display with Matte Finish Notebook*
- *8x Multi DVD RW SATA Optical Disk Drive*
- *8GB (2x4GB) DDR-4 SODIMM 1.2V*
- *Samsung 850 EVO 500GB 2.5" SSD*
- *B/G/N Wireless and Bluetooth*
- *Microsoft Office 2016 Home & Student*
- *Microsoft Windows 10 Professional 64bit*

- 1.4 RFP line item 1, Exhibit A states that the proposed mobile interactive firearms and use of force options simulator must include an 8-device Hit Detection Box with Flashlight Option.

Ti Training Corp's BAFO #001 response must clarify if the proposed Ti Training, Training Lab mobile interactive firearms and use of force options simulator includes an 8-device hit detection box with flashlight option as required by line item, Exhibit A.

Ti Training Corp. BAFO #001 response includes the Training Lab Proprietary Hit Detect Box for laser detection and the flashlight detection option. Ti Training Can Detect up to 10 lasers and unlimited flashlights

- 1.5 RFP line item 1 mandatory specification states in the RFP Exhibit A that the proposed mobile interactive firearms and use of force option simulator includes Dry-Fire Laser Training Inserts: 2 dry-fire weapon lasers for double action trigger activated.

Ti Training Corp's BAFO #001 response must clarify if the proposed Ti Training, Training Lab mobile interactive firearms and use of force options simulator the mobile interactive firearms includes Dry-Fire Laser Training Inserts: 2-dry-fire weapon lasers for double action trigger activated as required by line item 1, Exhibit A.

Ti Training Corp. BAFO #001 response includes 2 Dry Fire Laser Inserts for Double Action Trigger activation in line item #1

- 1.6 RFP line item 1 mandatory specifications states in RFP Exhibit A that the proposed mobile interactive firearms and use of force option simulator must include (1) laser modified oleoresin capicum (OC) spray training device, thumb or trigger activated.

Ti Training Corp's BAFO #001 response must clarify if the proposed Ti Training, Training Lab mobile interactive firearms and use of force options simulator includes (1) laser modified oleoresin capicum (OC) spray training device, thumb or trigger activated as required by line item 1, Exhibit A.

Ti Training Corp. BAFO #001 response includes 1 Laser OC Canister in line item #1

- 1.7 RFP line item 2 specifications states "Additional programmable dry-fire pistol laser insert."

Ti Training Corp proposed a Ti Training, Training Lab Laser for line item 2.

Ti Training Corp's BAFO #001 response must clarify that the Ti Training, Training Lab Laser proposed for line item 2 is an additional programmable dry-fire pistol laser insert as mandated by RFP Line Item 2.

Ti Training Corp. BAFO #001 response includes 1 Additional programmable pistol laser insert for line item #2

- 1.8 RFP line item 4 specifications states "Pistol Wireless/Tetherless Kit for .357 revolver. Drop-in wireless/tetherless kit. No permanent modifications to weapon required. No weapon to be included."

Ti Training Corp proposed Ti Training, Lock Back Recoil kit for line item 4.

Ti Training Corp's BAFO #001 response must clarify that the Ti Training, Lock Back Recoil kit proposed for line item 4 meets the mandatory specification as mandated by RFP Line Item 4.

Ti Training Corp. BAFO #001 response Includes a 6 count pack of .357 Revolver laser inserts for item #4. The Lock Back recoil kit was a typo.

- 1.10 RFP Line item 12 states, Pistol Wireless/Tetherless Recoil Kit for .40 Caliber Glock. Drop-in wireless/tetherless recoil kit with two (2) CO2 refillable magazines. No permanent modifications to weapon required. No weapon to be included. Product must be compatible with line item 1.

It could not be determined by the documentation provided by TI Training if the Pistol Wireless/Tetherless Recoil Kit for .40 Caliber Glock, Drop-in wireless/tetherless recoil kit with two (2) CO2 refillable magazines was proposed.

Ti Training Corp. BAFO #001 response must provide a firm, fixed unit price for line item 12 to indicate that line item 12 is proposed.

Ti Training Corp. BAFO #001 response includes the Lock Back Glock 22 Recoil Kit with 2 magazines that are refillable. This is a tetherless kit that does not require permanent modification to the gun. This is in response to line item #12.

- 1.11 The signature RFP Page 1 states in part, "The vendor agrees that the language of the original RFP as modified by this and any previously issued RFP Addendums shall govern in the event of a conflict with his/her proposal."

RFP paragraph 4.16.3 states, "The vendor's terms and conditions, including any pre-printed documents which must be executed in order to provide the goods/services required in the RFP, should be submitted herein. The vendor should do one of the following if terms and conditions are submitted: (1) The vendor should clearly state on the first page of each of their terms and conditions documents the following, "In the event of conflict between any of the ("name of company") terms and conditions and those contained herein, the RFP shall govern" or (2) Sign the signature block in the pricing page, entitled "Addendum to the Vendor's Terms and Conditions". Failure to place this statement with the vendor's terms and conditions or not signing the Addendum to the Vendor's Terms and Conditions section of the Pricing Page and/or taking exception to the State's terms and conditions may render a vendor's proposal as non-responsive and remove it from consideration for award."

Ti Training Corp. submitted with their proposal a full copy of the Ti Training Corp. Limited Warranty document which in part does contradict the RFP requirements, terms and conditions.

Ti Training LE BAFO #001 response must indicate its compliance that the RFP terms and conditions shall govern as required on the RFP Signature Page 1 and RFP paragraph 4.16.3. It is strongly encouraged that Ti Training Corp. sign and return Exhibit F Addendum to the Vendor's Terms and Conditions.

Ti Training Corp. BAFO #001 response is that Ti Training Corp. will sign the Addendum to the Vendor's Terms and Conditions. Also Ti Training included in the BAFO Packet the revised warranty Document that clearly states that In the event of conflict between any of the Ti Training Corp. Terms and conditions and those contained herein, the RFP shall govern. Ti Training will comply with the RFP Terms and Conditions.

2. VENDOR RESPONSE TO CHANGED REQUIREMENTS:

- 2.1 Ti Training Corp. signature on BAFO #001 signifies compliance with all requirements in RFPC30304901600797 as modified by BAFO #001. Ti Training Corp. shall submit any bid revisions, including pricing revisions that are necessitated by the requirement changes.

PRICING PAGE

The offeror must bid on all line items stated on the Pricing Page. All pricing shall be quoted FOB Destination, Freight Prepaid and Allowed. All pricing shall be considered firm for the duration of the contract period indicated on the Notice of Award page of the contract. The bidder must quote pricing for the original and all renewal contract periods.

Line Item 1 <i>Code: 46201002</i> <i>Disaster Management Training Simulation System</i>	Initial Contract Period - Firm, Fixed Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each
Mandatory Specification: Mobile Interactive Firearms and Use of Force Options Simulator See the Exhibit A for the mandatory specifications for the mobile interactive firearms and use of force options simulator. The offeror's pricing shall include all mobile interactive firearms and use force options simulator specifications stated herein, including delivery, start-up testing, training, operation/service documentation and two (2) year warranty. Brand Reference: Milo Range Advanced Mobile Training System. Brand and Model Proposed: The offeror should state the brand and model number of the proposed item: Brand: <u>_Ti Training_</u> Model: <u>Training Lab</u>	\$ <u>16,800</u> /EA	\$ <u>16,800</u> /EA	\$ <u>16,800</u> /EA
Estimated Quantity: 3			

LINE ITEM 2 REVISED BY ADDENDUM 01

Line Item 2 <i>Code: 46201002</i> <i>Disaster Management Training Simulation System</i>	Initial Contract Period - Firm, Fixed Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each
Mandatory Specification: Additional Programmable Dry-Fire			

Pistol Laser Insert Product must be compatible with line item 1. Brand and Model Proposed: The offeror should state the brand and model number of the proposed item: Brand: Ti Training Model: TL-Laser	\$ <u>900</u> /EA	\$ <u>900</u> /EA	\$ <u>900</u> /EA
Estimated Quantity: 3			
LINE ITEM 3 REVISED BY ADDENDUM 01			
Line Item 3 Code: 46201002 Disaster Management Training Simulation System	Initial Contract Period - Firm, Fixed Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each
Mandatory Specification: Additional Programmable Laser OC Canister Product must be compatible with line item 1. Brand and Model Proposed: The offeror should state the brand and model number of the proposed item: Brand: Ti Training Model: TL-OC	\$ <u>1,100</u> /EA	\$ <u>1,100</u> /EA	\$ <u>1,100</u> /E
Estimated Quantity: 3			

LINE ITEM 4 REVISED BY ADDENDUM 03 – Deleted the word “Recoil”			
LINE ITEM 4 REVISED BY ADDENDUM 02			
LINE ITEM 4 REVISED BY ADDENDUM 01			
Line Item 4 Code: 46201002 Disaster Management Training Simulation System	Initial Contract Period - Firm, Fixed Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each
Mandatory Specification: Pistol Wireless/Tetherless Kit for .357 revolver Drop-in wireless/tetherless kit. No permanent modifications to weapon required. No weapon to be included. Product must be compatible with line item 1. Brand and Model Proposed: The offeror should state the brand and model number of the proposed item: Brand: Ti Training	\$ <u>1,100</u> /EA	\$ <u>1,100</u> /EA	\$ <u>1,100</u> /EA

Model: TL-Revolver Laser			
Estimated Quantity: 6			

LINE ITEM 5 REVISED BY ADDENDUM 01

Line Item 5 Code: 46201002 Disaster Management Training Simulation System	Initial Contract Period - Firm, Fixed Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each
Mandatory Specification: AR/M4 Wireless/Tetherless Recoil Kit Drop-in wireless/tetherless recoil kit with two (2) Co2 refillable magazines. No permanent modifications to weapon required. No weapon to be included. Product must be compatible with line item 1. Brand and Model Proposed: The offeror should state the brand and model number of the proposed item: Brand: TI Training Model: _Lock Back Rifle Kit	\$ 2,500 /EA	\$ 2,500 /EA	\$ 2,500 /EA
Estimated Quantity: 3			

LINE ITEM 6 DELETED BY ADDENDUM 01

Line Item 6 <i>DELETED</i>			
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LINE ITEM 7 REVISED BY ADDENDUM 01

Line Item 7 Code: 46201002 Disaster Management Training Simulation System	Initial Contract Period - Firm, Fixed Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each
Mandatory Specification: Wireless/Tetherless Recoil Kit Armorer's Kit for Wireless/Tetherless Recoil Kits Product must be compatible with line item 1. Brand and Model Proposed: The offeror should state the brand and model number of the proposed item: Brand: Ti Training Model: TL- C02 Repair	\$ 85 /EA	\$ 85 /EA	\$ 85 /EA
Estimated Quantity: 3			

LINE ITEM 8 REVISED BY ADDENDUM 01			
Line Item 8 Code: 46201002 Disaster Management Training Simulation System	Initial Contract Period - Firm, Fixed Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each
Mandatory Specification: Wireless/Tetherless Recoil Kit Refill Station for Refillable Co2 Magazines with Mag Sled Station shall include Co2 tank, all air cabling, and <i>a minimum of</i> one (1) sled for refillable magazines. Product must be compatible with line item 1. Brand and Model Proposed: The offeror should state the brand and model number of the proposed item: Brand: ___TI Training Model: TL_Refill	\$ __ 600 __/EA	\$ __ 600 __/EA	\$ __ 600 __/EA
Estimated Quantity: 3			

LINE ITEM 9 REVISED BY ADDENDUM 01			
Line Item 9 Code: 46201002 Disaster Management Training Simulation System	Initial Contract Period - Firm, Fixed Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each
Mandatory Specification: Wireless/Tetherless Recoil Kit Refill Magazine for Recoil Pistol or AR Product must be compatible with line item 1. Brand and Model Proposed: The offeror should state the brand and model number of the proposed item: Brand: Ti Training Model: TL- Lock Back Magazine	\$ __ 300 __/EA	\$ __ 300 __/EA	\$ __ 300 __/EA
Estimated Quantity: 3			

LINE ITEM 10 REVISED BY ADDENDUM 01			
Line Item 10 Code: 46201002 Disaster Management Training Simulation System	Initial Contract Period - Firm, Fixed Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each
Mandatory Specification: Trainee Action Capture (TAC) with Picture			

in Picture Video/Audio Debrief Audio and color video capture of trainee's actions in a scenario for immediate or later debriefing and review. Product must be compatible with line item 1. Brand and Model Proposed: The offeror should state the brand and model number of the proposed item: Brand: Ti Training Model: TI-PIP	\$ 200 /EA	\$ 200 /EA	\$ 200 /EA
Estimated Quantity: 3			

LINE ITEM 11 REVISED BY ADDENDUM 01

Line Item 11 Code: 46201002 <i>Disaster Management Training Simulation System</i>	Initial Contract Period - Firm, Fixed Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each
One-Year Extended Warranty Option (after 2- year warranty) for each Mobile Interactive Firearms and Use of Force Options Simulator. The firm, fixed annual price must include complete system coverage, see paragraph 3.6.2 and 3.6.2(a).	\$ 1,200 /Year	\$ 1,200 /Year	\$ 1,200 /Year
Estimated Quantity: 3			

LINE ITEM 12 ADDED BY ADDENDUM 02

Line Item 12 Code: 46201002 <i>Disaster Management Training Simulation System</i>	Initial Contract Period - Firm, Fixed Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each
Mandatory Specification: <i>Pistol Wireless/Tetherless Recoil Kit for .40 Caliber Glock.</i> <i>Drop-in wireless/tetherless recoil kit with two (2) CO2 refillable magazines. No permanent modifications to weapon required. No weapon to be included.</i> <i>Product must be compatible with line item 1.</i> Brand and Model Proposed: <i>The offeror should state the brand and model number of the proposed item:</i> Brand TI Training	\$ 2,500 /EA	\$ 2,500 /EA	\$ 2,500 /EA

Model: <i>Ti-Lock Back GLock</i> _____			
Estimated Quantity: 6			

NOTE ABOUT RENEWAL OPTIONS

The Division of Purchasing shall have the sole option to renew the contract in one (1) year increments or a portion thereof, for a maximum total of two (2) additional years. The offeror must respond with renewal pricing.

The offeror must indicate the maximum price applicable to the renewal option years. If a dollar amount is not proposed (i.e. left blank, page not returned, etc.), the state shall have the right to execute the option at the same price(s) proposed for the original contract period. Statements such as "a percentage of the then-current price" or "consumer price index" are NOT ACCEPTABLE.

The amounts indicated shall be used in the cost evaluation to determine the potential maximum financial liability to the State of Missouri.

Indicate the maximum unit prices to be charged for each renewal period. Note that these prices can reflect price maximum increases or minimum decreases over the original contract prices.

DELIVERY

The desired delivery is sixty (60) calendar days after the receipt of a properly executed order. If the offeror's delivery is different, the offeror should state delivery in days after receipt of order: _____ calendar days ARO.

WARRANTY

A minimum two-year warranty on complete system coverage to include but not be limited to software updates, parts and labor is required. If the offeror offers a longer standard manufacturer warranty, then the offeror should state the warranty period below: The warranty shall commence upon delivery and acceptance of the equipment/supplies by the State of Missouri.

Warranty on Software Updates: _____

Warranty on Parts: _____

Warranty on Labor: _____

K. Lee
1-12/17

EMPLOYEE BIDDING/CONFLICT OF INTEREST

Offerors who are elected or appointed officials or employees of the State of Missouri or any political subdivision thereof, serving in an executive or administrative capacity, must comply with sections 105.450 to 105.458, RSMo, regarding conflict of interest. If the offeror or any owner of the offeror's organization is currently an elected or appointed official or an employee of the State of Missouri or any political subdivision thereof, please provide the following information.

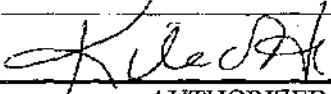
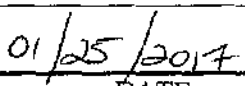
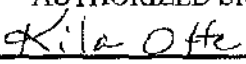
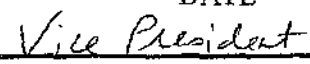
Name and title of elected or appointed official
or employee of the State of Missouri or any
political subdivision thereof: _____

If employee of the State of Missouri or political
subdivision thereof, provide name of state agency
or political subdivision where employed: _____

Percentage of ownership interest in offeror's
organization held by elected or appointed _____

EXHIBIT F**ADDENDUM TO THE VENDOR'S TERMS AND CONDITIONS**

By signing the signature block below, the vendor hereby declares understanding and agreement with the following: (1) that the language of this RFP shall govern in the event of a conflict with his/her response, including any pre-printed terms and conditions documents that are submitted as part of his/her response, and (2) that any of the vendor's terms and conditions contained in the submitted response or pre-printed terms and conditions documents that conflict with the RFP's terms and conditions, shall have no force or effect and are hereby considered invalid. All other terms and provisions of the vendor's response or pre-printed terms and conditions documents that are not in conflict with the RFP shall apply hereto.

	
AUTHORIZED SIGNATURE	DATE
	
PRINTED NAME	TITLE
VENDOR'S COMPANY NAME	

TI Training – Use of Force Training System: Portable

<p>Windows 10 Professional Operating System – with Microsoft Office High Definition Video Projector Native 16 x 9 format. 12' Projection Screen with wheeled case Surround Sound Speaker System . Training Lab CPU All Wires, cables and connectors necessary. 1- Storm Travel Case Low Light feature, adjustable light conditions on any Scenario. Scenario creation software w/ ability to Customize existing Scenarios . Line scan calibration for laser accuracy. Self calibrating without the need for hand held devices. Operates in ANY light conditions for proper PiP video playback. Scenario and "On-the-Fly" 3-D Audio. Audio Controls located on Instructor Monitor Customizable Trainee Report Generation. After scenario debriefing, allows any Microsoft™ material to be viewed. Picture in picture (PiP) in full color and audio for viewing on replay. Pause, play, restart and stop functions during scenario play. Slow Motion, Pause, Frame Forward, Frame Back controls on debrief replay. Digital scrolling capabilities in the replay video. Capable of creating scenario "playlist" with save and recall function. Classroom RF keypads can be integrated at no additional cost. Training Scenario Library 700+ native HD scenarios preloaded. Corrections/Detentions Scenario Library 70+ Scenarios Preloaded Free HD scenarios (2D and 3D) for the life of the system (15+ each quarter) Professional filming with special effects for maximizing training objectives. 55 Skill Builder Shooting Drills in Graphic Applications Pre Loaded Agency Course of Fire Preloaded 2 Year Warranty – Includes 24/7 support line and loaner system. Master Instructor Training Onsite* See Training Description Laser/Devices Included: 2- Dry Fire Laser Inserts for Double Action Guns 1- Flashlight 1- OC Laser Canister</p>	
Total Price for 1 Complete Training Lab System	\$16,800
Total Price for 3 Complete Training Lab Systems	\$50,400
3- Additional Dry Fire Laser Insert for Double Action Gun (\$900 each)	\$2,700
3- Additional OC Laser Canister (\$1,100 each)	\$3,300
6- Revolver Laser Sets (set includes 6 lasers) \$1,100 each	\$6,600
3- Lock Back Rifle Recoil Kit with 2 Magazines (\$2,500 each)	\$7,500
3- Recoil Kit Armorer Pack (\$85 each)	\$255
3- Refill Stations (\$600 each)	\$1,800
3- Additional Magazines for Recoil Kits (\$300 each)	\$900
3- PIP Camera Sets (\$200 each)	\$600

3- Additional 1 Year Warranty (\$1,200 each)	\$3,600
6- Lock Back Glock 22 Recoil Kits with 2 Magazines Each (\$2,500 each)	\$15,000
Total Price 3 Training Lab with Requested Options	\$92,655

Master Instructor Training @ Customer Site or Ti Academy (Golden, CO)

Training is for 6 Students at each of the Missouri Dept. Of Corrections Training Academy Site, 3 consecutive days at each location
or

At the Ti Training Academy in Golden, CO (Denver): includes Airfare, Hotel, Breakfast, and Training (24 Hours) for 6 students. Ti will provide transportation to/from Denver International airport, hotel and academy or it is the responsibility of the students to rent a car. Additional Students can be added for \$1,000 each to cover training & travel.

Ti Training recommends the students attend the academy for a full tour of the facility, meeting customer service personnel, sitting with the video production crew for future scenario ideas, learning all options and future options being designed for the system and most important, for the undivided attention of the students allowing the ability for the greatest possible learning.

Training is on set up, basic operation, running students through simulation. Also included is our Advanced Training that includes Simulation Integration and Hybrid Usage as well as filming and editing of custom scenarios to customize your simulator to your needs and policies.

Shipping: There is no additional charge for shipping. Shipping is FOB destination.

Kyle AA

1-12-17



In the event of conflict between any of the Ti Training Corp. Terms and conditions and those contained herein, the RFP shall govern.

Ti Training Corp.
LIMITED WARRANTY

1. Ti Training's Simulation Products (Product or Products) are warranted to the original purchaser (Purchaser) to be free from defects in material and workmanship for a period for one year (12 months) from the date of shipment to the Purchaser.

2. TI TRAINING does not warrant: (a) any product, components or parts not manufactured or assembled by TI TRAINING; (b) any prototype, pilot production, or custom products; (c) defects caused by failure to operate the product in a suitable operating environment within the Product's rated capacity and limits; (d) damage due to use of the Products for purposes or with equipment other than those for which it was designed, (e) damage caused by disasters and accidents such as but not limited to fire, flood, wind, rain, lightning, negligence, over-temperature, over-voltage, misapplication of electrical power, and misapplication of live-fire; (f) damage cause by unauthorized attachments, modification and repair to Product's software or hardware including but not limited to the use of any software on the Products that has not been specifically approved by TI TRAINING in writing (excluding Purchaser edited-scenarios), the insertion or removal of circuit or peripheral boards without express approval from TI TRAINING in writing, and the insertion or removal of any I/O connectors when the Product is powered without express approval from TI TRAINING; (g) damage during shipment; (h) normal wear and tear or cosmetic damage to the product; (i) damage due to improper maintenance; (j) any other abuse, misuse, neglect, mishandling, alteration, or faulty installation by the Purchaser; and (k) compatibility with other components or electrical devices.

3. If the Purchaser discovers within the warranty period a failure of the Products to conform to specifications or a defect in material or workmanship, it must promptly notify TI TRAINING in writing within seven days of the discovery. Within a reasonable time after both notification and the timely return of the Products or defective parts associated therewith carriage paid to TI TRAINING, TI TRAINING will correct any defect in material or workmanship, with either new or used replacement parts provided TI TRAINING is satisfied that the failure was due to a defect in workmanship or material and not because of any reason indicated in the preceding paragraph. Final determination of warranty eligibility shall be made by TI TRAINING and if a warranty claim



In the event of conflict between any of the Ti Training Corp. Terms and conditions and those contained herein, the RFP shall govern.

is considered invalid for any reason, the Buyer will be charged for services performed and expenses incurred by TI TRAINING in repairing, handling and shipping the returned Products or part(s).

4. The warranty period of any replacement or repaired Products or part(s) shall terminate concurrently with the termination of this Limited Warranty.

5. Concerning parts or components of the Products not manufactured by TI TRAINING, the Purchaser shall have the benefit, insofar as it may be transferred to the Purchaser, of any rights or warranties that TI TRAINING may have relative to the supplier of said parts or components. TI TRAINING's liability concerning said parts and components is limited to making the benefit of such rights and warranties available to the Purchaser as indicated.

6. User-level repairs conducted by or for the Purchaser that are not under the express direction of TI TRAINING whether to hardware or software voids the Limited Warranty.

7. TI TRAINING shall not be liable for any failure to perform its obligations hereunder that are due to any circumstances beyond its control including, but not limited to, any inability to obtain any necessary import or export licenses or any other licenses or consents of any governmental or other authority.

8. This Limited Warranty and all contracts and documents pertaining to the Products shall be construed under Colorado law. The venue for any disputes arising under the Limited Warranty or any contracts and documents pertaining to the Products shall be any court of competent jurisdiction seat within a fifty mile radius of Denver, Colorado. Any action brought for breach of warranty must be commenced within 14 months following the delivery of the Products.

9. THE FOREGOING WARRANTIES ARE IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

10. In no case shall TI TRAINING be liable for any special, incidental, or consequential damages based upon breach of warranty, breach of contract, negligence, strict tort or any other legal theory. Such damages include but are not limited to loss of profits, loss of savings or revenue,



In the event of conflict between any of the Ti Training Corp. Terms and conditions and those contained herein, the RFP shall govern.

loss of use of the product or any associated equipment, cost of capital, cost of any substitute equipment, facilities or services, downtime, the claims of third parties including customers, or injury to property. This limitation does not apply to damages caused by breach of the warranty of title and to claims for personal injury. Some states do not allow limits on warranties, or on remedies for breach of certain transactions. In such states, the limits in this paragraph and in other paragraphs may not apply.

11. Unless modified in a writing signed by both TI TRAINING and the Purchaser, the Limited Warranty and any associated written agreements executed contemporaneously herewith are understood to be the complete and exclusive agreement between the parties superseding all prior agreements, oral or written, and all other communications between the parties relating to the subject matter of this agreement. No employees of TI TRAINING or any other party is authorized to make any warranty in addition to those made in this Limited Warranty.

12. This Limited Warranty and associated agreements allocate the risks of product failure between TI TRAINING and the Purchaser. This allocation is recognized by both parties and is reflected in the price of the Products. The Purchaser acknowledges that it has read this agreement, understands it and by its acceptance of the Products is bound by its terms.

REPAIR AND REPLACEMENT POLICY

WARRANTY REPAIR: If a repair is necessary under and during the term of the warranty, contact TI TRAINING's Customer Service Department to receive a Return Material Authorisation (RMA) Number and return instructions prior to shipping the defective Product(s) or parts to TI TRAINING. The RMA must be referenced on all documentation relating to the return (i.e. shipping documents, shipping label, purchase order, correspondence, etc.). The following information is needed when requesting an RMA Number:

1. Model number and option.
2. Serial number,
3. Description of failure,
4. Shipping information,
5. Point of contact and phone number,
6. Billing information, and
7. Purchase order number (required if out-of-warranty).



In the event of conflict between any of the Ti Training Corp. Terms and conditions and those contained herein, the RFP shall govern.

All costs associated with shipping, taxes, freighting, packaging and handling of the Product(s) and/or parts shall be borne by Ti Training.

A failed system/part under warranty comes back to the depot for repair, if that same system/part should fail as second time within 90 days of repair, the part would be replaced.

OUT-OF-WARRANTY REPAIR: In addition to the requirements provided above concerning warranty repairs, all out-of-warranty repairs require that the Purchaser issue a purchase order to TI TRAINING authorizing the repair and agreeing to cover all costs related thereto. The purchase order number should refer to the RMA Number which is assigned by TI TRAINING's Customer Service Department.

All costs associated with shipping, taxes, freighting, packaging and handling of the Product(s) and/or parts shall be borne by the Purchaser.

TI TRAINING SOFTWARE SUPPORT & UPDATE POLICY

- I. The software delivered with the Products includes both TI TRAINING and third-party software.
- II. The buyer acknowledges that TI TRAINING is not responsible for any third party software other than providing a work-around for failure of the Products or TI TRAINING software resulting from third party software.
- III. Loading of any software other than (i) scenarios generated by the customer using TI TRAINING authoring tools, and (ii) software supplied by TI TRAINING with or for the Products must be approved by TI TRAINING.
- IV. LOADING ANY SOFTWARE WITHOUT THE WRITTEN PRIOR APPROVAL OF TI TRAINING WILL RESULT IN AN IMMEDIATE TERMINATION OF THE LIMITED WARRANTY, AND ALL CONSEQUENCES INCLUDING ALL REPAIR AND REPLACEMENT COSTs SHALL BE BORNE BY THE PURCHASOR.
- V. In order to facilitate efficient software support, the customer shall provide a direct telephone line access to the system which is capable of transferring data using high speed modems with dial-in capability. The buyer acknowledges that without the availability of such telephone line, TI TRAINING can not guaranty any time frame for software support, and a fault may involve the sending back of the CPU to TI TRAINING for repair at the buyer's cost.
- VI. TI TRAINING may from time to time provide Software updates which are limited to same product enhancements and fault repairs. Releases of new TI TRAINING Software products will be available for separate purchase at an upgrade price to be established at the time of the release.
- VII.



In the event of conflict between any of the Ti Training Corp. Terms and conditions and those contained herein, the RFP shall govern.

VIII. Engineering Change Notices (ECN's) in the form of written notice and/or file replacements will be issued when necessary to update software modules which have been modified to repair a fault. Ti Training's correction of any software fault in Ti Training's products may require an operating system upgrade to the current revision level by the customer. Upgrades to operating system software should only be performed when directed in writing by TI TRAINING.

TI TRAINING hereby reserves the right to make without notice such minor modifications in specifications, designs or materials as it may deem necessary or desirable by experience.

TAXATION DIVISION
P O BOX 3666
JEFFERSON CITY MO 65105-3666



Missouri
DEPARTMENT OF REVENUE

Telephone: (573) 751-9268
Fax: (573) 522-1265
E-mail: taxclearance@dor.mo.gov

VENDOR NO TAX DUE

TI TRAINING LE LLC
4680 TABLE MOUNTAIN DR STE 170
GOLDEN CO 80403

DATE ISSUED: JANUARY 31, 2017

FEDERAL IDENTIFICATION NUMBER: 464301759

The Missouri Department of Revenue certifies that based on the information provided the above listed taxpayer/vendor and its disclosed affiliates do not sell taxable tangible personal property or provide taxable services in the State of Missouri. As a result, the above vendor and its disclosed affiliates are in compliance with Section 34.040.7, RSMo.

This statement does not limit the authority of the Director of Revenue to assess and/or collect liabilities under appeal or that become known to the Department as a result of audit or determination of successor liability.

This certificate will remain valid until such time as the business activity changes. Please note that any change in or deviation from the operation of this business as originally described will render this letter inapplicable.

DIRECTOR OF REVENUE OR DELEGATE
STATE OF MISSOURI

BY:

A handwritten signature in black ink, reading "Esta Zaring".

Esta Zaring
Administrator, Business Tax

KL:DU3360

CBN045
201703100300280

STATE OF MISSOURI



John R. Ashcroft
Secretary of State

CERTIFICATE OF REGISTRATION

WHEREAS,

Ti Training LE, LLC
FL001418934

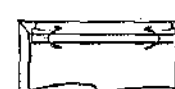
existing under the laws of the State of Colorado has filed with this state its Application of Registration and whereas this Application of Registration conforms to the Missouri Limited Liability Company Act.

NOW, THEREFORE, I, JOHN R. ASHCROFT, Secretary of State of the State of Missouri, by virtue of the authority vested in me by law, do hereby certify and declare that on the 26th day of January, 2017, the above Foreign Limited Liability Company is duly authorized to transact business in the State of Missouri and is entitled to any rights granted Limited Liability Companies.

IN TESTIMONY WHEREOF, I hereunto set my hand and cause to be affixed the GREAT SEAL of the State of Missouri. Done at the City of Jefferson, this 26th day of January, 2017.


Secretary of State





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Division of Purchasing
301 West High Street, Room 630
Post Office Box 809
Jefferson City, Missouri 65102-0809
(573) 751-2387 FAX: (573) 526-9815
TTD: 800-735-2966 Voice: 800-735-2466
<http://oa.mo.gov/purchasing>

Karen S. Boeger
Director

January 6, 2017

Ti Training Corp.
4680 Table Mountain Dr. #170
Golden, CO 80403

VIA FACSIMILE: kila@titraining.com

Dear Ms. Otte:

In accordance with paragraph 4.5.1 of RFPC30034901600797 Mobil Interactive Firearms and Use of Force Options Simulator, this letter shall constitute an official request by the State of Missouri to enter into competitive negotiations with your company. Included with this letter are two attachments.

The first attachment is the Best and Final Offer (BAFO) Request List and it includes a listing of areas identified in your proposal as concerns, areas requiring clarifications, and areas of deficiency which may not comply with the requirements of the RFP. The list also includes a request for specific responses to identified RFP paragraphs.

The second attachment is a complete copy of the RFP, including revisions to the RFP as a result of the BAFO. It includes a Best and Final Offer (BAFO) Form as the cover page.

Your detailed BAFO response needs to include the BAFO Form, completed and signed by an authorized representative of your organization. In addition, your detailed BAFO response should address each area identified on the BAFO Request List using the same numbering outline as the list. However, please be advised that it is not necessary for you to resubmit your entire proposal. Only the signed BAFO Form, your response to the BAFO Response List, and any portions of your proposal that are being revised as a result of this request for a Best and Final Offer need to be submitted.

In your response to this Best and Final Offer, you may make any modification, addition, or deletion deemed necessary to your proposal. However, please understand that the State of Missouri is under no obligation to advise you of concerns regarding your proposal and makes no claim related thereto. Your response to this BAFO request is your final opportunity to ensure that (1) all mandatory requirements of the RFP have been met, (2) all RFP requirements are adequately described since all areas of the proposal are subject to evaluation, and (3) this is your best offer, including a reduction or other change to pricing.

You are requested to respond to this BAFO request by submitting a written, sealed "Best and Final Offer" BY 5:00 PM CENTRAL TIME ON **JANUARY 13, 2017** to:

Attention: Tammy Michel
Division of Purchasing
301 West High Street, Truman Building, Room 630
Jefferson City, MO 65101

Best and Final Offer Request

1/6/17

Page 2

The outside of the packet containing the BAFO response needs to state, "BAFO for RFPC30034901600797" on the lower left corner. Please include the original plus one (1) copy (for a total of two (2) documents) of your response. *Faxed or e-mailed responses are not acceptable.*

You are reminded that pursuant to section 610.021, RSMo, proposal documents including any best and final offer documents are considered closed records and shall not be divulged in any manner until after a contract is executed or all proposals are rejected. Furthermore, you and your agents (including subcontractors, employees, consultants, or anyone else acting on their behalf) must direct all questions or comments regarding the RFP, the evaluation, etc. to me, as the buyer of record. Neither you nor your agents may contact any other state employee regarding any of these matters during the negotiation and evaluation process. Inappropriate contacts or release of information about your proposal or BAFO are grounds for suspension and/or exclusion from specific procurements.

If you have any questions regarding this BAFO request, please contact me at (573) 751-3114 or e-mail me at tammy.michel@oa.mo.gov. I sincerely appreciate your efforts in working with the State of Missouri to ensure a thorough evaluation of your proposal.

Sincerely,

Tammy Michel

Tammy Michel, Buyer

c: Evaluation Team
RFPC30034901600797

Attachments: Best and Final Offer Request List
RFP including BAFO form

Ti TRAINING CORP

BEST AND FINAL OFFER REQUEST LIST

BAFO NO. 001 FOR RFPC30034901600797

1. IDENTIFIED DEFICIENCIES AND AREAS OF CONCERN/CLARIFICATION:

- 1.1 RFP paragraph 4.7.1 states that the offeror shall submit firm fixed unit prices for the line items on the Pricing Page for the original contract period and renewal periods.

Ti Training Corp. submitted a bundled price in lieu of submitting firm fixed unit pricing for each line item.

Ti Training Corp. BAFO #001 response must indicate its compliance by stating firm, fixed unit pricing for the line items on the Pricing Page for the original contract period and renewal periods as required in RFP paragraph 4.7.1.

- 1.2 RFP line item 1, Exhibit A states that the proposed mobile interactive firearms and use of force options simulator must include a multimedia companion speaker system that includes at minimum, 2-piece computer speaker system, space saving design, control pod for volume, mute headphone jack and auxiliary input, left speaker, right speaker, power pack and cable, speaker cable, audio cable, AC power cord and control pod and cable. Vendors are to provide a multimedia system equivalent to the Bose Companion 20 Multimedia Speaker System

Ti Training Corp. proposed a Surround Sound Speaker System Scenario and "On-The-Fly 3-D Audio."

Ti Training Corp. BAFO #001 response must clarify that the proposed surround sound speaker system scenario and "on-the-fly 3-D audio" meets all mandatory requirements of the multimedia companion speaker system as required by line item 1, Exhibit A.

- 1.3 RFP line item 1, mandatory specifications states in the RFP Exhibit A that the proposed mobile interactive firearms and use of force options simulator include a Dell Precision 15 5000 Series, Model 5510 or an approved equivalent.

Ti Training Corp. stated their system comes with Windows Professional Operating System, Win 10, Windows Office and Excel.

Ti Training Corp's BAFO #001 response must clarify that the laptop proposed is equivalent to the Dell Precision 15 5000 Series, Model 5510 as required by line item 1, Exhibit A. Furthermore, Ti Training Corp should state the brand and model of the laptop proposed with their Ti Training, Training Lab mobile interactive firearms and use of force options simulator.

- 1.4 RFP line item 1, Exhibit A states that the proposed mobile interactive firearms and use of force options simulator must include an 8-device Hit Detection Box with Flashlight Option.

Ti Training Corp's BAFO #001 response must clarify if the proposed Ti Training, Training Lab mobile interactive firearms and use of force options simulator includes an 8-device hit detection box with flashlight option as required by line item 1, Exhibit A.

- 1.5 RFP line item 1 mandatory specification states in the RFP Exhibit A that the proposed mobile interactive firearms and use of force option simulator includes Dry-Fire Laser Training Inserts: 2 dry-fire weapon lasers for double action trigger activated.

Ti Training Corp's BAFO #001 response must clarify if the proposed Ti Training, Training Lab mobile interactive firearms and use of force options simulator the mobile interactive firearms includes Dry-Fire Laser Training Inserts: 2-dry-fire weapon lasers for double action trigger activated as required by line item 1, Exhibit A.

- 1.6 RFP line item 1 mandatory specifications states in RFP Exhibit A that the proposed mobile interactive firearms and use of force option simulator must include (1) laser modified oleoresin capsicum (OC) spray training device, thumb or trigger activated.

Ti Training Corp's BAFO #001 response must clarify if the proposed Ti Training, Training Lab mobile interactive firearms and use of force options simulator includes (1) laser modified oleoresin capsicum (OC) spray training device, thumb or trigger activated as required by line item 1, Exhibit A.

- 1.7 RFP line item 2 specifications states "Additional programmable dry-fire pistol laser insert."

Ti Training Corp proposed a Ti Training, Training Lab Laser for line item 2.

Ti Training Corp's BAFO #001 response must clarify that the Ti Training, Training Lab Laser proposed for line item 2 is an additional programmable dry-fire pistol laser insert as mandated by RFP Line Item 2.

- 1.8 RFP line item 4 specifications states "Pistol Wireless/Tetherless Kit for .357 revolver. Drop-in wireless/tetherless kit. No permanent modifications to weapon required. No weapon to be included."

Ti Training Corp proposed Ti Training, Lock Back Recoil kit for line item 4.

Ti Training Corp's BAFO #001 response must clarify that the Ti Training, Lock Back Recoil kit proposed for line item 4 meets the mandatory specification as mandated by RFP Line Item 4.

- 1.10 RFP Line item 12 states, Pistol Wireless/Tetherless Recoil Kit for .40 Caliber Glock. Drop-in wireless/tetherless recoil kit with two (2) CO2 refillable magazines. No permanent modifications to weapon required. No weapon to be included. Product must be compatible with line item 1.

It could not be determined by the documentation provided by TI Training if the Pistol Wireless/Tetherless Recoil Kit for .40 Caliber Glock, Drop-in wireless/tetherless recoil kit with two (2) CO2 refillable magazines was proposed.

Ti Training Corp. BAFO #001 response must provide a firm, fixed unit price for line item 12 to indicate that line item 12 is proposed.

- 1.11 The signature RFP Page 1 states in part, "The vendor agrees that the language of the original RFP as modified by this and any previously issued RFP Addendums shall govern in the event of a conflict with his/her proposal."

RFP paragraph 4.16.3 states, "The vendor's terms and conditions, including any pre-printed documents which must be executed in order to provide the goods/services required in the RFP, should be submitted herein. The vendor should do one of the following if terms and conditions are submitted: (1) The vendor should clearly state on the first page of each of their terms and conditions documents the following, "In the event of conflict between any of the ("name of company") terms and conditions and those contained herein, the RFP shall govern" or (2) Sign the signature block in the pricing page, entitled "Addendum to the Vendor's Terms and Conditions". Failure to place this statement with the vendor's terms and conditions or not signing the Addendum to the Vendor's Terms and Conditions section of the Pricing Page and/or taking exception to the State's terms and conditions may render a vendor's proposal as non-responsive and remove it from consideration for award."

Ti Training Corp. submitted with their proposal a full copy of the Ti Training Corp. Limited Warranty document which in part does contradict the RFP requirements, terms and conditions.

Ti Training LE BAFO #001 response must indicate its compliance that the RFP terms and conditions shall govern as required on the RFP Signature Page 1 and RFP paragraph 4.16.3. It is strongly encouraged that Ti Training Corp. sign and return Exhibit F Addendum to the Vendor's Terms and Conditions.

2. VENDOR RESPONSE TO CHANGED REQUIREMENTS:

- 2.1 Ti Training Corp. signature on BAFO #001 signifies compliance with all requirements in RFPC30304901600797 as modified by BAFO #001. Ti Training Corp. shall submit any bid revisions, including pricing revisions that are necessitated by the requirement changes.

Mobile Interactive Firearms and Use of Force Options Simulator

Proposal for:

State of Missouri Department of Corrections Training Academy



Ti Training Corp.

TI Training Corp.
4680 Table Mountain Dr. #170
Golden, CO 80403

1.800.634.1936
303-414-3556 Fax

**Bid Due: June 10, 2016 2:00pm
OPP NO: RFPC 30034901600797**



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- Ti** Cover Page
- Ti** Cover Letter
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- Ti** Training Syllabus
- Ti** References
- Ti** Demo DVD (Back Cover)

"The Strongest Element in Training"

4680 Table Mountain Parkway #170 Golden, CO 80403 www.Titraining.com 800.634.1936



June 1, 2016

Tammy Michel, Contracting Officer
Re: Solicitation RFPC30034901600797

Mobile Interactive Firearms and Use of Force Options Simulator

Ti Training is pleased to respond to the recent posting for Mobile Interactive Firearms and Use of Force Options Simulator. We have featured the Ti Training Lab (TL) our full up judgmental Use of Force Training System for use in LASER Fire (Indoor) in our response.

Ti Training Corp, based in Golden, CO, is a well established simulation and training company that produces interactive training systems for the Law Enforcement and Correctional Communities. Ti is an employee owned company celebrating over 10 years of business. We have capitalized on our experiences and have responded to the needs of the simulation and training markets with the latest in technology. Our philosophy of train, teach and educate follows the suggestions of agencies throughout the Local, State and Federal markets. The Training Lab system is instructor controlled, easy to use, is a Self-Calibrating System which allows for operation in lit environments. Calibrating the system is as simple as clicking on a key, and the system will operate in any lighting conditions. Designed to support up to 12 shooters at one time the TL will support any force control option available to your officers. The TL is pre-loaded with over 700 Multi Branching scenarios and also has the program to allow the filming and editing of your own scenarios. Drop in recoil kits for live weapons are available for handguns and long guns, and tether-less Less Lethal options are available such as the X26 or X2 TASER Laser weapon, OC spray, Pepperball and SIMS Launchers. Ti is also the only company that offers a Live Fire option that is not screen dependant. This allows for complete mobility of the system to be moved from the Indoor Laser Training to the Outdoor Live Fire Training with only a 15 minute set up. All the scenarios are in HD and 15-20 new scenarios are forwarded to our accounts for FREE on a quarterly basis. A 24 hour Master Instructor Course is also included with the purchase.

Ti Training's single largest account is DHS/TSA who is utilizing 30 of our systems in their training programs. Followed closely by Georgia Public Safety Training Centers with 20 of our systems across the state of Georgia.

Thank you for this opportunity to respond to your RFB and please do not hesitate to contact us with questions.

Respectfully,

A handwritten signature in black ink, appearing to read 'Kila Otte', written over a horizontal line.

Kila Otte

"The Strongest Element in Training"

4680 Table Mountain Dr #170 Golden, CO. 80403 www.Titraining.com 800.634.1936

TI Training – Use of Force Training System: Portable

<p>Windows 10 Professional Operating System – with Microsoft Office High Definition Video Projector Native 16 x 9 format. 12' Projection Screen with wheeled case Surround Sound Speaker System . Training Lab CPU All Wires, cables and connectors necessary. 1- Storm Travel Case Low Light feature, adjustable light conditions on any Scenario. Scenario creation software w/ ability to Customize existing Scenarios . Line scan calibration for laser accuracy. Self calibrating without the need for hand held devices. Operates in ANY light conditions for proper PiP video playback. Scenario and "On-the-Fly" 3-D Audio. Audio Controls located on Instructor Monitor Customizable Trainee Report Generation. After scenario debriefing, allows any Microsoft™ material to be viewed. Picture in picture (PiP) in full color and audio for viewing on replay. Pause, play, restart and stop functions during scenario play. Slow Motion, Pause, Frame Forward, Frame Back controls on debrief replay. Digital scrolling capabilities in the replay video. Capable of creating scenario "playlist" with save and recall function. Classroom RF keypads can be integrated at no additional cost. Training Scenario Library 700+ native HD scenarios preloaded. Corrections/Detentions Scenario Library 70+ Scenarios Preloaded Free HD scenarios (2D and 3D) for the life of the system (15+ each quarter) Professional filming with special effects for maximizing training objectives. 55 Skill Builder Shooting Drills in Graphic Applications Pre Loaded Agency Course of Fire Preloaded 3 Year Warranty – Includes 24/7 support line and loaner system. Master Instructor Training * See Training Description Laser/Devices Included: 2- Lock Back Recoil Kit for Glock 22 Handgun (Weapon is not included) 2- Refill Round Counting Magazines for each Glock 22 Recoil Kit 3- Dry Fire Pistol Laser Inserts 1- Drop In Lock Back Recoil Kit for AR15 Rifle w/2 Refillable Magazines 2- OC Laser Canisters 2- Training Guns with Training Lab Laser 2- Drop In Laser Kits for 357 Revolver (6 .357 Laser Inserts per kit 12 lasers total) 2- Baton/Hit /Kick Branching for Training Lab 2- Surefire Flashlight with Filter 1- Recoil Kit Armorer Pack 1- Refill Station for Magazine CO2</p>	
Total Price for 1 Complete Training Lab System	\$31,500.00
Total Price for 3 Complete Training Lab Systems	\$94,500.00
Optional 1 Year Extended Warranty for each Training Lab System	\$1,300.00
Optional 4 Year Extended Warranty with System Upgrade in 5th year for Each	\$10,500.00
Optional 3 Day Onsite Production of Custom Scenarios (15-20 scenarios)	\$7,900.00

Master Instructor Training @ Customer Site or Ti Academy (Golden, CO)

Training is for 6 Students at each of the Missouri Dept. Of Corrections Training Academy Site, 3 consecutive days at each location

or

At the Ti Training Academy in Golden, CO (Denver): Includes Airfare, Hotel, Breakfast, and Training (24 Hours) for 6 students. Ti will provide transportation to/from Denver International airport, hotel and academy or it is the responsibility of the students to rent a car. Additional Students can be added for \$1,000 each to cover training & travel.

Ti Training recommends the students attend the academy for a full tour of the facility, meeting customer service personnel, sitting with the video production crew for future scenario ideas, learning all options and future options being designed for the system and most important, for the undivided attention of the students allowing the ability for the greatest possible learning.

Training is on set up, basic operation, running students through simulation. Also included is our Advanced Training that includes Simulation Integration and Hybrid Usage as well as filming and editing of custom scenarios to customize your simulator to your needs and policies.

Shipping: There is no additional charge for shipping. Shipping is FOB destination.

Firearms/Use of Force Simulator

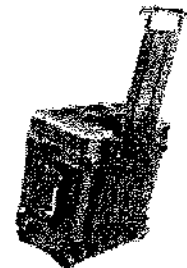
BID Form / Line Item Description

The Training Lab™ offers realism with the following features:

The computer box is 100% commercially available off the shelf (COTS).

- ☐ Allows for ease of maintenance.
- ☐ Allows for inexpensive hardware upgrades.
- ☐ Windows 10 Professional Operating System
- ☐ Commercially proven materials and workmanship.
- ☐ Video card is High Definition (HD)
- ☐ All cables and connections are COTS.

You will receive the Training Lab Laptop, speakers, HD 3D Projector, all cables, an HD Free standing screen, (standard size has viewing area 12' X 6'11") all housed in 2 wheeled travel cases.



Multiple Trainees

- ☐ The TI Training Lab will support up to 12 trainees at the same time dealing with a specific scenario and can track each trainee's response.

Windows Professional Operating System

- ☐ The system comes with Windows Professional operating System, Win 10.

Microsoft Office

- ☐ The system comes with Windows Office for running any type of PowerPoint, Word Doc. Excel for the purpose of using the entire system with both the Training room Classroom training system and for any multimedia training the department sees fit.

High Definition Video Projector (16 x 9 Native Format)

- ☐ Widescreen High Definition Home Cinema Projector, 5500; 1 Contrast Ratio with Smooth Screen Technology, 16.9 Native Resolution 1280x720 Pixel HD LCD Panels

HD Projector Screen

- ☐ The projection screen is portable "DA-LITE – Fast Fold", comes with travel case and legs. The size is 12' x 6'11", 16 x 9 aspect ratio for HD viewing.

Surround Sound Speaker System Scenario and "On-the-Fly" 3-D Audio.

- ❑ *Native to the scenario is 5.1 Surround Sound recorded during filming and/or added in post production. The system then plays audio from appropriate locations during scenario playback. Also, the instructor can play any audio file from a specific location in the training room to provide directional stimulus to the student.*

Audio Controls located on Instructor Monitor

- ❑ *The speaker controls have an dial system to control the audio level output by the 5.1 surround sound speaker set.*

All Wires, cables and connectors necessary

- ❑ *The Training Lab is a complete turn Key system and no additional products or cost will be incurred for set up and operation.*

Line scan calibration for laser accuracy.

- ❑ *The Training Lab™ includes the software to do a line scan calibration for pixel accuracy*

Self calibrating without the need for hand held devices.

- ❑ *The Training Lab™ includes the software that allows the system to calibrate without any wands or devices, due to the line scan technology the system is self calibrating.*

Operates in ANY light conditions for proper PiP video playback.

- ❑ *The Training Lab™ includes the ability to do a line scan calibration. This takes into account the location and light conditions of each and every pixel allowing the system to operate in any light condition and also allows the ability to film the student in full color for video playback in debrief.*

Instructor Training either on site or Factory Facility

- ❑ *The Training Lab™ comes with 2 options for training. The training class is 3 days and a full syllabus is attached. The option is to have 2 instructors come to the TI Training Academy in Golden Colorado, all expenses paid or a Certified instructor will come to the customer site for the 3 day class for 6 Trainees. (see Attached Master Instructor Course Syllabus)*

Training Scenario Library 750+ native HD scenarios preloaded

- ❑ *All scenarios created by TI Training are available FREE of CHARGE to our customers for the life of the system. These scenarios are professionally filmed and edited scenarios created by our in house production team. **All** Scenarios are in native High Definition video. Currently the system comes with over 750 fully branching Native HD Scenarios with thousands of outcomes and branches.*

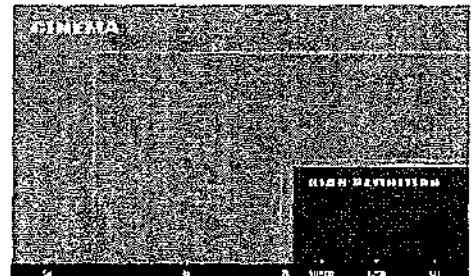
Free HD scenarios for the life of the system (15+ each quarter)

- ❑ *The Training Lab™ comes with a lifetime subscription to new scenarios. All of the scenarios are filmed by the professional filming crew at TI Training. All scenarios are filmed with the latest 4K resolution camera system (RED). Every few months a DVD is automatically sent to the customer and these scenarios are free of charge for the life of the system. The optional True Distance 3D upgrade will allow for shutterglasses to be utilized and 3D scenarios to be played on the system.*

Professional filming with special effects for maximizing training objectives

- [Ti]** *The heart of any video based simulation system is the content. The Scenarios are what you see and how they are Planned, Set up, Filmed and editing make all the difference in the world. Are you being drawn into the screen? Does it create an emotion? Is it relevant? Is it real? Ti Training is the only Simulation company with a in house studio and a full time video and editing staff! With a 6000 square foot studio and green screen technology coupled with a state of the art editing capabilities, Ti Training is constantly creating the best scenarios in the industry! and as always the new scenarios are free to our customers, keeping your training at its peak!*
- [Ti]** *Full Time Video Staff*
- [Ti]** *6000 foot studio in house*
- [Ti]** *Actors used on every scenario shoot*
- [Ti]** *Custom scenarios filmed upon request*
- [Ti]** *Professionally filmed with the "Red One" camera*
- [Ti]** *Shooting Video Resolution of up to 4096 x 2304*
- [Ti]** *Scenarios filmed on location with special effects*
- [Ti]** *Free Scenarios automatically shipped each quarter*
- [Ti]** *Always filmed w/ Law Enforcement present (SME's)*

Many of the scenarios filmed we have added effects, such as blood splatter, Any "POST" effect is added to coincide with the training objectives. If a suspect is hit in the arm or leg they will see a different reaction then a head shot. A head shot might show blood splatter to alert the trainee as to a lethal hit.



Over 70 Corrections/Detention Specific Scenarios are preloaded. Ti would also like to offer our Production staff to come onsite with the Missouri Department of Corrections for 2 days to film scenarios specific to your objectives and locations. This 2 day shoot should produce 15-20 complete multi branching judgment scenarios read to use on the Training Lab System.

Skill Builder Shooting Drills In Graphic Applications Pre-Loaded

- [Ti]** *The Training Lab™ comes with Over 50 Skill Builders such as Pepperpoppers, plate racks, hogans allys, etc...*
- [Ti]** *Your Custom Qualification Course will be provided FREE of charge ready to train with on the Training Lab.*

Devices

The Training Lab™ Quoted in this Bid comes complete with the following devices in the quoted quantities.

2- Lock Back Recoil Conversion Kit for pistol- 2- Counting Round Magazines each -

- [Ti]** *This is a recoil kit that is exclusively offered by Ti. The kit drops into any Glock without any permanent modifications. Recoil is powered by CO2 in the magazine and the kit counts rounds fired until empty and will lock back forcing a reload drill. This kit can also induce a force failure drill.*



1 – Lock Back Air Recoil Conversion Kit for Ar15 Rifle
2 -Recoil Magazine -- Ar15

- ❑ This is a recoil kit that is exclusively offered by Ti. The kit drops into any Ar/M4 without any permanent modifications. Recoil is powered by CO2 in the magazine and the kit counts rounds fired until empty and will lock back forcing a reload drill. This kit can also induce a force failure drill.
(Weapon not included)



2 - OC Laser Canister

- ❑ O/C Spray. This device is the actual size and shape of a typical O/C canister. If this pulsing laser hits the subject(s) on screen in the appropriate area, that person(s) will react as if they were sprayed with O/C.



3- DRyFire Laser Inserts for Double Action Guns

2- Training Guns with Training Lab Laser

- ❑ This is a non-gun training device and does not require an FFL. Includes a laser and realistic trigger action so this gun like device is perfect for applications where a live gun cannot be used.

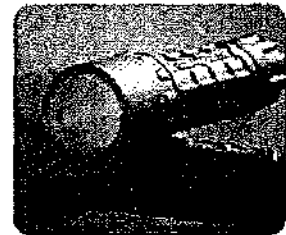


2- Drop In Laser Kits for Revolver (6 lasers each package, 12 Lasers Total for Revolver)

- ❑ The Training Lab allows for the use of actual Revolvers with Lasers to work with the Training Lab and provide realistic reloading of actual simulated cartridges.

2- Flashlight Surefire G2 w/ Filter

- ❑ The Training Lab allows for the use of actual flashlights (covered by special filters). The instructor can set any lighting level for the scenario forcing the use of a flashlight to light up the portion of the screen that the student wants to see. Multiple flashlights can be used. This does not affect the use of any laser device and is not a laser based device.



Low Light feature, adjustable light conditions on any Scenario

- ❑ All scenarios are filmed in daylight (Bright Light). The instructor can then adjust the lighting conditions of any scenario from completely bright, to completely dark, or anything in between.. The trainee can use his/her actual flashlight to light up the portion of the screen that they want to see. Since most situations happen in adverse lighting conditions this is an important feature that is not possible



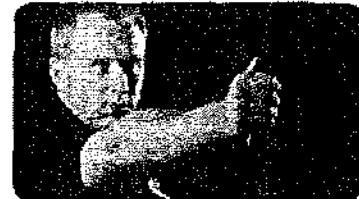
1 – Lock Back Air Recoil Conversion Kit for Ar15 Rifle
2 -Recoil Magazine -- Ar15

- ❑ This is a recoil kit that is exclusively offered by Ti. The kit drops into any Ar/M4 without any permanent modifications. Recoil is powered by CO2 in the magazine and the kit counts rounds fired until empty and will lock back forcing a reload drill. This kit can also induce a force failure drill. (Weapon not included)



2 - OC Laser Canister

- ❑ O/C Spray. This device is the actual size and shape of a typical O/C canister. If this pulsing laser hits the subject(s) on screen in the appropriate area, that person(s) will react as if they were sprayed with O/C.



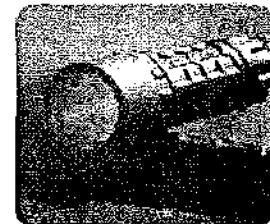
2- Training Guns with Training Lab Laser

- ❑ This is a non-gun training device and does not require an FFL. Includes a laser and realistic trigger action so this gun like device is perfect for applications where a live gun cannot be used.



2- Flashlight Surefire G2 w/ Filter

- ❑ The Training Lab allows for the use of actual flashlights (covered by special filters). The instructor can set any lighting level for the scenario forcing the use of a flashlight to light up the portion of the screen that the student wants to see. Multiple flashlights can be used. This does not affect the use of any laser device and is not a laser based device.



Low Light feature, adjustable light conditions on any Scenario

- ❑ All scenarios are filmed in daylight (Bright Light). The instructor can then adjust the lighting conditions of any scenario from completely bright, to completely dark, or anything in between. The trainee can use his/her actual flashlight to light up the portion of the screen that they want to see. Since most situations happen in adverse lighting conditions this is an important feature that is not possible without a simulation system. A simulator can meet your low light training requirements and provide for continual lowlight training throughout the year.



1 – Baton / Hit Kick Branching Software

- ❑ The Training Lab software allows for instructor branching and scoring of the deployment of a baton (weapon not included) or Hit and Kick.

Scenario creation software w/ ability to Customize existing Scenarios

- ❑ The Training Lab™ includes the ability to film and edit your own scenarios. This can be accomplished in as little as 20 minutes. So, for example, if you have an incident in your agency and need to ensure that all your deputies/officers are trained on your policies concerning that situation, you can film it and have it on your system almost immediately. The Training Lab™ comes standard with the required editing software and training to make your own, fully branching scenarios. You can designate target areas that are effective and how many shots each target area requires for a reaction.



Free HD scenarios for the life of the system (25+ each quarter)

- ❑ The Training Lab™ comes with a lifetime subscription to new scenarios. All of the scenarios are filmed by the professional filming crew at Ti Training. All scenarios are filmed with the latest 4K resolution camera system (RED). Every few months a DVD is automatically sent to the customer and these scenarios are free of charge for the life of the system.

Items ALSO Included with the Training Lab System:

Customizable Trainee Report Generation.

- ❑ Reports as simple as Name, Time, Date and Scenario Title to intricate reports detailing time and location of shots can be created using this software. This software can output reports electronically, or into standard formats such as Microsoft Excel, Microsoft Word, etc.



After scenario debriefing, allows any Microsoft™ material to be viewed

- ❑ While running a trainee through a scenario you are testing to see what they know, how they react to multiple situations etc. But the real training takes place after the scenario ends and how the instructor uses this information to teach. With the Training Lab™ you have a complete file system to pull information to show the trainee word docs. PowerPoint's, PDF, Videos and graphics to reinforce policy, procedures, law, weapon functionality or anything you desire. You have the ability to add any document/file type supported by Microsoft by use of simple Windows copy operations.

Picture in picture (PIP) in full color and audio for viewing on replay

- ❑ The Training Lab™ provides feedback from a variety of sources. While trainees might be inclined to accept feedback from an expert/instructor or even their peers, the independent third-party verification given by the Training Lab™ is even more powerful. A good example of this type of objective feedback is the PIP (Picture in Picture). This is a Picture in Picture display of video and audio of the officer's actions in sync with the simulation. The Training Lab™ PIP replay can be described to the trainee as a videotape of their performance taken by a tourist. The trainer can inform the officer that this videotape will be playing on the evening news and in the courtroom. It represents the primary means by which most people will judge their actions. This PIP replay technique is usually a very sobering exercise for all officers. Interestingly enough, it seems to have the greatest impact on the officer with between 5 and 15 years of service. A possible reason is that this officer grouping may have had an opportunity to develop bad habits that they themselves are unaware of. Recent research has shown that the self evaluation that can be accomplished by the officer allowed to view the PIP feature of the Training Lab™ greatly increases learning and retention.



Pause, play, restart and stop functions during scenario play

- ❑ The Training Lab™ has the ability to pause the scenario during play. We have found this feature has a tremendous value in saving time for the instructors. Very often the student has a question at the beginning of a scenario. Instead of starting over the instructor can pause the scenario, talk to the student and resume.

Slow Motion, Pause, Frame Forward, Frame Back controls on debrief replay

- ❑ The Training Lab™ all of the scenarios in digital format on a internal hard-drive. With this feature the video can be shown and replayed in slowmotion, paused and frame by frame playback to help the instructor to teach using the video points necessary to show a given training objective.

Digital scrolling capabilities in the replay video

- ❑ The Training Lab™ all of the scenarios in digital format on a internal hard-drive. With this feature the video can be shown and replayed by a simple move of the mouse, this feature gives the instructor the ability to scroll through the video to help in thier teaching.

Zoom in During Debrief for Viewing Shot Accuracy

- ❑ The Training Lab™ incorporates a optical microsoft mouse that has a zoom feature. This allows the instructor to zoom in on the big screen to show a greater level of accuracy.

Capable of creating scenario "playlist" with save and recall function.

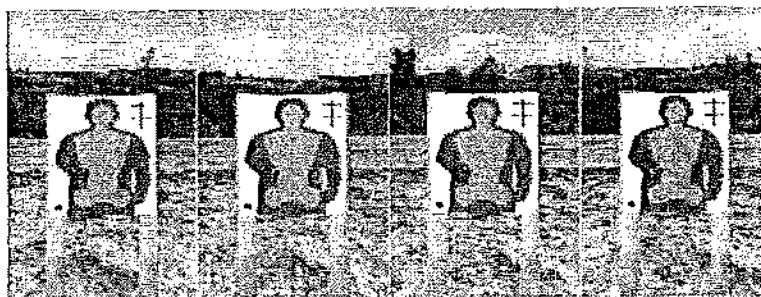
- ❑ The Training Lab, just like an I-pod has the ability to create a play list. With over 400 scenarios in the Library it can be difficult to find any particular scenario. The playlist allows the instrutor to create a list and replay it with out any searching. The play list can be saved and brough back up tommarrow or in years to recount the scenarios that have been used for training.

Classroom RF keypads can be integrated at no additional cost

TI The Training Lab™ comes with the ability to add the Classroom Training system with no additional cost, just add the keypads and receiver.

TI The "Firing Line" Marksmanship Program

This software program will extend the Training Lab from a judgment trainer to a true marksmanship training system. You can customize it to include photos of your actual range and targets as well as your exact Course of Fire with scoring. The program is perfect for Handgun and Long Gun training with environmental and ballistics functions.



TI The Self Paced Trainee Software Upgrade

This software program will allow the Training Lab to be operated without an instructor. This program is designed to give you the maximum amount of practice time for your trainees. The Trainee can "shoot" through the operation menu and run themselves through scenarios and target drills, giving them as much "trigger" time as possible.

Warranty

3 Year Warranty to include parts and labor We offer your agency 3 YEARS of continuous coverage of ALL products purchased for TI Training.

TI "Mile High" Support ***included with purchase!***

24 Hours a day, 7 days a week, 365 days a year Hot Line Technical Support via telephone

- TI** On-line Remote Maintenance
- TI** Diagnostics, Repair Parts and Labor 100% covered at the TI Repair Facility in Colorado
- TI** Free Software Updates
- TI** Unlimited Credits to a Instructor Operation / Technical Course offered monthly, based on availability, Golden, Colorado
- TI** Loaner system while yours is in repair.

Additional Warranty Options:

Ti "Mile High" Support *3 Year included with purchase! Additional Years can be purchased for \$1,300 Per Year.*

Ti Training has a full time customer support representative who is available in the Colorado office, toll free phone, land line, fax and e-mail. The office hours in the Golden Colorado customer support department are: M – F, 7am – 6pm. Weekends and after hours the customer support tech is available 24/7 via cellular phone and e-mail. In addition to the full time customer support tech there are two trainers that have the knowledge of system operation. These two support people have the same office hours and are available via cellular phone and e-mail. If a system has to be mailed back for repair the turnaround time is 24 hours, if 24 hours cannot be met, a loaner system will be sent overnight. You can load your content and be up and training with minimal down time. In addition to the regular support Ti Training has an open training policy. Here in the Golden Office Ti hold monthly training session in both technical issues and user interface issue. These monthly classes are free of charge to attend. They are scheduled months out and a simple confirmation assures your people will never go untrained. It is the philosophy of Ti Training the system we manufacture and sell and only as good as the end user and their expectation. With that in mind we do everything possible to maintain an open dialog and continued training to make your training the best it can be.

Ti "Mile High" Warranty Upgrade Package

This package includes **4 Years Additional Coverage** that starts after the initial 2 year included in the base system package. Anytime within the 5th year of ownership of your Training Lab you can trade it in for a **NEW Training Lab** for no additional charge! This insures that your training technology is never out of date, always operational and includes the latest in advanced features.

Training:

As part of the initial training the Ti Training certified instructor will teach set up and troubleshooting. The system is truly a plug and play computer system and can be set up in any room in less the 20 Minutes.

Training is for 6 Students at each of the Missouri Dept. Of Corrections Training Academy Site, 3 consecutive days at each location

or

At the Ti Training Academy in Golden, CO (Denver): includes Airfare, Hotel, Breakfast, and Training (24 Hours) for 8 students. Ti will provide transportation to/from Denver International airport, hotel and academy or it is the responsibility of the students to rent a car. Additional Students can be added for \$1,000 each to cover training & travel.

Ti Training Corp. is committed to providing the best, most advanced and effective training to our customers. It is critical that our customers not only know how to operate the Training Lab™ system and its components, but also how to safely and effectively provide training in the simulated environment. All of this not only provides your agency's officers with the best possible training, it also can reduce agency liability due to the depth of the training received by your instructors

Course Description:

Ti Training Corp.'s course of simulation instruction is designed to train selected students in the set-up, function, operation, and maintenance of the Training Lab™ and Training Room™ interactive simulation systems, manufactured by Ti Training Corp. These systems utilize the latest advances video, laser, RF and programming technology to provide an intuitive, easy to maintain training tools. These tools are designed to aid in teaching Public Safety Personnel to effectively and safely perform their duties. This course begins with classroom theory and progresses to "hands on", proficiency based exercises. We at Ti Training Corp recognize that even the most advanced technology is useless in the hands of someone who cannot effectively operate and maintain that technology.

In addition to setup, operation and troubleshooting of the simulator, this course includes an Instructor development block entitled "Effective Simulation Training." Developed in conjunction with an accredited college and backed by scientific research, this portion of the course contains the latest training techniques and methodologies for providing effective training in a simulated environment. Some of the components of this section of the course are listed below for reference:

- *Need and Justification for Simulation Based Training*
- *Training Area Set Up*
- *Training Objectives*
- *Training Evolution Lesson Planning*
- *Scenario Implementation*
- *Effective Debriefing and Documentation of the Training*
- *Crating scenarios*
- *Filming and editing techniques*

Successful completion of the entire course of instruction provided by Ti Training Corp. certifies the attendees as "Master Simulation Instructors." As such they can not only provide training to members of your agency but they are also able to certify others within your agency as "Simulation Instructors."

ADDITIONAL OPTIONS FOR THE TRAINING LAB THAT MIGHT BE OF INTEREST

TL - 221 Live Fire Upgrade \$4,900

TI is extremely proud to offer the latest in innovation in Live Fire simulation training. There is no need for a specialized screen. The only additional hardware required is a Live Fire Laser added to the rail of your weapon. This allows for low cost, reliable Live Fire training that can also include the less lethal options such as TASER and OC.

TL - 206D Deluxe Pan & Tilt Return Fire Simulator \$8,900

This return fire cannon is instructor controlled by the use of a monitor and joystick. Single and multiple shot burst are available. This return fire option is not tethered to the Training Lab and can be used in outside training activities the warrant the use of a shoot back.

TL - 330 Vibration Vest Hostile Fire Simulator \$5,200 - \$5,900












This is a vest that is worn by the trainee during a training scenario. If the trainee is behind cover the trainee will not suffer any effects. If not the vest activates and can cause a Vibration, Siren, and Bright Light to indicate a hit. The Vibration Vest Hostile Fire simulation is also very safe because no projectiles are flying that can injure trainee, instructor or damage the walls. 2 Packages available. In Training Lab Simulation the package includes: 1 Vest, 1 Room Laser and 1 Auxiliary Control Box The Force on Force Package includes 2 Vests and 2 Firearm Lasers.

TR - 101 Training Room

INTERACTIVE CLASSROOM SIMULATOR

\$2,725

Features Highlights

-  PowerPoint based for ease of use
-  Unlimited Keypads
-  Self Creation of Training Content
-  Repeatable Training
-  Electronic Polling and Testing
-  Immediate Student Feedback
-  Non- Hardware Dependent
-  Inexpensive
-  Courseware available by experts in the field
-  Load existing PowerPoint lessons making them interactive
-  Free Software



The Training Room is a keypad system that allows an instructor to have everyone in the class connected to the system in real time. While presenting material in either video or verbal format the instructor can poll the class, test on a topic, or can create a discussion on student responses. This powerful training tool helps tremendously in the retention levels of a class and will keep the entire class focused and alert.

The students can answer true or false, multiple choice, or rank answers in order. When presenting an instructor knows if his class is following along or should more time be spent on one topic. If there is no need to remediate, the class moves forward with total understanding, saving time and money.

III TL - 331 Aim Trace Laser \$2,000

The Aim Trace Laser is a drop in laser that allows the instructor to evaluate the muzzle track of the trainee's weapon during a scenario. This is displayed in a graph that plays in conjunction with the scenario debrief.

IV TL - 218 Auxiliary Device Control Box \$950

The wireless control box works with the instructor interface on the Training Lab to turn on and off any device that you have in the training environment. Devices that can be plugged in to this control box can be anything from a light bar, to siren, to fog machine etc.

V TL Permanent Installation Options \$300-\$4,900

You can add a projector ceiling mount and 50' Cabling to permanently install your Training Lab Hit and Flashlight Cameras and Projector. The system comes standard with 25' cables but if more length is needed to route through the ceiling the 50' should do the trick. We like this shelf style ceiling mount because it has ample space to have the projector and cameras within easy access. If you desire a permanent installation but still have a need for some portability the **Additional Camera and Projector Package in the Portable Add on** is for you. This comes with a complete 2nd set of hit detect and flashlight cameras with lens and filters and HD projector.

VI TL - 350/351 SIRT Training Device \$325-\$550

This is a non-gun training device. Loaded with a laser and realistic trigger action this gun like device is perfect for applications that a live gun cannot be used.

Complete Price Sheet

TL-270	Sure Strike Laser Insert Dry Fire, - 9mm, .40, .45 (Firing Pin activation)	\$900
TL-229	40mm Adaptor for Sure Strike Laser (works with a TL-270)	\$250
TL-342	308 Cal. Adaptor for the Sure Strike Laser (works with a TL-270)	\$80
TL-341	223 Cal. Adaptor for the Sure Strike Laser (works with a TL-270)	\$80
TL-358	.44 Magnum Adaptor for the Sure Strike Laser (works with a TL-270)	\$20
TL-331	AIM Trace Dry fire laser insert	\$2,000
TL-350	SIRT Red dry fire handgun w/ laser - Metal	\$550
TL-351	SIRT Red dry fire handgun w/ laser - Polymer	\$325
TL-349	SIRT AR dry Fire AR bolt w/ Laser	\$300
TL-366	SIRT Pistol (Metal or Polymer) Extra magazine	\$28
TL-332	GLOCK Gen 4 Trigger Reset kit for Dry fire (TL-268 - Glock Gen 3)	\$245
TRS - XXX	Air Recoil kit for any handgun or long gun	\$2,900
ARS-1911	Air Recoil Kit for the tethered 1911 with belt pack	\$3,100

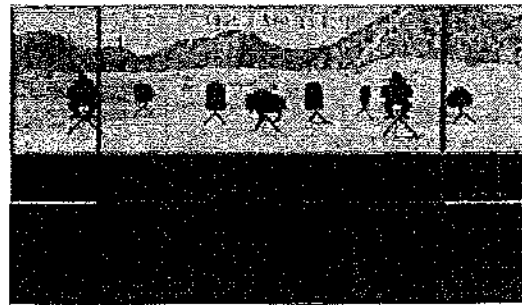
WEAPONS / DEVICES

TRS-MAG-S	Extra Magazine for CO2 Pistols/rifle - (uses 12 gram disposable CO2)	\$250
TRS-MAG-R	Extra Magazine for CO2 Pistols/Rifle - (Refillable closed Magazine)	\$250
TL-517	Flashlight "Surefire" with filter	\$250
TL-112	Laser OC Canister	\$1,400
TL-273	Shotgun 12 ga. Shell adaptor (must use with a TL-270)	\$500
TASER-X26	TASER® X-26 Training Weapon with one laser cartridge	\$2,200
TL-202	TASER X26 laser cartridge only (works with the TASER-X26)	\$800
TL-339	TASER® X2 Training laser cartridges (2) to be used with live X2 handle	\$2,600

TL-221	Live Fire System Software package, 1 Laser and Laser housing	\$4,900
TL-208	Firing Line - Marksmanship add on software	\$4,200
TL-206D	Shadow Fire™ Hostile fire simulator w/ Pan and Tilt option	\$8,900
TL-209	True Distance™ 3D Upgrade (Includes 2 pr active eyewear)	\$3,500
TL-218	Auxiliary Control Box	\$950
TL-227	LED Mini Light bar or Strobe light for TL-218	\$500
GF-SCENA	Addit. Gunfighter "PACKS" Videos, CGI Graphics, HERO, Scenario Disks	\$500
TR-101	Training Room - 24 keypads, transmitter, software and case	\$2,725
TR-002	Training Room Stand alone Keypads each	\$89
TL-357	V-VEST dry fire drop in laser (Firing pin activation)	\$600
TL-246	V-VEST Package, One vest, one Aux Box, One Laser Box activator.	\$3,900
TL-363	V-VEST Force on Force Package 2-Vests, 2- Lasers (dry fire)	\$5,900
TRS-FILL	Refill Nozzle for Air recoil pistols and rifles	\$450
TL-338	CO2 tank (empty) 20 LBS.	\$400
TL-364	Ceiling Mounting Kit (suspended mounting bracket, Adjustable pipe, bolt on plate)	\$850
TL-290	Premium Sound System - 5.1 Logitech Z906 , Wall mounting brackets, 200' cable.	\$560
TL-Remote	Remote set up. Projector, hit camera, Lowlight camera, cables, speaker,	\$4,900
Ultra Lab	Ultra Lab Upgrade (30' Projection Image / 16 Lanes of Virtual Range)	\$30,000
Ultra World	Ultra World Upgrade (Mobile Shoot House with 4 Active Simulation Screens)	\$70,000

Ti Training Lab Ultra Wide Projection Upgrade

Ti Training is very proud to release the absolute latest in technology for completely immersive training environments. Our Ultra Wide Projection package utilizes 4K technology combined with the ultimate in judgment training scenarios to draw the trainee into a world that forces true scanning and realistic tactical movement. This is not the outdated multi screen technology that is heavily laden with hardware and expense. The Ultra Wide Training Lab projects up to 30' wide and any flat wall can be used. This capability allows for the use of the entire projected area to be used in Virtual Marksmanship mode with 16 lanes of fire and without any hardware change switch to judgement scenario training in a completely immersive environment.



12' Screen



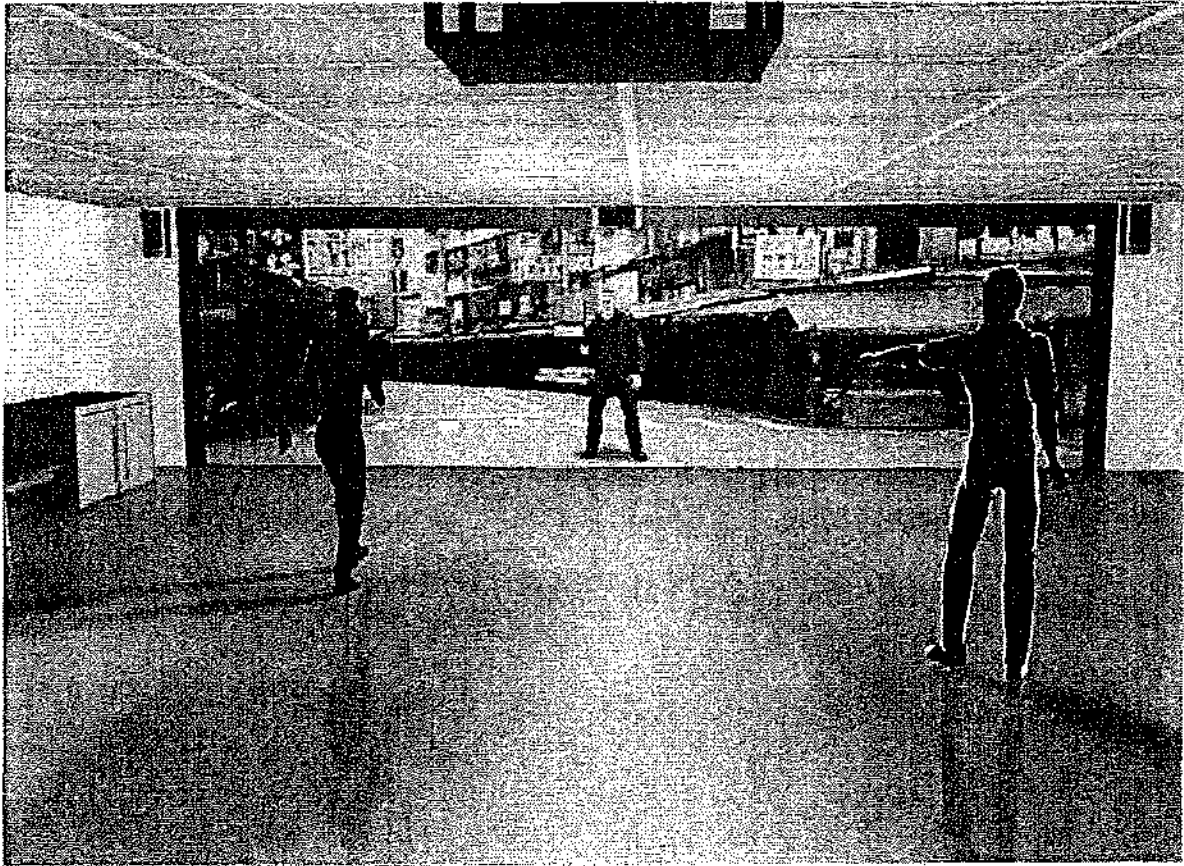
20' Screen



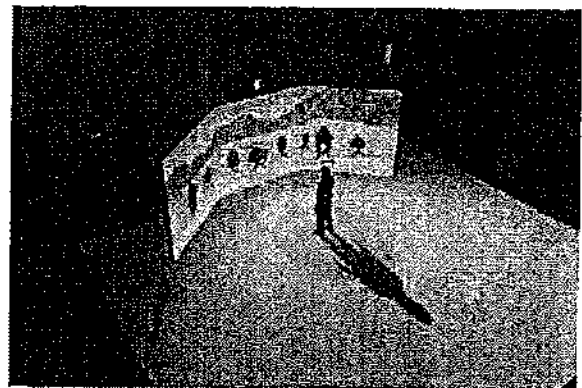
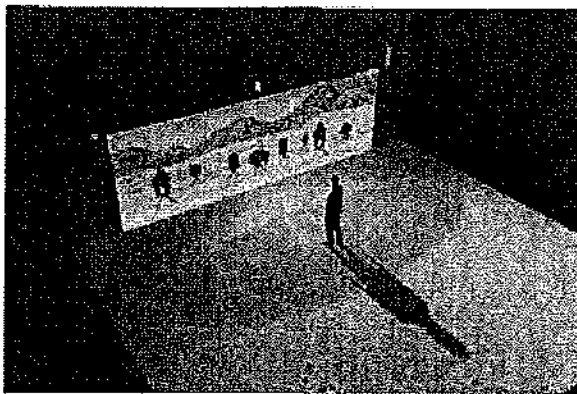
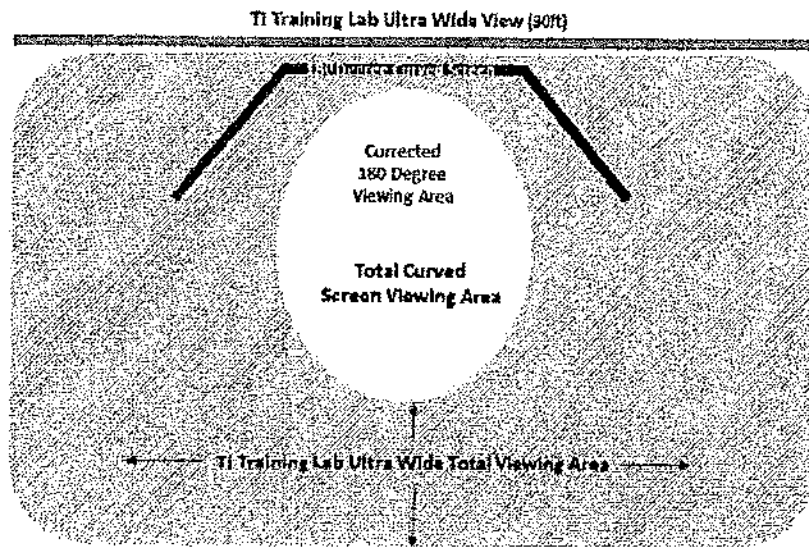
28' Screen



Numerous studies have shown that officers react on the street the way they have been trained so use of cover and tactical movement is paramount in a Use of Force Scenario. Multiple screens that wrap around the trainee restrict this movement and force the trainee to wait for the action to come to them creating a training scar that could be deadly. Even worse, create a mindset of failure because the majority of the training value in wrap around screen is an ambush style situation that is a no win for the officer. Research has also shown that the human eye can only focus on a 5 Degree area at a time so our Ultra Wide System forces the trainees to move their head to scan with not just their eyes. This coupled with freedom to move in the training room to get behind cover, clear the space with back up officers, and incorporate active role players in the scenario insures the officer leaves the training environment with the feeling that they were engulfed in "REAL" simulation.

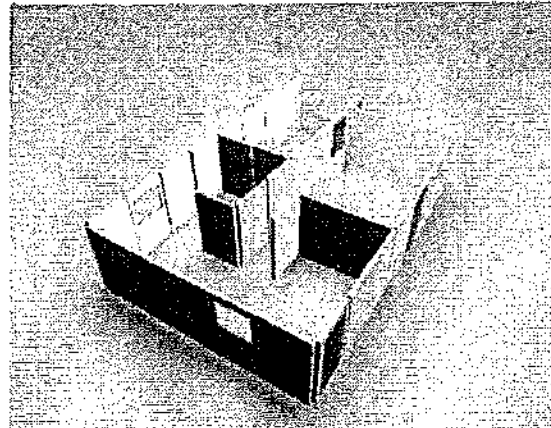
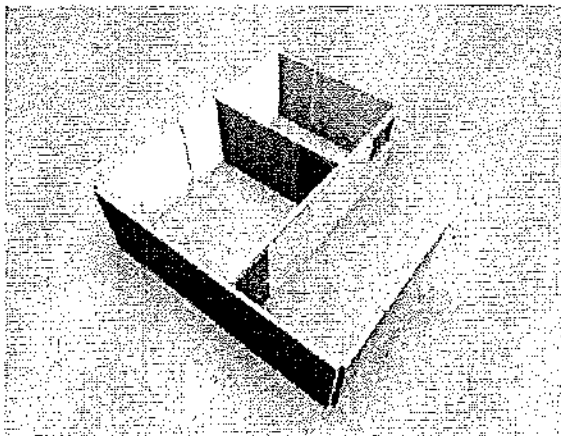


TI Training Lab Ultra Wide View Comparison



Ti Training Lab Ultra World Upgrade

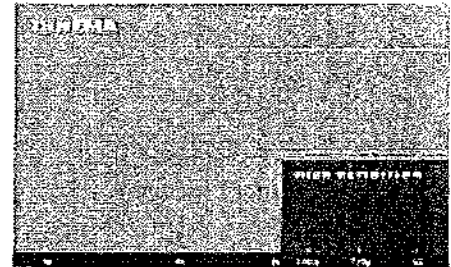
Ti Training offers a multi room simulation experience that is completely Customizable and Mobile. The Ultra World is an innovative fabricated architectural structure that has 4 different configuration options and incorporates 4 separate projected surfaces (combined in 1 room or spread into separate rooms) all from 1 computer source. This allows for the trainees to move through the environment and the projected scenario evolves and changes as they interact with the situation. This is the only mobile, reconfigurable simulation shoot house on the market today. This allows each training cycle to be customized to the training need, from the room layouts to the scenarios projected on the walls. This is as easy as unsnapping the fasteners and moving the walls where you want them. Then the next training cycle the walls can be moved to a different configuration by just unsnapping the connectors and moving to a new design.



Ti Training Scenario Content

Training Scenario Library 700+ native HD scenarios preloaded

- All scenarios created by Ti Training are available **FREE of CHARGE** to our customers for the life of the system. These scenarios are professionally filmed and edited scenarios created by our in house production team. **All** Scenarios are in native High Definition video. Currently the system comes with over 700 fully branching Native HD Scenarios with thousands of outcomes and branches. **NONE** of the scenarios are standard definition video that was stretched to fit an HD aspect ratio. All scenario filmed since 2012 are in 4K Cinema resolution.



Free HD scenarios for the life of the system (15+ each quarter)

- The Training Lab™ comes with a lifetime subscription to new scenarios. All of the scenarios are filmed by the professional filming crew at Ti Training. All scenarios are filmed with the latest 4K resolution camera system (RED). This camera is capable of an image resolution of 4520 x 2540 pixels. Proof of camera and editing capabilities is available. Every few months a DVD is automatically sent to the customer and these scenarios are free of charge for the life of the system. The optional True Distance 3D upgrade will allow for shutterglasses to be utilized and 3D scenarios to be played on the system.

Professional filming with special effects for maximizing training objectives

- The heart of any video based simulation system is the content. The Scenarios are what you see and how they are Planned, Set up, Filmed and editing make all the difference in the world. Are you being drawn into the screen? Does it create an emotion? Is it relevant? Is it real? Ti Training has an in house studio and a full time video and editing staff! With a 3000 square foot studio and green screen technology coupled with a state of the art editing capabilities, Ti Training is constantly creating the best scenarios in the industry! and as always the new scenarios are free to our customers, keeping your training at its peak!

- Full Time Video Staff
- 6000 foot studio in house
- Actors used on every scenario shoot
- Custom scenarios filmed upon request
- Professionally filmed with the "Red One" camera
- Shooting Video Resolution of up to 4096 x 2304
- Scenarios filmed on location with special effects
- Free Scenarios automatically shipped each quarter
- Always filmed w/ Law Enforcement present (SME's)



Many of the scenarios filmed we have added effects, such as blood splatter, Any "POST" effect is added to coincide with the training objectives. If a suspect is hit in the arm or leg they will see a different reaction then a head shot. A head shot might show blood splatter to alert the trainee as to a lethal hit.

3D Scenarios

- *When a use of force decision is made, relative distances may be the most important factor in deciding if, when and what type of force should be used. The distance from the officer to a subject, the distance between a subject and weapons of opportunity, distances between multiple subjects and other officers or innocents, the size and location of objects between the officer and the subject, etc., are all critically important when determining what force option is most appropriate at a given moment.*

In a two dimensional environment we are programmed to perceive larger objects as closer and smaller objects as further away. This rudimentary method of evaluating distance is often inaccurate and has been shown to contribute to the process of "adverse training" which is the development of habits that are inconsistent with true-life applications. In airplane, vehicle and use of force simulation: this is always the challenge for virtual reality designers, to design systems that appear real so that response can be accurately tested and evaluated.

The TI Training Lab™ system now offers a proprietary Stereoscopic module that includes fully branching, high definition (HD 1080i) 3 Dimensional video. The video not only represents true-life proportional height and width accuracy but also adds the element of depth, giving the viewer a fully immersed experience. This type of 3 Dimensional training provides a realistic simulation and forces the brain to process the perceived information consistent with a real world event. TI Training is the only simulation company that provides Stereoscopic 3D using Shutter Glasses as an option. All other simulation companies provide a 3D component using Anaglyph products created in the 1950s. If the 3D glasses are red and blue lenses this is outdated Anaglyph! Upgrade to the Active EYewear 3D to bring the greatest level of realism into the simulation world!

- *50+ 3D scenarios come with the Optional True Distance Upgrade system and will be updated for free as we grow the library.*
- *3D CGI graphical background and Live video 3D green screen drills (Hogan's Ally) available.*

Examples of Ti Training Detention and Correctional Training Content

Males Fighting in Cell

The trainee is acting as security at inmate holding when he/she witness an attack by an inmate on a fellow inmate.



Booking 1

While being photographed during the booking process, an arrestee produces a knife and attempts to escape.



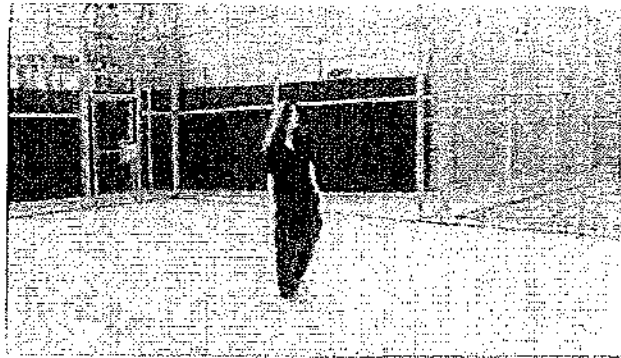
Courthouse Active Shooter

The trainee witnesses the shooting death of a bailiff. A male suspect firing a shotgun enters the courtroom. After firing on the crowd the male suspect fires on the trainee. Firearm is the only force option available. The instructor may branch the scenario to have the downed suspect re-engage the trainee from cover.



Rec Yard-Female

The trainee is attempting to chain-up a female inmate who is exhibiting signs of excited delirium. After 35 sec of ignoring the trainee the female inmate will approach the trainee in a threatening way. Zoned for Taser, Less Lethal, Baton, and Chemical spray reactions.



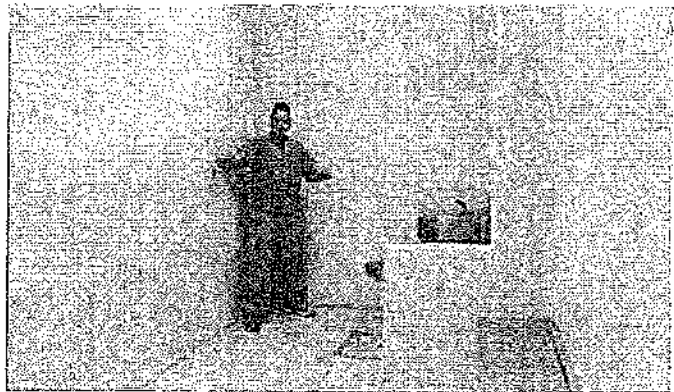
Cell Extraction

Trainee is point on a cell extraction where a male inmate is refusing to exit the cell. Zoned for TASER, Chemical Spray, Baton, and SIM Rounds.

Instructor Branches:

Gets up: The inmate acknowledges the trainee and gets up from his seat.
Escalation: The inmate becomes more verbally aggressive towards the trainee.

Comply: The inmate calms down and faces the wall hands in the air.



Transportation Bus Fight

The trainee is working security on a inmate transfer. A male inmate breaks his restraints and attempts to stab a fellow inmate. Zoned for Firearm, Taser, Chemical Spray, Less lethal, and Baton reactions.

Instructor Branches:

Comply: The inmate drops the knife and raises his hands.



This Corrections Scenario list is in addition to the 750 multi branching scenario preloaded on the Training Lab.

1. Arvada Corrections
2. Booking 1
3. Court House Active Shooter
4. Courtroom Defendant Attack
5. Courtroom Lawyer Attack
6. Courtroom Witness Stand Attack
7. Inmate Hostage
8. Lock up
9. Swanson Holding Feud
10. Swanson Lock up 1
11. Courthouse Battery
12. Courtroom Handcuff Assault
13. Family Member Attack at Sentencing
14. Jail Cell Extraction
15. Booking Area Shooter
16. Judge Attack
17. Prisoner Transfer Mugging
18. 5150 in Visitor Lobby
19. Active Shooter Hospital
20. Active Shooter in Visitor Lobby
21. Argument in Parking Lot 1
22. Argument in Parking Lot 2
23. Excited Delirium-Female
24. Excited Delirium-Male
25. Female Inmates Fighting in Cell
26. High Risk Escape 1
27. High Risk Escape 2
28. Low Risk Escape
29. Male Inmates Fighting in Cell 1
30. Male Inmates Fighting in Cell 2
31. Pruno in Cell
32. Riot in Dorm Room 1
33. Riot in Dorm Room 2
34. Shooter in Visitor Yard
35. Social Visit at Hospital
36. Transportation Ambush 1
37. Transportation Ambush 2
38. Transportation Attack
39. Transportation Bus Fight
40. Transportation Hostage
41. Unchained in Rec Yard Female
42. Unchained in Rec Yard Male
43. Unchaining Inmates
44. Visitor Lobby Bomber
45. Back Yard Home Inspection
46. Home Contact Drug Dealer
47. Home Contact Multiple Subjects
48. Home Contact Multiple Subjects 2
49. Home Inspection
50. Home Inspection Contraband
51. Home Visit Alcohol
52. Home Visit Alcohol 2
53. Home Visit Gang Bangers
54. Home Visit Kitchen
55. Home Visit Obstructed Exit
56. Home Visit Sword
57. Home Visit Sword 2
58. Home Visit Tire Iron
59. Lights Off
60. Mental Health Offender
61. Offender Contact
62. Office Visit
63. Pre-Release Home Inspection
64. Seizure
65. Sleeping Offender
66. UA
67. Verify Residence
68. Weapon Curiosity
69. Work Contact
70. Escape
71. Perimeter
72. Dorm Fight
73. Tower
74. Fenceline Runner
75. Roadside Work Release
76. Chow Hall
77. Rec Yard
78. Church Fight

The Company

Name of Bidding Firm: Ti Training Corp.

Company Address: 4680 Table Mountain Dr. #170

Golden, CO 80403

Company Phone: 1-800-634-1936

1-303-414-3555 Office

1-303-414-3556 Fax

Representative: Kila Otte

Rep's Phone 1-303-414-3555 ext.207

1-303-269-1594 Cell

kila@Titraining.com

www.Titraining.com

YEARS EST: 2006

FEDERAL TAX ID # 46-4301759

CCR# X9HJR5

DUNS # 7806 80802

Ti Training was incorporated in 2006 as a Delaware C-Corporation doing business in Golden, CO. (Denver) and located in a 29,000 square foot office and training facility. All listed Ti Personnel will be available to answer questions before or after the contract award. Ti has fielded over 1060 Training Lab systems around the world and is fully capable of fulfilling all requirements and more for Missouri Department of Corrections.

Principal Officers Information

NAME: **Gregory Otte**

TITLE: **President**

Mr. Otte is nationally recognized in the simulation and firearms training industry as an author, speaker, and innovator. He is a subject matter expert in the science of interactive training and the use of technology in training. Mr. Otte has over 20 years of experience in Simulation training/design and is the President of TI Training Corp., a world leader in interactive training. He has lead in the design and implementation of over 1500 interactive training programs around the world.

Articles Published in Law and Order Magazine; Police Magazine; Police Marksman Magazine; Police Chief Magazine; Law Enforcement Technology; Police Product News. Guest Speaker: NOBLE National Conference; IALEFI National Conference; TASER Master Instructor Conference; IACP; ASLET; ILEETA; FDLE.

Greg@Titraining.com

(303) 414-3555 ext205

NAME: **Todd Brown**

TITLE: **Vice President, Training**

Mr. Brown has been in the law enforcement simulation training arena for 16 years and has trained over 1200 law enforcement agencies. He has been nationally published for his concepts in simulation training along with his ability to integrate simulators into departmental policy and procedures. Mr. Brown is a certified instructor in firearms, OC spray, defensive tactics, and has completed the Taser Master Instructor course.

Todd@Titraining.com

(303) 414-3555 ext203

NAME: **Joe Mason**

TITLE: **Vice President, Shipping/Inventory**

Mr. Mason has been in the law enforcement simulation business for the past 18 years. He has extensive experience in shipping to federal, state, local and international destinations. He has created inventory controls and shipping procedures used specifically for the simulations industry.

Joe@Titraining.com

(303) 414-3555 ext202

NAME: **Kila Otte**

TITLE: **Vice President, Sales**

Ms. Otte has been in the law enforcement training and sales arena for the past 16 years. Before that she ran a simulation program at an Academy in Florida. She has extensive experience in contractual negotiations and servicing Federal, State and local municipalities. Ms. Otte is the direct representative for TI Training in all logistic matters and has full contractual authority.

Kila@Titraining.com

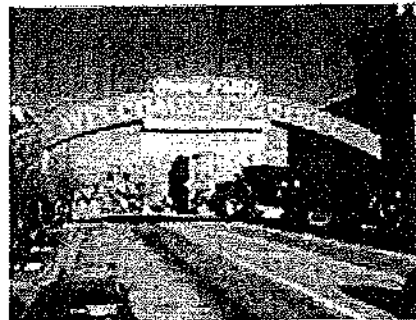
(303) 414-3555 ext207

Executive Summary

Ti Training Corp. submits this response to the solicitation by the Missouri Department of Corrections for a Use of Force Simulation Training Lab for use in training members of the Agency on simulated use of force scenarios using various lethal and less-lethal weapons.

Background

Ti Training Corp. (Ti), a Delaware S-Corporation headquartered in Golden, CO has been providing affordable Use of Force Simulation Training Labs to the law enforcement and public safety communities for the past 10 years. Ti's commitment to providing the best products at a reasonable price has made it a recognized world leader in interactive simulation training with over 1042 customers worldwide, the largest of which is DHS/TSA with 30 systems. Ti is proud to have as customers the GPSTC, Chicago PD, NYPD, San Diego Detentions, Boston Police Department, California POST, to name just a few.



The true testament to the Ti products is the large number of customers that have traded in competitor's systems for the Ti technology. Recent examples include the Kentucky League of Cities, Tennessee Bureau of Investigation, and Phoenix Police Department. Each agency owned 3 late model systems from a competitor (9 systems total) and traded all of those systems for what they deemed to be Ti's superior products/program.

Ti has a proven record of providing excellent product and content at an affordable price, while keeping customer service its number one priority as evidenced by its 24/7 phone customer support. One example of a typical, satisfied customer is Sgt. Brian Uhl, Springfield Township Police Department. Sgt. Uhl regularly retells the story of calling customer support at 10am EST/EDT on a Sunday morning and reaching the Vice-President of Training who quickly resolved his issue.

Ti partners with TASER International to produce the TASER Trainer and scenario content. Ti is the first and ONLY authorized distributor of TASER Trainer simulation products and shares a patent on the X2 Simulation Taser. Over 140 TASER scenarios are standard on the Ti Use of Force Training Lab.

Ti is the only simulation training company with a full-time video production staff and 2D-3D HD studio in-house. Filming is cinematic quality, Red1 camera, 4K resolution, utilizing green screen technology. Ti is committed to providing real-life, multi-branching, law enforcement training scenarios with full force-options designed for both lethal and less-lethal



weapons. Law enforcement subject matter experts are consulted and present during all videotaping to ensure that training objectives are met. Special effects are added in post-production to include explosions, blood splatter, etc. to further enhance the real-life experience.

With the purchase of a Ti Training product the partnership begins. Ti does not want to just sell a product. Ti wants to work with Village of Orland Park Division of Police and provide a program that fits the needs exactly. In that regard, Ti provides free batteries and seals for lasers, free 24/7 phone support and free scenario updates (average 15-20 per quarter), for the life of the system, not just during warranty period. Additionally, Ti Training products are built with the latest technology and with commercially-off-the-shelf components, enabling the Village of Orland Park Division of Police IT department to be able to service the system if out of warranty. The only recurring cost to the City is the CO2 cartridges for the drop in recoil kits for the handguns and rifles.

Program Management & Operating Plan

Ti will provide delivery of all products within 45 days after notification of award. Once the products have been received, Ti will work with the Missouri Department of Corrections to schedule the Master Instructor Certification Course training at a time convenient to the Agency's schedule. Ti products are standard with a two year Ti "Mile High Support" and full Warranty, with option of purchasing additional warranties after the initial period; are reasonably priced; and are low cost of ownership after the sale. For the life of the system, Ti customers receive: Free 24 x 7 phone support; Free scenario updates (average 15-20 quarterly); and Free batteries and seals for lasers. The only recurring cost for the City is the CO2 cartridges. The Ti Training Lab is designed using commercial-off-the-shelf components so it is easily maintained by IT department after warranty expires.

Ability to Meet Requirements of RFP

Ti's Training Lab products exceed all of the equipment and services specifications of this RFP. The qualifications and experience of the Ti management and designated account representatives have made Ti a world leader in the latest simulation technology. Ti has a proven record of providing excellent product and content at an affordable price, while keeping customer service its number one priority as evidenced by its 24/7 phone customer support. Ti's customer references are its best and number one source of advertising. Ti meets all other requirements of the RFP as to: authorized to do business in State of Missouri and qualifies for all applicable licenses, certificates, permits, or other authorizations required by any governmental authority, including the State; maintains required insurance and limits of coverage. Ti's normal delivery time from date of award is 45 days.

Ti Training - The Best Candidate

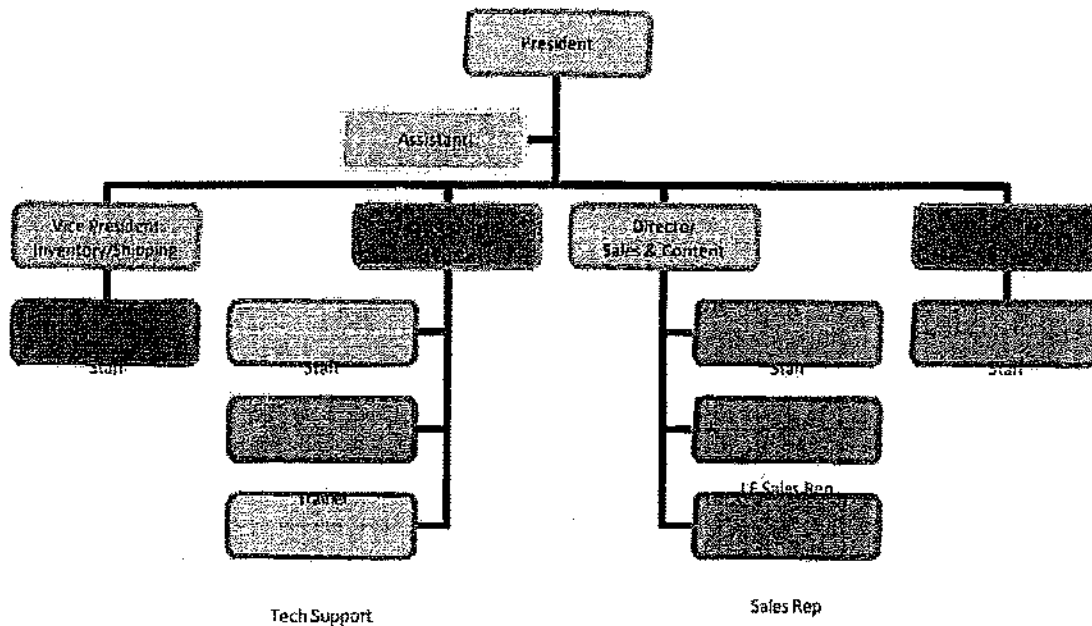
The strength of Ti Training is in the focus and understanding of the market place. Ti is the only simulation and content training company that is focused solely on the law enforcement and public safety community. Task Force meetings are held bi-monthly to get direct input as to law enforcement concerns and needs, and Ti responds immediately to shape its programs accordingly with the latest reasonably priced technology available. This defining factor sets Ti apart from competitors who are mostly large holding companies without the ability to react quickly to the changing market and whose products reflect the layered management.

Ti Training Corp. has been providing and implementing law enforcement training simulator labs, specifically the Training Lab™, since it began operation in 2006. In 2014 Ti Training Delivered and serviced over 200 new Training Lab™ systems. To date in March 2016 Ti Training has received purchase orders and is in the process of building and delivering 60 Training Lab systems to the following agencies: NYPD, 4 Training Lab Systems to be completed February 27, 2016. US MINT, 6

Training Lab System to be completed March 15, 2016. City of Greenville, 1 Training Lab System to be completed January 19, 2016. Parker PD, 1 Training Lab System to be completed January 20, 2016. North Little Rock PD, 1 Training Lab System to be completed January 23, 2016. US State Department, 6 Training Lab Systems to be completed January 17, 2016. Pennsylvania State Patrol, 6 Training Lab Systems to be delivered by June 1, 2016. Additional projects can be found on our customer contact list, attached hereto, is a compilation of customers over the last 10 years who were direct recipients of equivalent services and deliverables as described and required in this RFP.

Proposed Services

Organizational Chart



An operational plan describing in detail how Proposer will achieve the intent and purpose(s) of the engagement or project.

Program Management Operational Plan

TI will provide delivery of all products within 45 days after notification of award. Once the products have been received, TI will work with the Missouri DOC to schedule the Master Instructor Certification Course training at a time convenient to the Agency's schedule.

During the Master Instructor Certification Course, TI will setup the system and will advise and train the City on every aspect of setup and installation but TI personnel are not licensed contractors so cannot drill, hang, hardwire, or mount any equipment to a structure. This should not be an issue since the Agency is requesting a portable system but is standard clarification in case of a permanent installation.

TI products are standard with: a two year TI "Mile High Support" Warranty providing for loaner system if breakdown, and full Warranty, with option of purchasing additional warranties after the initial years (both documents attached); reasonably priced; and are low cost of ownership after the sale. *For the life of the system*, TI customers receive: Free 24 x 7 phone support; Free scenario updates (average 15-20 quarterly); and Free batteries and seals for lasers. The only recurring cost for the City is the CO2 cartridges. The TI Training Lab™ is designed using commercial-off-the-shelf components so it is easily maintained by IT department after warranty expires.

Schedule/Timeline

1.	Notification of Award	Award Date
2.	Order Confirmation	
	Fee Proposal Reviewed	
	Weapons Confirmation Report to Missouri DOC	
	Training Lab Installation and Usage Site Survey to Missouri DOC	
3.	Completed Documents Returned	
	Weapons Confirmation Report	
	Training Lab Installation and Usage Site Survey	
4.	Products Ordered/Built to Orchard Park PD specifications	
5.	Products Delivered	45 days
	Screen shipped direct from factory	
	Invoice Submitted	
	Training Scheduled	
6.	Payment Due	Net 30 days
7.	Master Instructor Certification Training Completed	Date set by Missouri DOC Sites
	6 students, 3 consecutive days @ 3 Missouri DOC sites	
	System Overview	
	Setup* and Operation	
	(*TI Training will setup the system and will advise and train Missouri DOC on every aspect of setup and installation but are not licensed contractors so cannot drill, hang, hardwire, or mount any equipment to a structure.)	
	Effective Simulation Training	
	Scenario Creation	
8.	Project Close-Out	
9.	Warranty Expiration	3-yr from delivery

Ti Training Past Performance

Georgia Public Safety Training Centers

1000 Indian Springs Dr. Forsyth, Ga.

Adam Ham 478-993-4425 aham@gpstc.org

Total Contract Award: \$336,250.00

Contract #1 05/16/2013 Contract #2 07/13/2014 Contract #3 07/02/2015 -- To Present

GPSTC has provided simulation training to its officers for more than 20 years. In 2013 they traded in a competitor system to utilize Ti Training - Training Lab technology for their agency. They purchased 14 systems and have purchased 1 additional system in 2014 and 2 additional systems as well as optional items to compliment their programs in 2015.

Kentucky League of Cities

100 East Vine Street Suite 800, Lexington, Kentucky 40507

Mark Filburn 859-327-9750 Mfilburn@klc.org

Total Contract: \$348,068.00

Contract #1 09/02/2014 Contract #2 01/02/2015-- to present

Kentucky League of Cities (KLC) has provided simulation training to its law enforcement agency membership for more than 10 years. In 2012 they traded in a competitor system to utilize Ti Training - Training Lab technology for their group. They purchased 3 systems and have completed 2 custom scenario productions (a third production is in process currently). Ti Training has also provided assistance in site visits as well as the yearly instructor conference for users of the Training Lab system.

New York Police Department

Rodman's Neck, Bronx, NY

Steve Malone 631-807-9926 Steven.malone@nypd.org

Total Contract: \$243,856.66

Contract #1 08/27/14 Contract #2 06/14/2015 -- to Present

NYPD has provided simulation training to its officers for more than 25 years. In 2014 they traded in a competitor system to utilize Ti Training - Training Lab technology for their agency. They purchased 3 systems and have purchased additional optional items to compliment their programs in 2015.

DHS/TSA

601 S 12 Street Mailstop 6105, Arlington, VA. 20598

Roy Janssen 609-226-1187 Roy.g.janssen@ole.tsa.dhs.gov

Total Contract: 1 Million +

Contract #1 09/20/2006 to present

DHS has provided simulation training to its specialized program for more than 10 years. In 2006 they traded in a competitor system to utilize Ti Training Training Lab technology for their security Program. They purchased 30 systems in 2006 and have purchased an upgrade to 30 new Training Labs as well as optional items in to compliment their programs in 2015.



Copy of the full Warranty



Training Corp.

LIMITED WARRANTY

1. Ti Training's Simulation Products (Product or Products) are warranted to the original purchaser (Purchaser) to be free from defects in material and workmanship for a period for one year (12 months) from the date of shipment to the Purchaser.

2. TI TRAINING does not warrant: (a) any product, components or parts not manufactured or assembled by TI TRAINING; (b) any prototype, pilot production, or custom products; (c) defects caused by failure to operate the product in a suitable operating environment within the Product's rated capacity and limits; (d) damage due to use of the Products for purposes or with equipment other than those for which it was designed, (e) damage caused by disasters and accidents such as but not limited to fire, flood, wind, rain, lightning, negligence, over-temperature, over-voltage, misapplication of electrical power, and misapplication of live-fire; (f) damage cause by unauthorized attachments, modification and repair to Product's software or hardware including but not limited to the use of any software on the Products that has not been specifically approved by TI TRAINING in writing (excluding Purchaser edited-scenarios), the insertion or removal of circuit or peripheral boards without express approval from TI TRAINING in writing, and the insertion or removal of any I/O connectors when the Product is powered without express approval from TI TRAINING; (g) damage during shipment; (h) normal wear and tear or cosmetic damage to the product; (i) damage due to improper maintenance; (j) any other abuse, misuse, neglect, mishandling, alteration, or faulty installation by the Purchaser; and (k) compatibility with other components or electrical devices.

3. If the Purchaser discovers within the warranty period a failure of the Products to conform to specifications or a defect in material or workmanship, it must promptly notify TI TRAINING in writing within seven days of the discovery. Within a reasonable time after both notification and the timely return of the Products or defective parts associated therewith carriage paid to TI TRAINING, TI TRAINING will correct any defect in material or workmanship, with either new or used replacement parts provided TI TRAINING is satisfied that the failure was due to a defect in workmanship or material and not because of any reason indicated in the preceding paragraph. Final determination of warranty eligibility shall be made by TI TRAINING and if a warranty claim is considered invalid for any reason, the Buyer will be charged for services performed and expenses incurred by TI TRAINING in repairing, handling and shipping the returned Products or part(s).



4. The warranty period of any replacement or repaired Products or part(s) shall terminate concurrently with the termination of this Limited Warranty.

5. Concerning parts or components of the Products not manufactured by TI TRAINING, the Purchaser shall have the benefit, insofar as it may be transferred to the Purchaser, of any rights or warranties that TI TRAINING may have relative to the supplier of said parts or components. TI TRAINING's liability concerning said parts and components is limited to making the benefit of such rights and warranties available to the Purchaser as indicated.

6. User-level repairs conducted by or for the Purchaser that are not under the express direction of TI TRAINING whether to hardware or software voids the Limited Warranty.

7. TI TRAINING shall not be liable for any failure to perform its obligations hereunder that are due to any circumstances beyond its control including, but not limited to, any inability to obtain any necessary import or export licenses or any other licenses or consents of any governmental or other authority.

8. This Limited Warranty and all contracts and documents pertaining to the Products shall be construed under Colorado law. The venue for any disputes arising under the Limited Warranty or any contracts and documents pertaining to the Products shall be any court of competent jurisdiction seat within a fifty mile radius of Denver, Colorado. Any action brought for breach of warranty must be commenced within 14 months following the delivery of the Products.

9. THE FOREGOING WARRANTIES ARE IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

10. In no case shall TI TRAINING be liable for any special, incidental, or consequential damages based upon breach of warranty, breach of contract, negligence, strict tort or any other legal theory. Such damages include but are not limited to loss of profits, loss of savings or revenue, loss of use of the product or any associated equipment, cost of capital, cost of any substitute equipment, facilities or services, downtime, the claims of third parties including customers, or injury to property. This limitation does not apply to damages caused by breach of the warranty of title and to claims for personal injury. Some states do not allow limits on warranties, or on remedies for breach of certain transactions. In such states, the limits in this paragraph and in other paragraphs may not apply.

11. Unless modified in a writing signed by both TI TRAINING and the Purchaser, the Limited Warranty and any associated written agreements executed contemporaneously herewith are understood to be the complete and exclusive agreement between the parties superseding all prior agreements, oral or written, and all other communications between the parties relating to



the subject matter of this agreement. No employees of TI TRAINING or any other party is authorized to make any warranty in addition to those made in this Limited Warranty.

12. This Limited Warranty and associated agreements allocate the risks of product failure between TI TRAINING and the Purchaser. This allocation is recognized by both parties and is reflected in the price of the Products. The Purchaser acknowledges that it has read this agreement, understands it and by its acceptance of the Products is bound by its terms.

REPAIR AND REPLACEMENT POLICY

WARRANTY REPAIR: If a repair is necessary under and during the term of the warranty, contact TI TRAINING's Customer Service Department to receive a Return Material Authorisation (RMA) Number and return instructions prior to shipping the defective Product(s) or parts to TI TRAINING. The RMA must be referenced on all documentation relating to the return (i.e. shipping documents, shipping label, purchase order, correspondence, etc.). The following information is needed when requesting an RMA Number:

1. Model number and option.
2. Serial number,
3. Description of failure,
4. Shipping information,
5. Point of contact and phone number,
6. Billing information, and
7. Purchase order number (required if out-of-warranty).

All costs associated with shipping, taxes, freight, packaging and handling of the Product(s) and/or parts shall be borne by Ti Training.

A failed system/part under warranty comes back to the depot for repair, if that same system/part should fail a second time within 90 days of repair, the part would be replaced.

OUT-OF-WARRANTY REPAIR: In addition to the requirements provided above concerning warranty repairs, all out-of-warranty repairs require that the Purchaser issue a purchase order to TI TRAINING authorizing the repair and agreeing to cover all costs related thereto. The purchase order number should refer to the RMA Number which is assigned by TI TRAINING's Customer Service Department.

All costs associated with shipping, taxes, freight, packaging and handling of the Product(s) and/or parts shall be borne by the Purchaser.

TI TRAINING SOFTWARE SUPPORT & UPDATE POLICY

1. The software delivered with the Products includes both TI TRAINING and third-party software.



- II. The buyer acknowledges that TI TRAINING is not responsible for any third party software other than providing a work-around for failure of the Products or TI TRAINING software resulting from third party software.
 - III. Loading of any software other than (i) scenarios generated by the customer using TI TRAINING authoring tools, and (ii) software supplied by TI TRAINING with or for the Products must be approved by TI TRAINING.
 - IV. LOADING ANY SOFTWARE WITHOUT THE WRITTEN PRIOR APPROVAL OF TI TRAINING WILL RESULT IN AN IMMEDIATE TERMINATION OF THE LIMITED WARRANTY, AND ALL CONSEQUENCES INCLUDING ALL REPAIR AND REPLACEMENT COSTS SHALL BE BORNE BY THE PURCHASOR.
 - V. In order to facilitate efficient software support, the customer shall provide a direct telephone line access to the system which is capable of transferring data using high speed modems with dial-in capability. The buyer acknowledges that without the availability of such telephone line, TI TRAINING can not guaranty any time frame for software support, and a fault may involve the sending back of the CPU to TI TRAINING for repair at the buyer's cost.
 - VI. TI TRAINING may from time to time provide Software updates which are limited to same product enhancements and fault repairs. Releases of new TI TRAINING Software products will be available for separate purchase at an upgrade price to be established at the time of the release.
 - VII. Engineering Change Notices (ECN's) in the form of written notice and/or file replacements will be issued when necessary to update software modules which have been modified to repair a fault. Ti Training's correction of any software fault in Ti Training's products may require an operating system upgrade to the current revision level by the customer. Upgrades to operating system software should only be performed when directed in writing by TI TRAINING.
- TI TRAINING hereby reserves the right to make without notice such minor modifications in specifications, designs or materials as it may deem necessary or desirable by experience.



"Training Lab"

Master Instructor Course



Training Lab™ Master Instructor Initial Certification Course

Ti Training Corp. is committed to providing the best, most advanced and effective training to our customers. It is critical that our customers not only know how to operate the Training Lab™ system and its components, but also how to safely and effectively provide training in the simulated environment. All of this not only provides your agency's officers with the best possible training, it also can reduce agency liability due to the depth of the training received by your instructors.

Course Description:

Ti Training Corp.'s course of simulation instruction is designed to train selected students in the set-up, function, operation, and maintenance of the Training Lab™ and Training Room™ interactive simulation systems, manufactured by Ti Training Corp. These systems utilize the latest advances video, laser, RF and programming technology to provide an intuitive, easy to maintain training tools. These tools are designed to aid in teaching Public Safety Personnel to effectively and safely perform their duties. This course begins with classroom theory and progresses to "hands on", proficiency based exercises. We at Ti Training Corp recognize that even the most advanced technology is useless in the hands of someone who cannot effectively operate and maintain that technology.

In addition to setup, operation and troubleshooting of the simulator, this course includes an instructor development block entitled "Effective Simulation Training." Developed in conjunction with an accredited college and backed by scientific research, this portion of the course contains the latest training techniques and methodologies for providing effective training in a simulated environment. Some of the components of this section of the course are listed below for reference:

- Need and Justification for Simulation Based Training
- Training Area Set Up
- Training Objectives
- Training Evolution Lesson Planning
- Scenario Implementation
- Effective Debriefing and Documentation of the Training

Successful completion of the entire course of instruction provided by Ti Training Corp. certifies the attendees as "Master Simulation Instructors." As such they can not only provide training to members of your agency but they are also able to certify others within your agency as "Simulation Instructors."



Training Lab Master Instructor Initial Certification Course

Instructor Todd R. Brown

Phone Office: 800-634-1936
Wireless: 720-939-5075

Office 14998 W 6th Ave. #500
Golden, CO. 80401

E-mail Todd@Titraining.com

Requirements:

Certified Law Enforcement Instructor

Description:

The purpose of this course of instruction is to train selected students in the set-up, function, operation, and maintenance of the Training Lab and Training Room interactive simulation systems, manufactured by Ti Training Corp. These systems represent the most advanced training devices available. These systems utilize the latest advances video, laser, RF and programming technology to provide an intuitive, easy to maintain training tools. These tools are designed to aid in teaching Public Safety Personnel to effectively and safely perform their duties.

This course begins with classroom theory and progresses to "hands on", proficiency based exercises. We at Ti Training Corp recognize that even the most advanced technology is useless in the hands of someone who cannot effectively operate and maintain that technology. Therefore, this course is focused on ensuring every person attending this course attains each of the goals listed below.

Successful completion of this course when combined with successful completion of the on-line portion of the course will certify the student as a "Master" instructor in simulation training and allow the student to certify "Instructor" level students within their agency. Additionally, semester hour credits from an accredited college will be awarded as well as an equivalent P.O.S.T. continuing education hours. This will allow the student to transfer credit to any University and/or submit to their local P.O.S.T. organization to satisfy continuing educational requirements for maintenance of their Peace Officer certifications.

Goals:

- [Ti]** The system Operator/Instructor will be able to effectively set up, operate these systems.
- [Ti]** The system Operator/Instructor will have a thorough knowledge of the system's specifications.
- [Ti]** The system Operator/Instructor will be able to effectively apply the principals of simulation training in order to maximize student learning potential, retention and performance.
- [Ti]** The system Operator/Instructor will be able to effectively integrate these systems with their agencies policies, requirements and overall curriculum.



Course Sections:

This course will consist of the following sections. Successful completion of every section is required for certification.

Ti Course Introduction

- Instructor and Student Introductions
- Course Overview
- Certification Requirements

Ti System Overview

- System Demonstration
- Components
- Graphical User Interface (GUI)
- Environmental Requirements

Ti System Operation

- Set up and Calibration
- Assigning Devices
- Selecting Training Material (Scenarios)
- Playing, Branching, and Operation of Optional Features (EnviroSim, Telemetry, etc.)
- System Debriefing Functions
- Report Generation/Documentation of Training Evolutions

Ti Scenario Creation

Ti Effective Simulation Training

- Requirements
- Briefing
- Debriefing
- Documenting

Ti Troubleshooting/Diagnostics



Evaluation:

Each person attending his course will be evaluated in interactive environments including electronic testing and proficiency based exercises. Evaluations are conducted throughout the course and the syllabus can be adjusted as necessary to ensure each participant completes each evaluation successfully.

Expectations While Attending This Course:

- Ti** Punctual and complete attendance is required for completion and certification. Should the need arise to miss any portion of this course, please notify your instructor immediately.
- Ti** Your instructor understands the need for you to maintain contact with those not attending this course (your agency, your family, etc.). However, while in the course please turn your cellular phones, pagers and any other communication devices to their "silent" mode. This will reduce disruptions to your peers.
- Ti** Active participation is required to learn and retain the information presented in this course. We expect you to ask questions. The only question that we cannot answer is the one that is not asked.

Course Schedule:

The schedule is a guideline for this course. It may be adjusted, as necessary, to maximize the use of the time available. Regular breaks are a part of this schedule.

Day 1

Section	Time
Course Introduction	0900 - 1000
System Overview	1000- 1200
LUNCH	1200 - 1300
System Operation/Components/Setup	1300 - 1500
Day 1 Review	1500 -



Day 2

Section	Time
System Operation (Cont.)	0900 -1200
LUNCH	1200 - 1300
Effective Simulation Training	1300 - 1500
Day 2 Review	1500 -

Day 3

Section	Time
Classroom Training system	0900 -1200
LUNCH	1200 - 1300
Scenario Creation	1300 - 1500
Day 3 Review	1500 -

Ti Training Missouri References

Carthage Technical Center North Campus	Jason	Hill	Carthage	MO	417-359-7095	hillj@carthagetigers.org
Federal Reserve Bank of Kansas City	Scott	Berry	Kansas City	MO	816-881-2653	scott.berry@kc.frb.org
Herndon Career Center	Jim	Ripley	Raytown	MO	816-694-4745	Jim.Ripley@raytownschools.org
Jefferson City Police Department	Doug	Shoemaker	Jefferson City	MO		DShoemaker@jeffcitymo.org
St Ann Police Dept	John	Lankford	St. Ann	MO	314-713-9994	jlankford@stannmo.org
St Charles County Sheriffs Office	Chris	Hunt	Defiance	MO	636-949-3066	chunt@sccmo.org
St Peters PD	Jim	Schmidt	St. Peters	MO	636-477-6600	jschmidt@stpetersmo.net

Ti Training Corrections/Detention Agency References

El Dorado County Probation Department	Andrew	Craven	Shingle Springs	CA	530-621-6058	andrew.craven@edcgov.us
San Diego SO - Detention	Richard	Kurz	Santee	CA	619-258-3118	richard.kurz@sdsheriff.org
Santa Clara Probation	Karen	Avila	San Jose	CA	408-463-2246	karen.avila@pro.sccgov.org
Boulder County Sheriff's Office	Kye	Javes	Boulder	CO	303-579-0865	kjaves@bouldercounty.org
El Paso County Sheriff's Office	Paul	Mynatt	Colorado Springs	CO	719-520-7139	paulmynatt@elpasoco.com
Jefferson CO SO	Lloyd	Ackerman	Golden	CO	303-271-5810	lackerma@jeffco.us
Larimer CO Sheriff	Ian	Stewart	Larimer	CO	970-498-5128	stewartir@larimer.org
Morgan County SO	Dave	Martin	Fort Morgan	CO	970-542-3448	dmartin@co.morgan.co.us
Pueblo CO SO	Rick	Rhodes	Pueblo	CO	719-225-5500	rhodes@co.pueblo.co.us
Collier County SO	Fletch	Fuller	Naples	FL	239-253-4138	fletch.fuller@colliersheriff.org
DeSoto County SO	Cliff	Brown	Arcadia	FL	863-993-4700 ext 223	cbrown@desotosheriff.org
Osceola County SO	Rich	Doty	Kissimmee	FL	407-348-1110	rdot@osceola.org
Pasco County Sheriffs Office	Gary	Raulerson	Land O' Lakes	FL	727-277-7184	graulerson@pascoheriff.org
Pinellas CO SO	Dan	Doherty	Largo	FL	727-464-7039	ddoherty@pcsonet.com
Polk County SO	Larry	Traylor	Winter Haven	FL	863-534-7200	ltraylor@polksheriff.org
Seminole CO SO	Ryan	Pampe	Sanford	FL	407-565-6279	rpampe@seminolesheriff.org
St John's County SO	Brian	Canova	St Augustine	FL	904-824-8304	bcanova@sjso.org
Volusia County SO	Randy	Post	Daytona Beach	FL	386-239-6523	rpost@vcso.us
Clayton County Sheriff's Office	Richard	Sobczak	Jonesboro	GA	770-471-1122	richardsobczak@co.clayton.ga.us
Iowa DOC	Daniel	Quinlan	Coralville	IA	319-626-4301	daniel.quinlan@iowa.gov
KY DCJT	Joe	Wallace	Richmond	KY	859-314-1885	joseph.wallace@ky.gov

Lafourche Parish Sheriff's Office	LaFate	Day	Thibodaux	LA	985-803-1062	lafate-day@lpsso.net
Forsyth County Sheriff	Fred	Woltineck	Winston Salem	NC	336-671-1813	woitinfw@fcsso.us
Las Vegas Department of Detention and Enforcement	Kimberly	Griffith	Las Vegas	NV	702-229-6474	kgriffith@lasvegasnevada.gov
Oklahoma CLEET	Shannon	Butler	Ada	OK	405-301-5375	shannon.butler@cleet.state.ok.us
Newport News Sheriff's Office	David	Hughes	Newport News	VA	757-926-8108	dhughes@nngov.com



Training Corp

References

New York Police Department
Det. Joe Agosto
(718)885-0259
Joseph.Agosto@nypd.org

Carthage Technical Center - MO
Jason Hill
417-359-7095
hillj@carthage.k12.mo.us

TSA - Federal Air Marshals
Roy Janssen
(703) 478-0049
roy.janssen@dhs.gov
30 systems

Federal Reserve Bank Kansas City - MO
Sgt. Berry Scott
816-881-2653
scott.berry@kc.frb.org

White Plains PD
Lt. Jimmy Spencer
914-774-2875
jspencer@whiteplainsny.gov

St. Peters PD - MO
Jim Schmidt
636-477-6600
jschmidt@stpetersmo.net

Elmwood Park PD -- NJ
Capt. Frank Thorpe
201-796-0700 ext 120
ftorpe@elmwoodparknj.us

NJ DCJ
Det. Andrew Schrader
732-282-6053
schradera@njdcj.org

Rochelle Park PD
Ken Stapleton
201-843-1515
kstapleton@rochelleparkpd.org

Herndon Career Center - MO
Jim Ripley
816-694-4745
Jim.Ripley@raytownschools.org

Baltimore City PD
Commander. Donald Gerkin
(410) 592-9173
donald.gerkin@baltimorepolice.org

DeKalb County SO - IL
Brad Carls
815-895-7227
gdumdie@dekalbcounty.org

New York MTA
Asst. Chief Jeff McGunnigle
(347) 643-8717
jeffrey.mcgunnigle@nyct.com

Hampden Township PD- PA
Chief Harry K Clay
(717) 761-2609
hclay@hampdentownship.us

Somerset PD -MA
Sgt. Jay Borges
(508) 679-2138
jborges@somersetpd.org

Jefferson City PD - MO
Capt. Doug Shoemaker
573) 634-6400
DShoemaker@jeffcitymo.org

Fall River PD - MA
David Gouveia
(508) 676-8511
dagouveia@frpd.org

Boston PD - MA
Capt. Patrick Crossen
(617) 343-4902
CrossenP.bpd@ci.boston.ma.us

Westchester County Academy
Sgt. Sean Faccilonga
914-231-1476
Szf1@westchestergov.com

Cheektowaga PD
Sgt. Larry Bauer
716-686-3530
lbauer@cpdny.org

"The Strongest Element in Training"

15051 14th Mountain Parkway, # 100 Golden, CO 80403 www.Titraining.com 800-634-1936

Mobile Interactive Firearms and Use of Force Options Simulator

Proposal for:

State of Missouri Department of Corrections Training Academy



Ti Training Corp.

Ti Training Corp.
4680 Table Mountain Dr. #170
Golden, CO 80403

1.800.634.1936
303-414-3556 Fax

**Bid Due: May 31, 2016 2:00pm
OPP NO: RFPC 30034901600797**



May 25, 2016

Tammy Michel, Contracting Officer
Re: Solicitation RFPC30034901600797

Mobile Interactive Firearms and Use of Force Options Simulator

Ti Training is pleased to respond to the recent posting for Mobile Interactive Firearms and Use of Force Options Simulator. We have featured the Ti Training Lab (TL) our full up judgmental Use of Force Training System for use in LASER Fire (Indoor) in our response.

Ti Training Corp, based in Golden, CO, is a well established simulation and training company that produces interactive training systems for the Law Enforcement and Correctional Communities. Ti is an employee owned company celebrating over 10 years of business. We have capitalized on our experiences and have responded to the needs of the simulation and training markets with the latest in technology. Our philosophy of train, teach and educate follows the suggestions of agencies throughout the Local, State and Federal markets. The Training Lab system is instructor controlled, easy to use, is a Self-Calibrating System which allows for operation in lit environments. Calibrating the system is as simple as clicking on a key, and the system will operate in any lighting conditions. Designed to support up to 12 shooters at one time the TL will support any force control option available to your officers. The TL is pre-loaded with over 700 Multi Branching scenarios and also has the program to allow the filming and editing of your own scenarios. Drop in recoil kits for live weapons are available for handguns and long guns, and tether-less Less Lethal options are available such as the X26 or X2 TASER Laser weapon, OC spray, Pepperball and SIMS Launchers. Ti is also the only company that offers a Live Fire option that is not screen dependant. This allows for complete mobility of the system to be moved from the Indoor Laser Training to the Outdoor Live Fire Training with only a 15 minute set up. All the scenarios are in HD and 15-20 new scenarios are forwarded to our accounts for FREE on a quarterly basis. A 24 hour Master Instructor Course is also included with the purchase.

Ti Training's single largest account is DHS/TSA who is utilizing 30 of our systems in their training programs. Followed closely by Georgia Public Safety Training Centers with 20 of our systems across the state of Georgia.

Thank you for this opportunity to respond to your RFB and please do not hesitate to contact us with questions.

Respectfully,

A handwritten signature in black ink, appearing to read 'Kila Otte'.

Kila Otte

"The Strongest Element in Training"

16050 Table Mountain Parkway #100 Golden, CO. 80403 www.Titraining.com 800.634.1936



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- Ti** Copy of the Warrant
- Ti** Training Syllabus
- Ti** References
- Ti** Demo DVD (Back Cover)

"The Strongest Element in Training"

4680 Table Mountain Parkway #170 Golden, CO 80403 www.Titraining.com 800.634.1936



STATE OF MISSOURI
OFFICE OF ADMINISTRATION
DIVISION OF PURCHASING (PURCHASING)
REQUEST FOR PROPOSAL (RFP)

SOLICITATION/OPPORTUNITY (OPP) NO.: RFPC30034901600797
TITLE: Mobile Interactive Firearms and Use of Force
Options Simulators
ISSUE DATE: 5/20/16

REQ NO.: NR 931 YYY16709031
BUYER: Tammy Michel
PHONE NO.: (573) 731-3114
E-MAIL: tammy.michel@oa.mo.gov

RETURN PROPOSAL NO LATER THAN: 6/03/16 AT 2:00 PM CENTRAL TIME (END DATE)

VENDORS ARE ENCOURAGED TO RESPOND ELECTRONICALLY THROUGH
[HTTPS://MISSOURIBUYS.MO.GOV](https://missouribuy.mo.gov) BUT MAY RESPOND BY HARD COPY (See Mailing Instructions Below)

MAILING INSTRUCTIONS: Print or type Solicitation/OPP Number and End Date on the lower left hand corner of the envelope or package. Delivered sealed proposals must be in the Purchasing office (301 W High Street, Room 630) by the return date and time.

(U.S. Mail)	(Courier Service)
RETURN PROPOSAL TO: PURCHASING	PURCHASING
PO BOX 809	301 WEST HIGH STREET, RM 630
JEFFERSON CITY MO 65102-0809	JEFFERSON CITY MO 65101-1517

CONTRACT PERIOD: DATE OF AWARD THROUGH ONE YEAR

DELIVER SUPPLIES/SERVICES FOB (Free On Board) DESTINATION TO THE FOLLOWING ADDRESS:

Missouri Dept. of Corrections
Training Academy
1717 Industrial Drive
Jefferson City, MO 65102

Missouri Dept. of Corrections
Training Academy
901 Progress Drive, Ste. 101
Farmington, MO 63640

Missouri Dept. of Corrections
Training Academy
902 Edmond St., Ste. 300
St. Joseph, MO 64501

The vendor hereby declares understanding, agreement and certification of compliance to provide the items and/or services, at the prices quoted, in accordance with all requirements and specifications contained herein and the Terms and Conditions Request for Proposal (Revised 10/19/15). The vendor further agrees that the language of this RFP shall govern in the event of a conflict with his/her proposal. The vendor further agrees that upon receipt of an authorized purchase order from the Division of Purchasing or when a Notice of Award is signed and issued by an authorized official of the State of Missouri, a binding contract shall exist between the vendor and the State of Missouri. The vendor shall understand and agree that in order for their proposal to be considered for evaluation, they must be registered in MissouriBUYS. If not registered at time of proposal opening, the vendor must register in MissouriBUYS upon request by the state immediately after proposal opening.

SIGNATURE REQUIRED

VENDOR NAME <i>Ti Training LE</i>	MissouriBUYS SYSTEM ID (SEE VENDOR PROFILE - MAIN INFORMATION SCREEN)
MAILING ADDRESS <i>4680 Table Mountain Dr. #170</i>	
CITY, STATE, ZIP CODE <i>Golden, CO 80403</i>	

CONTACT PERSON <i>Kila Otte</i>	EMAIL ADDRESS <i>kila@titraining.com</i>
PHONE NUMBER <i>303-414-3555</i>	FAX NUMBER <i>303-414-3556</i>
VENDOR TAX FILING TYPE WITH IRS (CHECK ONE) <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Individual <input type="checkbox"/> State/Local Government <input type="checkbox"/> Partnership <input type="checkbox"/> Sole Proprietor <input type="checkbox"/> IRS Tax-Exempt	
AUTHORIZED SIGNATURE <i>Kila Otte</i>	DATE <i>05/25/2016</i>
PRINTED NAME <i>Kila Otte</i>	TITLE <i>Vice President</i>

PRICING PAGE

The offeror must bid on all line items stated on the Pricing Page. All pricing shall be quoted FOB Destination, Freight Prepaid and Allowed. All pricing shall be considered firm for the duration of the contract period indicated on the Notice of Award page of the contract. The bidder must quote pricing for the original and all renewal contract periods.

Line Item 1 Code: 46201002 Disaster Management Training Simulation System	Initial Contract Period - Firm, Fixed Price Per Each	First Renewal Contract Period (See Note) - Maximum Price Per Each	First Renewal Contract Period (See Note) - Maximum Price Per Each
Mandatory Specification: Mobile Interactive Firearms and Use of Force Options Simulator See the Exhibit A for the mandatory specifications for the mobile interactive firearms and use of force options simulator. The offeror's pricing shall include all mobile interactive firearms and use force options simulator specifications stated herein, including delivery, start-up testing, training, operation/service documentation and two (2) year warranty. Brand Reference: Milo Range Advanced Mobile Training System. Brand and Model Proposed: The offeror should state the brand and model number of the proposed item: Brand: <u>Ti Training</u> Model: <u>Training Lab</u>	\$ <u>33,330.00</u> /EA	\$ <u>1,300.00</u> /EA	\$ <u>1,300.00</u> /EA
Estimated Quantity: 3			
Line Item 2 Code: 46201002 Disaster Management Training Simulation System	Initial Contract Period - Firm, Fixed Price Per Each	First Renewal Contract Period (See Note) - Maximum Price Per Each	First Renewal Contract Period (See Note) - Maximum Price Per Each
Mandatory Specification: Additional Programmable Dry-Fire Pistol Laser Insert Product must be compatible with line item 1. Brand and Model Proposed: The offeror should state the brand and model number of the proposed item: Brand: <u>Ti Training</u> Model: <u>Training Lab laser</u>	\$ <u>Included</u> /EA	\$ <u>Included</u> /EA	\$ <u>Included</u> /EA
Estimated Quantity: 1			

Line Item 3 Code: 46201002 Disaster Management Training Simulation System	Initial Contract Period - Firm, Fixed Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each
Mandatory Specification: Additional Programmable Laser OC Canister Product must be compatible with line item 1. Brand and Model Proposed: The offeror should state the brand and model number of the proposed item: Brand: <u>Ti Training</u> Model: <u>Training Lab Oc</u>	\$ <u>Included</u> /EA	\$ <u>Included</u> /EA	\$ <u>Included</u> /EA
Estimated Quantity: 1			

Line Item 4 Code: 46201002 Disaster Management Training Simulation System	Initial Contract Period - Firm, Fixed Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each
Mandatory Specification: Pistol Wireless/Tetherless Recoil Kit Drop-in wireless/tetherless recoil kit with two (2) Co2 refillable magazines. No permanent modifications to weapon required. No weapon to be included. Product must be compatible with line item 1. Brand and Model Proposed: The offeror should state the brand and model number of the proposed item: Brand: <u>Ti Training</u> Model: <u>Lock Back Recoil Kit (Pistol)</u>	\$ <u>Included</u> /EA	\$ <u>Included</u> /EA	\$ <u>Included</u> /EA
Estimated Quantity: 1			

Line Item 5 Code: 46201002 Disaster Management Training Simulation System	Initial Contract Period - Firm, Fixed Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each
Mandatory Specification: AR/M4 Wireless/Tetherless Recoil Kit Drop-in wireless/tetherless recoil kit with two (2) Co2 refillable magazines. No permanent modifications to weapon required. No weapon to be included.	\$ <u>Included</u> /EA	\$ <u>Included</u> /EA	\$ <u>Included</u> /EA

Product must be compatible with line item 1.			
Brand and Model Proposed: The offeror should state the brand and model number of the proposed item: Brand: <u>Ti Training</u> Model: <u>Lock Back Recoil Kit (Rifle)</u>			
Estimated Quantity: 1			

Line Item 6 Code: 46201002 Disaster Management Training Simulation System	Initial Contract Period - Firm, Fixed Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each
Mandatory Specification: Remington 870 Recoil Shotgun Wireless/Tetherless Recoil Kit Includes one (1) Remington 870 weapon permanently modified for recoil. Includes one shotgun laser insert. Product must be compatible with line item 1. Brand and Model Proposed: The offeror should state the brand and model number of the proposed item: Brand: <u>Ti Training</u> Model: <u>Recoil Shotgun</u>	\$ <u>Included</u> /EA	\$ <u>Included</u> /EA	\$ <u>Included</u> /EA
Estimated Quantity: 1			

Line Item 7 Code: 46201002 Disaster Management Training Simulation System	Initial Contract Period - Firm, Fixed Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each
Mandatory Specification: Wireless/Tetherless Recoil Kit Armorer's Kit for Wireless/Tetherless Recoil Kits Product must be compatible with line item 1. Brand and Model Proposed: The offeror should state the brand and model number of the proposed item: Brand: <u>Ti Training</u> Model: <u>Recoil Mant Kit</u>	\$ <u>Included</u> /EA	\$ <u>Included</u> /EA	\$ <u>Included</u> /EA
Estimated Quantity: 1			

Line Item 8 Code: 46201002 Disaster Management Training Simulation System	Initial Contract Period - Firm, Fixed Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each
Mandatory Specification: Wireless/Tetherless Recoil Kit Refill Station for Refillable Co2 Magazines with Mag Sled Station shall include Co2 tank, all air cabling, and one (1) sled for refillable magazines. Product must be compatible with line item 1. Brand and Model Proposed: The offeror should state the brand and model number of the proposed item: Brand: <u>Ti Training</u> Model: <u>Refill Lock Back Kit</u>	\$ <u>Included</u> /EA	\$ <u>Included</u> /EA	\$ <u>Included</u> /EA
Estimated Quantity: 1			

Line Item 9 Code: 46201002 Disaster Management Training Simulation System	Initial Contract Period - Firm, Fixed Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each
Mandatory Specification: Wireless/Tetherless Recoil Kit Refill Magazine for Recoil Pistol or AR Product must be compatible with line item 1. Brand and Model Proposed: The offeror should state the brand and model number of the proposed item: Brand: <u>Ti Training</u> Model: <u>Refill Magazine</u>	\$ <u>Included</u> /EA	\$ <u>Included</u> /EA	\$ <u>Included</u> /EA
Estimated Quantity: 1			

Line Item 10 Code: 46201002 Disaster Management Training Simulation System	Initial Contract Period - Firm, Fixed Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each
Mandatory Specification: Trainee Action Capture (TAC) with Picture in Picture Video/Audio Debrief Audio and color video capture of trainee's actions in a scenario for immediate or later debriefing and review.	\$ <u>Included</u> /EA	\$ <u>Included</u> /EA	\$ <u>Included</u> /EA

Product must be compatible with line item 1.			
Brand and Model Proposed: The offeror should state the brand and model number of the proposed item: Brand: <u>Ti Training</u> Model: <u>PIP</u>			
Estimated Quantity: 1			

Line Item 11 Code: 46201002 Disaster Management Training Simulation System	Initial Contract Period - Firm, Fixed Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each	First Renewal Contract Period (See Note) – Maximum Price Per Each
One-Year Extended Warranty Option (after 2- year warranty) The firm, fixed annual price must include complete system coverage, see paragraph 3.6.2 and 3.6.2(a).	\$ <u>1,300.⁰⁰</u> /Year	\$ <u>1,300.⁰⁰</u> /Year	\$ <u>1,300.⁰⁰</u> /Year
Estimated Quantity: 1			

NOTE ABOUT RENEWAL OPTIONS

The Division of Purchasing shall have the sole option to renew the contract in one (1) year increments or a portion thereof, for a maximum total of two (2) additional years. The offeror must respond with renewal pricing.

The offeror must indicate the maximum price applicable to the renewal option years. If a dollar amount is not proposed (i.e. left blank, page not returned, etc.), the state shall have the right to execute the option at the same price(s) proposed for the original contract period. Statements such as "a percentage of the then-current price" or "consumer price index" are NOT ACCEPTABLE.

The amounts indicated shall be used in the cost evaluation to determine the potential maximum financial liability to the State of Missouri.

Indicate the maximum unit prices to be charged for each renewal period. Note that these prices can reflect price maximum increases or minimum decreases over the original contract prices.

DELIVERY

The desired delivery is sixty (60) calendar days after the receipt of a properly executed order. If the offeror's delivery is different, the offeror should state delivery in days after receipt of order: _____ calendar days ARO.

WARRANTY

A minimum two-year warranty on complete system coverage to include but not be limited to software updates, parts and labor is required. If the offeror offers a longer standard manufacturer warranty, then the offeror should state the warranty period below: The warranty shall commence upon delivery and acceptance of the equipment/supplies by the State of Missouri.

Warranty on Software Updates: _____

Warranty on Parts: _____

Warranty on Labor: _____

EMPLOYEE BIDDING/CONFLICT OF INTEREST

Offerors who are elected or appointed officials or employees of the State of Missouri or any political subdivision thereof, serving in an executive or administrative capacity, must comply with sections 105.450 to 105.458, RSMo, regarding conflict of interest. If the offeror or any owner of the offeror's organization is currently an elected or appointed official or an employee of the State of Missouri or any political subdivision thereof, please provide the following information.

Name and title of elected or appointed official
or employee of the State of Missouri or any
political subdivision thereof:

_____ n/a _____

If employee of the State of Missouri or political
subdivision thereof, provide name of state agency
or political subdivision where employed:

_____ n/a _____

Percentage of ownership interest in offeror's
organization held by elected or appointed
official or employee of the State of Missouri
or political subdivision thereof:

_____ 0 %

EXHIBIT A

The following specifications for line item 1 are mandatory. The offeror's proposed mobile interactive firearms and use of force options simulator must meet the identified specification. The offeror may propose exceptions which are equal to or better than the stated specification and should note the exception in the offeror's proposal. The offeror is strongly advised to confirm that each specification is met by checking the box by the specification. If a box is not checked and an exception is not identified, the offeror shall understand and agree that the state shall interpret the proposal as meeting the identified specification, and in the event the item is awarded to the offeror, the state shall enforce the specification as a contractual obligation that shall be met.

The offeror is strongly encouraged to complete the table below to indicate that the mobile interactive firearms and use of force options simulator proposed meets mandatory specifications

MANDATORY SPECIFICATIONS: The mobile firearms and force options simulator proposed must meet the minimum specifications identified below.	Check To Confirm That the Product Offered Possesses the Identified Specification
High Definition Projector (1280 x 720) 2000+ lumens high contrast	
Digital Audio Sound System with speakers and universal table stand. System to include at minimum the following: <ul style="list-style-type: none"> • Media Console • Display Panel • Five (5) speakers • Acoustimass Module • Display Panel • Power Supply • Remote • Audio calibration system • HDMI cable • Composite video cable • Optical audio cable • AM Antenna • Universal table stands to mount speakers Any additional cables and accessories must be included to provide a fully operational digital audio sound system with speakers and universal table stands. Bose Lifestyle V20 Home Theater system or equivalent.	✓
Dell 4800 running MS Windows 8 or 10 operating system or approved equivalent	✓
8-device Hit Detection Box with Flashlight Option	✓
650+ Preloaded Multi-Branching Interactive Scenarios	✓
55+ Computer Generated Imagery (CGI) Preloaded Skill Builder exercises	✓
Dry-Fire Laser Training Inserts Included: 2 Dry-Fire Weapon Lasers for double action trigger activated.	✓
OC Spray Training Devices: (1) Laser modified oleoresin capicum (OC) Spray training devices, thumb or trigger activated.	✓
Low Light Training Program: Allows trainee to use real flashlight in-conjunction with his/her weapon for light training. System must allow for multiple users. System to include one (1) Surefire G2 Flashlight with Infrared (IR) lens or approved equivalent.	✓
Graph-X Targets: Allows the user to utilize any of the Graph-X modules for marksmanship, shoot-house, basic targets and range practice.	✓
Statistics and Management: Allows user to manipulate the database information as to create individual and/or group statistics using relevant filtering criteria.	✓
Baton/Punch/Strike Branching and Scoring: Allows the trainer to manually branch the scenario while the trainee uses his/her actual baton or makes a strike.	✓

EXHIBIT B**DOMESTIC PRODUCTS PROCUREMENT ACT (BUY AMERICAN) PREFERENCE**

In accordance with sections 34.350-34.359, RSMo, the offeror is instructed to provide information regarding the point of manufacture for each of the products being proposed so that the product's eligibility for the Domestic Products Procurement Act (Buy American) Preference can be determined. This information is requested for the finished product only, not for components of the finished product. The offeror may be required to provide supporting documentation indicating proof of compliance.

Qualifying for the Domestic Products Preference:

A product qualifies for the preference if one of the following circumstances exist:

- if manufactured or produced in the U.S.; or
- if the product is imported into the U.S. but is covered by an existing international trade treaty, law, agreement, or regulation that affords the specific product the same status as a product manufactured or produced in the U.S.; or
- if only one line of products is manufactured or produced in the U.S.

Non-Domestic Product:

If the product is not manufactured or produced in the U.S. and does not otherwise qualify as domestic, then it will be considered non-domestic and not eligible for the preference.

THE OFFEROR MUST COMPLETE THE FOLLOWING APPLICABLE TABLES TO CERTIFY WHETHER:

(Table 1) ALL products proposed are manufactured or produced in the U.S. and qualify for the Domestic Products Procurement Act Preference; OR

(Table 2) ALL products proposed are manufactured or produced outside the U.S. and do not otherwise qualify for the Domestic Products Procurement Act Preference; OR

(Tables 3-6) Not all products proposed fall into the prior two categories so an item-by-item certification is necessary.

The offeror is responsible for certifying the information provided on the exhibit is accurate by signing where indicated at the end of the exhibit.

TABLE 1 – ALL PRODUCTS MANUFACTURED OR PRODUCED IN U.S. (eligible for preference)

Check the box to the right if ALL products proposed are MANUFACTURED OR PRODUCED IN THE U.S.:

**TABLE 2 – ALL PRODUCTS MANUFACTURED OR PRODUCED OUTSIDE U.S. AND DON'T QUALIFY FOR PREFERENCE (ineligible for preference)**

Check the box to the right if ALL products proposed are MANUFACTURED OR PRODUCED OUTSIDE THE U.S. and DO NOT OTHERWISE QUALIFY for the Domestic Products Procurement Act Preference:

**TABLES 3 THROUGH 6 – ITEM BY ITEM CERTIFICATION (NOT ALL PRODUCTS PROPOSED FALL INTO PRIOR TWO TABLES)**

- For those line items for which a U.S.-manufactured or produced product is proposed, complete Table 3.
- For those line items which are manufactured or produced outside the U.S. that do not qualify for the Domestic Products Procurement Act Preference, complete Table 4.
- For those line items which are not manufactured or produced in the U.S., but for which there is a U.S. trade treaty, law, agreement, or regulation in compliance with section 34.359, RSMo, complete Table 5.
- For those line items which are not manufactured or produced in the U.S., but for which there is only one U.S. Manufacturer of that product or line of products, complete Table 6.

TABLE 3 – U.S.-MANUFACTURED OR PRODUCED PRODUCTS (Eligible for Preference)

- List item numbers of products proposed that are U.S.-manufactured or produced and therefore qualify for the Domestic Products Procurement Act Preference.
- List U.S. city and state where products proposed are manufactured or produced.

Item #	U.S. City/State Where Manufactured/Produced	Item #	U.S. City/State Where Manufactured/Produced

TABLE 4 – FOREIGN-MANUFACTURED OR PRODUCED PRODUCTS (Not Eligible for Preference)

- List item numbers of products proposed that are foreign manufactured or produced and do not otherwise qualify for the Domestic Products Procurement Act Preference.
- List country where product proposed is manufactured or produced.

Item #	Country Where Manufactured/Produced	Item #	Country Where Manufactured/Produced

(Exhibit continues on next page)

EXHIBIT B, continued: DOMESTIC PRODUCTS PROCUREMENT ACT (BUY AMERICAN) PREFERENCE**TABLE 5 -- FOREIGN-MANUFACTURED OR PRODUCED PRODUCTS BUT U.S. TRADE TREATY, LAW, AGREEMENT, OR REGULATION APPLIES (Eligible for Preference)**

- List item numbers of products proposed that are foreign manufactured or produced but qualify for the Domestic Products Procurement Act Preference because a U.S. Trade Treaty, Law, Agreement, or Regulation applies.
- Identify country where proposed foreign-made product is manufactured or produced.
- Identify name of applicable U.S. Trade Treaty, Law, Agreement, or Regulation that allows product to be brought into the U.S. duty/tariff-free.
- Identify website URL for the U.S. Trade Treaty, Law, Agreement, or Regulation.
- NOTE: As an imported product, if an import tariff is applied to the item, it does not qualify for the preference. In addition, "Most Favored Nation" status does not allow application of the preference unless the product enters the U.S. duty/tariff-free.

Item #	Country Where Proposed Foreign-Made Product is Manufactured/Produced	Name of Applicable U.S. Trade Treaty, Law, Agreement, or Regulation	Official Website URL for the U.S. Treaty, Law, Agreement, or Regulation

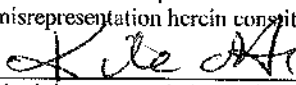
TABLE 6 -- FOREIGN-MANUFACTURED OR PRODUCED PRODUCTS BUT ONLY ONE US MANUFACTURER PRODUCES PRODUCT OR LINE OF PARTICULAR GOOD (Eligible for Preference)

- List item numbers of products proposed that are foreign manufactured or produced but qualify for the Domestic Products Procurement Act Preference because only one US Manufacturer produces the product or line of a particular good.
- Identify country where proposed foreign-made product is manufactured or produced.
- Identify sole US manufacturer name.
- Identify name of sole US manufactured product/line of particular good.

Item #	Country Where Proposed Foreign-Made Product is Manufactured/Produced	Sole US Manufacturer Name	Name of Sole US Manufactured Product or Line of Particular Good

The offeror is responsible for certifying the information provided on this exhibit is accurate by signing below:

I hereby certify that the information provided herein is true and correct, and complies with all provisions of sections 34.350 to 34.359, RSMo. I understand that any misrepresentation herein constitutes the commission of a class A misdemeanor.


SIGNATURE (If submitting proposal electronically, scanned or typed signature is acceptable)


COMPANY NAME

TI Training – Use of Force Training System: Portable

<p>Windows 10 Professional Operating System – with Microsoft Office High Definition Video Projector Native 16 x 9 format. 12' Projection Screen with wheeled case Surround Sound Speaker System . Training Lab CPU All Wires, cables and connectors necessary. 1- Storm Travel Case Low Light feature, adjustable light conditions on any Scenario. Scenario creation software w/ ability to Customize existing Scenarios . Line scan calibration for laser accuracy. Self calibrating without the need for hand held devices. Operates in ANY light conditions for proper PiP video playback. Scenario and "On-the-Fly" 3-D Audio. Audio Controls located on Instructor Monitor Customizable Trainee Report Generation. After scenario debriefing, allows any Microsoft™ material to be viewed. Picture in picture (PiP) in full color and audio for viewing on replay. Pause, play, restart and stop functions during scenario play. Slow Motion, Pause, Frame Forward, Frame Back controls on debrief replay. Digital scrolling capabilities in the replay video. Capable of creating scenario "playlist" with save and recall function. Classroom RF keypads can be integrated at no additional cost. Training Scenario Library 700+ native HD scenarios preloaded. Corrections/Detentions Scenario Library 70+ Scenarios Preloaded Free HD scenarios (2D and 3D) for the life of the system (15+ each quarter) Professional filming with special effects for maximizing training objectives. 55 Skill Builder Shooting Drills in Graphic Applications Pre Loaded 2 Year Warranty – Includes 24/7 support line and loaner system. Master Instructor Training * See Training Description Laser/Devices Included: 2- Lock Back Recoil Kit for Handgun (Weapon is not included) 2- Additional Refill Magazines for Handgun Recoil Kits 1- Drop In Lock Back Recoil Kit for AR15 Rifle (Weapon is not included) 2- OC Laser Canisters 2- SIRT Dry Fire Training Gun with Training Lab Laser 2- Baton/Hit /Kick Branching for Training Lab 2- Surefire Flashlight with Filter 1- Recoil Remington 870 Shotgun 1- Recoil Kit Armorer Pack 1- Refill Station for CO2</p>	
Total Price for 1 Complete Training Lab System	\$33,330.00
Total Price for 3 Complete Training Lab Systems	\$99,990.00
Optional 1 Year Extended Warranty for each Training Lab System	\$1,300.00
Optional 4 Year Extended Warranty with System Upgrade in 5th year for Each	\$10,500.00
Optional 3 Day Onsite Production of Custom Scenarios (15-20 scenarios)	\$7,900.00

Master Instructor Training @ Customer Site or Ti Academy (Golden, CO)

Training is for 6 Students at each of the Missouri Dept. Of Corrections Training Academy Site, 3 consecutive days at each location

or

At the Ti Training Academy in Golden, CO (Denver): includes Airfare, Hotel, Breakfast, and Training (24 Hours) for 8 students. Ti will provide transportation to/from Denver International airport, hotel and academy or it is the responsibility of the students to rent a car. Additional Students can be added for \$1,000 each to cover training & travel.

Ti Training recommends the students attend the academy for a full tour of the facility, meeting customer service personnel, sitting with the video production crew for future scenario ideas, learning all options and future options being designed for the system and most important, for the undivided attention of the students allowing the ability for the greatest possible learning.

Training is on set up, basic operation, running students through simulation. Also included is our Advanced Training that includes Simulation Integration and Hybrid Usage as well as filming and editing of custom scenarios to customize your simulator to your needs and policies.

Shipping: There is no additional charge for shipping. Shipping is FOB destination.

Firearms/Use of Force Simulator

BID Form / Line Item Description

The Training Lab™ offers realism with the following features:

The computer box is 100% commercially available off the shelf (COTS).

- ☐ Allows for ease of maintenance.
- ☐ Allows for inexpensive hardware upgrades.
- ☐ Windows 7 Professional Operating System
- ☐ Commercially proven materials and workmanship.
- ☐ Video card is High Definition (HD)
- ☐ All cables and connections are COTS.

You will receive the Training Lab Laptop, speakers, HD 3D Projector, all cables, an HD Free standing screen, (standard size has viewing area 12' X 6'11") all housed in 2 wheeled travel cases.



Multiple Trainees

- ☐ *The Ti Training Lab will support up to 12 trainees at the same time dealing with a specific scenario and can track each trainee's response.*

Windows Professional Operating System

- ☐ *The system comes with Windows Professional operating System, Win 10.*

Microsoft Office

- ☐ *The system comes with Windows Office for running any type of PowerPoint, Word Doc. Excel for the purpose of using the entire system with both the Training room Classroom training system and for any multimedia training the department sees fit.*

High Definition Video Projector (16 x 9 Native Format)

- ☐ *Widescreen High Definition Home Cinema Projector. 5500; 1 Contrast Ratio with Smooth Screen Technology, 16.9 Native Resolution 1280x720 Pixel HD LCD Panels*

HD Projector Screen

- ☐ *The projection screen is portable "DA-LITE – Fast Fold", comes with travel case and legs. The size is 12' x 6'11", 16 x 9 aspect ratio for HD viewing.*

Surround Sound Speaker System Scenario and "On-the-Fly" 3-D Audio.

- *Native to the scenario is 5.1 Surround Sound recorded during filming and/or added in post production. The system then plays audio from appropriate locations during scenario playback. Also, the instructor can play any audio file from a specific location in the training room to provide directional stimulus to the student.*

Audio Controls located on Instructor Monitor

- *The spaker controls have an dial system to control the audio llevel output by the 5.1 surrand sound spaker set.*

All Wires, cables and connectors necessary

- *The Training Lab is a complete turn Key system and no additional products or cost will be incurred for set up and operation.*

Line scan calibration for laser accuracy.

- *The Training Lab™ includes the software to do a line scan calibration for pixle accuracy*

Self calibrating without the need for hand held devices.

- *The Training Lab™ includes the software that allows the system to calibrate without any wands or devices, due to the line scan tecknology the system is self calibrating.*

Operates in ANY light conditions for proper PiP video playback.

- *The Training Lab™ includes the ability to do a line scan calibration. This takes into account the location and light conditions of each and every pixle allowing the system to operate in any light condition and also allows the ability to film the student in full color for video playback in debrief.*

Instructor Training either on site or Factory Facility

- *The Training Lab™ comes with 2 options for training. The training class is 3 days and a full syllabus is attached. The option is to have 2 instructors come to the Ti Training Academy in Golden Colorado, all expenses paid or a Certified instructor will come to the customer site for the 3 day class for 6 Trainees. (see Attached Master Instructor Course Sylibus)*

Training Scenario Library 700+ native HD scenarios preloaded

- *All scenarios created by Ti Training are available FREE of CHARGE to our customers for the life of the system. These scenarios are professionally filmed and edited scenarios created by our in house production team. All Scenarios are in native High Definition video. Currently the system comes with over 700 fully branching Native HD Scenarios with thousands of outcomes and branches.*

Free HD scenarios for the life of the system (15+ each quarter)

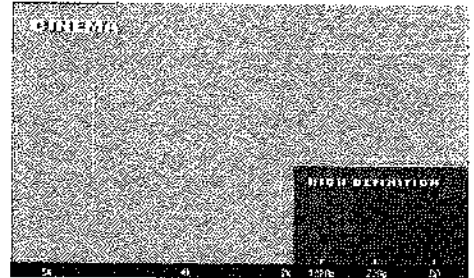
- *The Training Lab™ comes with a lifetime subscription to new scenarios. All of the scenarios are filmed by the professional filming crew at Ti Training. All scenarios are filmed with the latest 4K resoution camera system (RED). Every few months a DVD is automatically sent to the customer and these scenarios are free of charge for the life of the system. The optional True Distance 3D upgrade will allow for shutterglasses to be utilized and 3D scenarios to be played on the system.*

Professional filming with special effects for maximizing training objectives

[Ti] The heart of any video based simulation system is the content. The Scenarios are what you see and how they are Planned, Set up, Filmed and editing make all the difference in the world. Are you being drawn into the screen? Does it create an emotion? Is it relevant? Is it real? Ti Training is the only Simulation company with a in house studio and a full time video and editing staff! With a 6000 square foot studio and green screen technology coupled with a state of the art editing capabilities, Ti Training is constantly creating the best scenarios in the industry! and as always the new scenarios are free to our customers, keeping your training at its peak!

- [Ti]** Full Time Video Staff
- [Ti]** 6000 foot studio in house
- [Ti]** Actors used on every scenario shoot
- [Ti]** Custom scenarios filmed upon request
- [Ti]** Professionally filmed with the "Red One" camera
- [Ti]** Shooting Video Resolution of up to 4096 x 2304
- [Ti]** Scenarios filmed on location with special effects
- [Ti]** Free Scenarios automatically shipped each quarter
- [Ti]** Always filmed w/ Law Enforcement present (SME's)

Many of the scenarios filmed we have added effects, such as blood splatter, Any "POST" effect is added to coincide with the training objectives. If a suspect is hit in the arm or leg they will see a different reaction then a head shot. A head shot might show blood splatter to alert the trainee as to a lethal hit.



Over 70 Corrections/Detention Specific Scenarios are preloaded. Ti would also like to offer our Production staff to come onsite with the Missouri Department of Corrections for 2 days to film scenarios specific to your objectives and locations. This 2 day shoot should produce 15-20 complete multi branching judgment scenarios read to use on the Training Lab System.

Skill Builder Shooting Drills in Graphic Applications Pre-Loaded

- [Ti]** The Training Lab™ comes with Over 50 Skill Builders such as Pepperpoppers, plate racks, hogans allys, etc...
- [Ti]** Your Custom Qualification Course will be provided FREE of charge ready to train with on the Training Lab.

Devices

The Training Lab™ Quoted in this Bid comes complete with the following devices in the quoted quantities.

1- Lock Back Recoil Conversion Kit for pistol- 2- Counting Round Magazines -

- [Ti]** This is a recoil kit that is exclusively offered by Ti. The kit drops into any Glock without any permanent modifications. Recoil is powered by CO2 in the magazine and the kit



counts rounds fired until empty and will lock back forcing a reload drill. This kit can also induce a force failure drill.

1 – Lock Back Air Recoil Conversion Kit for Ar15 Rifle 1-Recoil Magazine -- Ar15

- Ti** *This is a recoil kit that is exclusively offered by Ti. The kit drops into any Ar/M4 without any permanent modifications. Recoil is powered by CO2 in the magazine and the kit counts rounds fired until empty and will lock back forcing a reload drill. This kit can also induce a force failure drill. (Weapon not included)*



1- Taser X-26 with Laser Cartridge

- Ti** *TASER™ The TASER device is an actual X26 manufactured by TASER and is a safe weapon. It fires two lasers at the same 8 degree spread of a real cartridge and both lasers have to hit the suspect to be effective. Ti Training is the ONLY Authorized Simulation Manufacturer to provide TASER Trainer Hardware and Software and TASER International approved training content.*



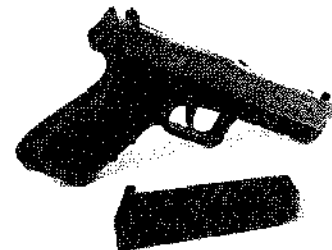
1 - OC Laser Canister

- Ti** *O/C Spray. This device is the actual size and shape of a typical O/C canister. If this pulsing laser hits the subject(s) on screen in the appropriate area, that person(s) will react as if they were sprayed with O/C.*



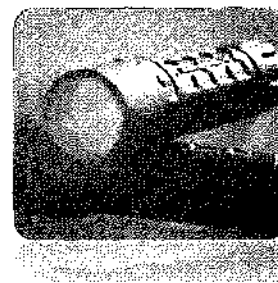
1- Dry Fire SIRT Training Device

- Ti** *This is a non-gun training device and does not require an FFL. Includes a laser and realistic trigger action so this gun like device is perfect for applications where a live gun cannot be used.*



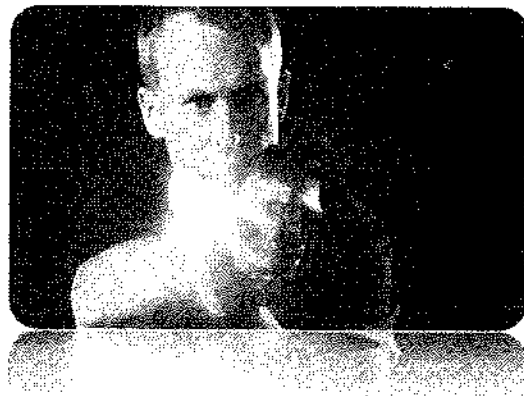
1 - Flashlight Surefire G2 w/ Filter

- Ti** *The Training Lab allows for the use of actual flashlights (covered by special filters). The instructor can set any lighting level for the scenario forcing the use of a flashlight to light up the portion of the screen that the student wants to see. Multiple flashlights can be used. This does not affect the use of any laser device and is not a laser based device.*



Low Light feature, adjustable light conditions on any Scenario

- [Ti]** All scenarios are filmed in daylight (Bright Light). The instructor can then adjust the lighting conditions of any scenario from completely bright, to completely dark, or anything in between.. The trainee can use his/her actual flashlight to light up the portion of the screen that they want to see. Since most situations happen in adverse lighting conditions this is an important feature that is not possible without a simulation system. A simulator can meet your low light training requirements and provide for continual lowlight training throughout the year.



1 – Baton / Hit Kick Branching Software

- [Ti]** The Training Lab software allows for instructor branching and scoring of the deployment of a baton (weapon not included) or Hit and Kick.

Scenario creation software w/ ability to Customize existing Scenarios

- [Ti]** The Training Lab™ includes the ability to film and edit your own scenarios. This can be accomplished in as little as 20 minutes. So, for example, if you have an incident in your agency and need to ensure that all your deputies/officers are trained on your policies concerning that situation, you can film it and have it on your system almost immediately. The Training Lab™ comes standard with the required editing software and training to make your own, fully branching scenarios. You can designate target areas that are effective and how many shots each target area requires for a reaction.



Free HD scenarios for the life of the system (25+ each quarter)

- [Ti]** The Training Lab™ comes with a lifetime subscription to new scenarios. All of the scenarios are filmed by the professional filming crew at Ti Training. All scenarios are filmed with the latest 4K resolution camera system (RED). Every few months a DVD is automatically sent to the customer and these scenarios are free of charge for the life of the system.

Items ALSO Included with the Training Lab System:

Customizable Trainee Report Generation.

- [Ti]** Reports as simple as Name, Time, Date and Scenario Title to intricate reports detailing time and location of shots can be created using this software. This software can output reports



electronically, or into standard formats such as Microsoft Excel, Microsoft Word, etc.

After scenario debriefing, allows any Microsoft™ material to be viewed

- [Ti] While running a trainee through a scenario you are testing to see what they know, how they react to multiple situations etc. But the real training takes place after the scenario ends and how the instructor uses this information to teach. With the Training Lab™ you have a complete file system to pull information to show the trainee word docs, PowerPoint's, PDF, Videos and graphics to reinforce policy, procedures, law, weapon functionality or anything you desire. You have the ability to add any document/file type supported by Microsoft by use of simple Windows copy operations.

Picture in picture (PIP) in full color and audio for viewing on replay

- [Ti] The Training Lab™ provides feedback from a variety of sources. While trainees might be inclined to accept feedback from an expert/instructor or even their peers, the independent third-party verification given by the Training Lab™ is even more powerful. A good example of this type of objective feedback is the PIP (Picture in Picture). This is a Picture in Picture display of video and audio of the officer's actions in sync with the simulation. The Training Lab™ PIP replay can be described to the trainee as a videotape of their performance taken by a tourist. The trainer can inform the officer that this videotape will be playing on the evening news and in the courtroom. It represents the primary means by which most people will judge their actions. This PIP replay technique is usually a very sobering exercise for all officers. Interestingly enough, it seems to have the greatest impact on the officer with between 5 and 15 years of service. A possible reason is that this officer grouping may have had an opportunity to develop bad habits that they themselves are unaware of. Recent research has shown that the self evaluation that can be accomplished by the officer allowed to view the PIP feature of the Training Lab™ greatly increases learning and retention.



Pause, play, restart and stop functions during scenario play

- [Ti] The Training Lab™ has the ability to pause the scenario during play. We have found this feature has a tremendous value in saving time for the instructors. Very often the student has a question at the beginning of a scenario. Instead of starting over the instructor can pause the scenario, talk to the student and resume.

Slow Motion, Pause, Frame Forward, Frame Back controls on debrief replay

- [Ti] The Training Lab™ all of the scenarios in digital format on a internal hard-drive. With this feature the video can be shown and replayed in slowmotion, paused and frame by frame playback to help the instructor to teach using the video points necessary to show a given training objective.

Digital scrolling capabilities in the replay video

- [Ti] The Training Lab™ all of the scenarios in digital format on a internal hard-drive. With this feature the video can be shown and replayed by a simple move of the mouse, this feature gives the instructor the ability to scroll through the video to help in their teaching.

Zoom in During Debrief for Viewing Shot Accuracy

- [Ti]** *The Training Lab™ incorporates a optical microsoft mouse that has a zoom feature. This allows the instructor to zoom in on the big screen to show a greater level of accuracy.*

Capable of creating scenario "playlist" with save and recall function.

- [Ti]** *The Training Lab, just like an I-pod has the ability to create a play list. With over 400 scenarios in the Library it can be difficult to find any particular scenario. The playlist allows the instrutor to create a list and replay it with out any searching. The play list can be saved and brough back up tommarrow or in years to recount the scenarios that have been used for training.*

Classroom RF keypads can be integrated at no additional cost

- [Ti]** *The Training Lab™ comes with the ability to add the Classroom Training system with no additional cost, just add the keypads and reciever.*

[Ti] The "Firing Line" Marksmanship Program

This software program will extend the Training Lab from a judgment trainer to a true marksmanship training system. You can customize it to include photos of your actual range and targets as well as your exact Course of Fire with scoring. The program is perfect for Handgun and Long Gun training with environmental and ballistics functions.



[Ti] The Self Paced Trainee Software Upgrade

This software program will allow the Training Lab to be operated without an instructor. This program is designed to give you the maximum amount of practice time for your trainees. The Trainee can "shoot" through the operation menu and run themselves through scenarios and target drills, giving them as much "trigger" time as possible.

Warranty

2Year Warranty to include parts and labor *We offer your agency 2 YEARS of continuous coverage of ALL products purchased for TI Training.*

Ti "Mile High" Support ***included with purchase!***

24 Hours a day, 7 days a week, 365 days a year Hot Line Technical Support via telephone

- ☐ *On-line Remote Maintenance*
- ☐ *Diagnostics, Repair Parts and Labor 100% covered at the Ti Repair Facility in Colorado*
- ☐ *Free Software Updates*
- ☐ *Unlimited Credits to a Instructor Operation / Technical Course offered monthly, based on availability, Golden, Colorado*
- ☐ *Loaner system while yours is in repair.*

Additional Warranty Options:

Ti "Mile High" Support *2 Year included with purchase! Additional Years can be purchased for \$1,500 Per Year.*

Ti Training has a full time customer support representative who is available in the Colorado office, toll free phone, land line, fax and e-mail. The office hours in the Golden Colorado customer support department are: M – F, 7am – 6pm. Weekends and after hours the customer support tech is available 24/7 via cellular phone and e-mail. In addition to the full time customer support tech there are two trainers that have the knowledge of system operation. These two support people have the same office hours and are available via cellular phone and e-mail. If a system has to be mailed back for repair the turnaround time is 24 hours, if 24 hours cannot be met, a loaner system will be sent overnight. You can load your content and be up and training with minimal down time. In addition to the regular support Ti Training has an open training policy. Here in the Golden Office Ti hold monthly training session in both technical issues and user interface issue. These monthly classes are free of charge to attend. They are scheduled months out and a simple confirmation assures your people will never go untrained. It is the philosophy of Ti Training the system we manufacture and sell and only as good as the end user and their expectation. With that in mind we do everything possible to maintain an open dialog and continued training to make your training the best it can be.

Ti "Mile High" Warranty Upgrade Package

This package includes 4 Years Additional Coverage that starts after the initial 2 year included in the base system package. Anytime within the 5th year of ownership of your Training Lab you can trade it in for a NEW Training Lab for no additional charge! This insures that your training technology is never out of date, always operational and includes the latest in advanced features.

Training:

As part of the initial training the Ti Training certified instructor will teach set up and troubleshooting. The system is truly a plug and play computer system and can be set up in any room in less the 20 Minutes.

Ti Training includes as a standard feature a 24 hours of Master Instructor course to be held at the agencies location. The agency can have up to 6 attendees. Or the Agency has the option to send 2 trainees to Ti Headquarters in Golden, CO. for the 24 Hour Master Instructor Train the Trainer course. Ti covers airfare, hotel and 2 meals daily for the 2 trainees.

Ti Training Corp. is committed to providing the best, most advanced and effective training to our customers. It is critical that our customers not only know how to operate the Training Lab™ system and its components, but also how to safely and effectively provide training in the simulated environment. All of this not only provides your agency's officers with the best possible training, it also can reduce agency liability due to the depth of the training received by your instructors

Course Description:

Ti Training Corp.'s course of simulation instruction is designed to train selected students in the set-up, function, operation, and maintenance of the Training Lab™ and Training Room™ interactive simulation systems, manufactured by Ti Training Corp. These systems utilize the latest advances video, laser, RF and programming technology to provide an intuitive, easy to maintain training tools. These tools are designed to aid in teaching Public Safety Personnel to effectively and safely perform their duties. This course begins with classroom theory and progresses to "hands on", proficiency based exercises. We at Ti Training Corp recognize that even the most advanced technology is useless in the hands of someone who cannot effectively operate and maintain that technology.

In addition to setup, operation and troubleshooting of the simulator, this course includes an Instructor development block entitled "Effective Simulation Training." Developed in conjunction with an accredited college and backed by scientific research, this portion of the course contains the latest training techniques and methodologies for providing effective training in a simulated environment. Some of the components of this section of the course are listed below for reference:

- *Need and Justification for Simulation Based Training*
- *Training Area Set Up*
- *Training Objectives*
- *Training Evolution Lesson Planning*
- *Scenario Implementation*
- *Effective Debriefing and Documentation of the Training*
- *Crating scenarios*
- *Filming and editing techniques*

Successful completion of the entire course of instruction provided by Ti Training Corp. certifies the attendees as "Master Simulation Instructors." As such they can not only provide training to members of your agency but they are also able to certify others within your agency as "Simulation Instructors."

Examples of Ti Training Detention and Correctional Training Content

Males Fighting in Cell

The trainee is acting as security at inmate holding when he/she witness an attack by an inmate on a fellow inmate.



Booking 1

While being photographed during the booking process, an arrestee produces a knife and attempts to escape.



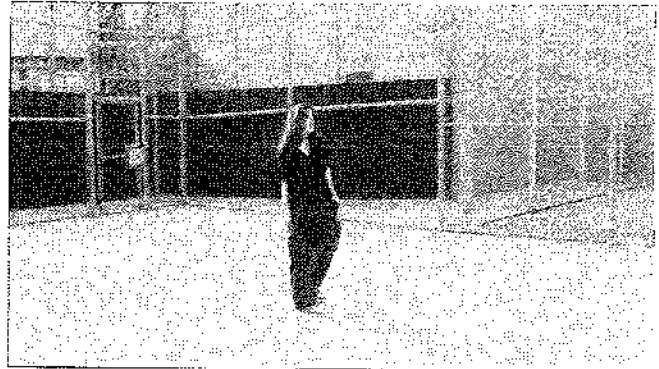
Courthouse Active Shooter

The trainee witnesses the shooting death of a bailiff. A male suspect firing a shotgun enters the courtroom. After firing on the crowd the male suspect fires on the trainee. Firearm is the only force option available. The instructor may branch the scenario to have the downed suspect re-engage the trainee from cover.



Rec Yard-Female

The trainee is attempting to chain-up a female inmate who is exhibiting signs of excited delirium. After 35 sec of ignoring the trainee the female inmate will approach the trainee in a threatening way. Zoned for Taser, Less Lethal, Baton, and Chemical spray reactions.



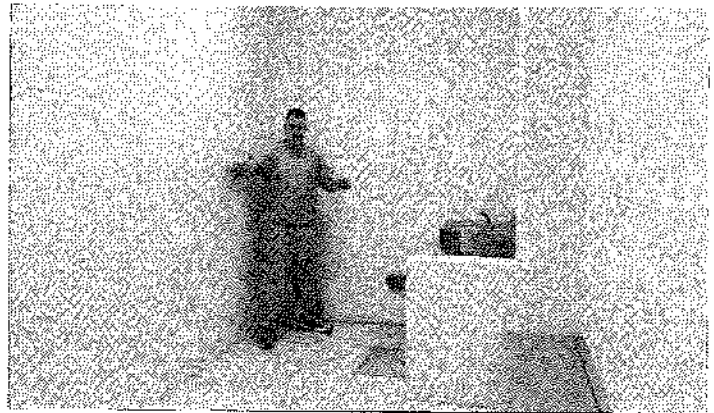
Cell Extraction

Trainee is point on a cell extraction where a male inmate is refusing to exit the cell. Zoned for TASER, Chemical Spray, Baton, and SIM Rounds.

Instructor Branches:

Gets up: The inmate acknowledges the trainee and gets up from his seat.
Escalation: The inmate becomes more verbally aggressive towards the trainee.

Comply: The inmate calms down and faces the wall hands in the air.



Transportation Bus Fight

The trainee is working security on a inmate transfer. A male inmate breaks his restraints and attempts to stab a fellow inmate. Zoned for Firearm, Taser, Chemical Spray, Less lethal, and Baton reactions.

Instructor Branches:

Comply: The inmate drops the knife and raises his hands.



1. Arvada Corrections
2. Booking 1
3. Court House Active Shooter
4. Courtroom Defendant Attack
5. Courtroom Lawyer Attack
6. Courtroom Witness Stand Attack
7. Inmate Hostage
8. Lock up
9. Swanson Holding Feud
10. Swanson Lock up 1
11. Courthouse Battery
12. Courtroom Handcuff Assault
13. Family Member Attack at Sentencing
14. Jail Cell Extraction
15. Booking Area Shooter
16. Judge Attack
17. Prisoner Transfer Mugging
18. 5150 in Visitor Lobby
19. Active Shooter Hospital
20. Active Shooter in Visitor Lobby
21. Argument in Parking Lot 1
22. Argument in Parking Lot 2
23. Excited Delirium-Female
24. Excited Delirium-Male
25. Female Inmates Fighting in Cell
26. High Risk Escape 1
27. High Risk Escape 2
28. Low Risk Escape
29. Male Inmates Fighting in Cell 1
30. Male Inmates Fighting in Cell 2
31. Pruno in Cell
32. Riot in Dorm Room 1
33. Riot in Dorm Room 2
34. Shooter in Visitor Yard
35. Social Visit at Hospital
36. Transportation Ambush 1
37. Transportation Ambush 2
38. Transportation Attack
39. Transportation Bus Fight
40. Transportation Hostage
41. Unchained in Rec Yard_Female
42. Unchained in Rec Yard_Male
43. Unchaining Inmates
44. Visitor Lobby Bomber
45. Back Yard Home Inspection
46. Home Contact Drug Dealer
47. Home Contact Multiple Subjects
48. Home Contact Multiple Subjects 2
49. Home Inspection
50. Home Inspection Contraband
51. Home Visit Alcohol
52. Home Visit Alcohol 2
53. Home Visit Gang Bangers
54. Home Visit Kitchen
55. Home Visit Obstructed Exit
56. Home Visit Sword
57. Home Visit Sword 2
58. Home Visit Tire Iron
59. Lights Off
60. Mental Health Offender
61. Offender Contact
62. Office Visit
63. Pre-Release Home Inspection
64. Seizure
65. Sleeping Offender
66. UA
67. Verify Residence
68. Weapon Curiosity
69. Work Contact
70. Escape
71. Perimeter
72. Dorm Fight
73. Tower
74. Fenceline Runner
75. Roadside Work Release
76. Chow Hall
77. Rec Yard
78. Church Fight

ADDITIONAL OPTIONS FOR THE TRAINING LAB THAT MIGHT BE OF INTEREST

[TI]

TL - 221 Live Fire Upgrade \$4,900

Ti is extremely proud to offer the latest in innovation in Live Fire simulation training. There is no need for a specialized screen. The only additional hardware required is a Live Fire Laser added to the rail of your weapon. This allows for low cost, reliable Live Fire training that can also include the less lethal options such as TASER and OC.

[TI]

TL - 206D Deluxe Pan & Tilt Return Fire Simulator \$8,900

This return fire cannon is instructor controlled by the use of a monitor and joystick. Single and multiple shot burst are available. This return fire option is not tethered to the Training Lab and can be used in outside training activities the warrant the use of a shoot back.

[TI]

TL - 330 Vibration Vest Hostile Fire Simulator \$5,200 - \$5,900

This is a vest that is worn by the trainee during a training scenario. If the trainee is behind cover the trainee will not suffer any effects. If not the vest activates and can cause a Vibration, Siren, and Bright Light to indicate a hit. The Vibration Vest Hostile Fire simulation is also very safe because no projectiles are flying that can injure trainee, instructor or damage the walls. 2 Packages available. In Training Lab Simulation the package includes: 1 Vest, 1 Room Laser and 1 Auxiliary Control Box The Force on Force Package includes 2 Vests and 2 Firearm Lasers.

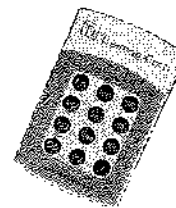
TR - 101 Training Room

INTERACTIVE CLASSROOM SIMULATOR

\$2,725

Features Highlights

- [TI] PowerPoint based for ease of use
- [TI] Unlimited Keypads
- [TI] Self Creation of Training Content
- [TI] Repeatable Training
- [TI] Electronic Polling and Testing
- [TI] Immediate Student Feedback
- [TI] Non- Hardware Dependent
- [TI] Inexpensive
- [TI] Courseware available by experts in the field
- [TI] Load existing PowerPoint lessons making them interactive
- [TI] Free Software



The Training Room is a keypad system that allows an instructor to have everyone in the class connected to the system in real time. While presenting material in either video or verbal format the instructor can poll the class, test on a topic, or can create a discussion on student responses. This powerful training tool helps tremendously in the retention levels of a class and will keep the entire class focused and alert.

The students can answer true or false, multiple choice, or rank answers in order. When presenting an instructor knows if his class is following along or should more time be spent on one topic. If there is no need to remediate, the class moves forward with total understanding, saving time and money.

[T] TL - 331 Aim Trace Laser \$2,000

The Aim Trace Laser is a drop in laser that allows the instructor to evaluate the muzzle track of the trainee's weapon during a scenario. This is displayed in a graph that plays in conjunction with the scenario debrief.

[T] TL - 218 Auxiliary Device Control Box \$950

The wireless control box works with the instructor interface on the Training Lab to turn on and off any device that you have in the training environment. Devices that can be plugged in to this control box can be anything from a light bar, to siren, to fog machine etc.

[T] Permanent Installation Options \$300-\$4,900

*You can add a projector ceiling mount and 50' Cabling to permanently install your Training Lab Hit and Flashlight Cameras and Projector. The system comes standard with 25' cables but if more length is needed to route through the ceiling the 50' should do the trick. We like this shelf style ceiling mount because it has ample space to have the projector and cameras within easy access. If you desire a permanent installation but still have a need for some portability the **Additional Camera and Projector Package in the Portable Add on** is for you. This comes with a complete 2nd set of hit detect and flashlight cameras with lens and filters and HD projector.*

[T] TL - 350/351 SIRT Training Device \$325-\$550

This is a non-gun training device. Loaded with a laser and realistic trigger action this gun like device is perfect for applications that a live gun cannot be used.

Complete Price Sheet

TL-270	Sure Strike Laser Insert Dry Fire, - 9mm, .40, .45 (Firing Pin activation)	\$900
TL-229	40mm Adaptor for Sure Strike Laser (works with a TL-270)	\$250
TL-342	308 Cal. Adaptor for the Sure Strike Laser (works with a TL-270)	\$80
TL-341	223 Cal. Adaptor for the Sure Strike Laser (works with a TL-270)	\$80
TL-358	.44 Magnum Adaptor for the Sure Strike Laser (works with a TL-270)	\$20
TL-331	AIM Trace Dry fire laser insert	\$2,000
TL-350	SIRT Red dry fire handgun w/ laser - Metal	\$550
TL-351	SIRT Red dry fire handgun w/ laser - Polymer	\$325
TL-349	SIRT AR dry Fire AR bolt w/ Laser	\$300
TL-366	SIRT Pistol (Metal or Polymer) Extra magazine	\$28
TL-332	GLOCK Gen 4 Trigger Reset kit for Dry fire (TL-268 - Glock Gen 3)	\$245
TRS - XXX	Air Recoil kit for any handgun or long gun	\$2,900
ARS-1911	Air Recoil Kit for the tethered 1911 with belt pack	\$3,100

WEAPONS / DEVICES

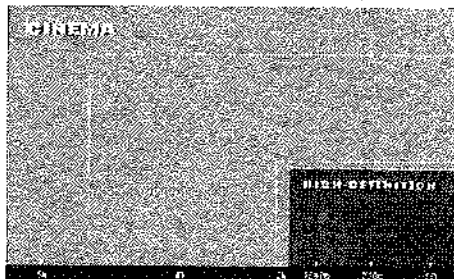
TRS-MAG-S	Extra Magazine for CO2 Pistols/rifle - (uses 12 gram disposable CO2)	\$250
TRS-MAG-R	Extra Magazine for CO2 Pistols/Rifle - (Refillable closed Magazine)	\$250
TL-517	Flashlight "Surefire" with filter	\$250
TL-112	Laser OC Canister	\$1,400
TL-273	Shotgun 12 ga. Shell adaptor (must use with a TL-270)	\$500
TASER-X26	TASER® X-26 Training Weapon with one laser cartridge	\$2,200
TL-202	TASER X26 laser cartridge only (works with the TASER-X26)	\$800
TL-339	TASER® X2 Training laser cartridges (2) to be used with live X2 handle	\$2,600

TL-221	Live Fire System Software package, 1 Laser and Laser housing	\$4,900
TL-208	Firing Line - Marksmanship add on software	\$4,200
TL-206D	Shadow Fire™ Hostile fire simulator w/ Pan and Tilt option	\$8,900
TL-209	True Distance™ 3D Upgrade (includes 2 pr active eyewear)	\$3,500
TL-218	Auxiliary Control Box	\$950
TL-227	LED Mini Light bar or Strobe light for TL-218	\$500
GF-SCENA	Addit. Gunfighter "PACKS" Videos, CGI Graphics, HERO, Scenario Disks	\$500
TR-101	Training Room - 24 keypads, transmitter, software and case	\$2,725
TR-002	Training Room Stand alone Keypads each	\$89
TL-357	V-VEST dry fire drop in laser (Firing pin activation)	\$600
TL-246	V-VEST Package, One vest, one Aux Box, One Laser Box activator.	\$3,900
TL-363	V-VEST Force on Force Package 2-Vests, 2- Lasers (dry fire)	\$5,900
TRS-FILL	Refill Nozzle for Air recoil pistols and rifles	\$450
TL-338	CO2 tank (empty) 20 LBS.	\$400
TL-364	Ceiling Mounting Kit (suspended mounting bracket, Adjustable pipe, bolt on plate)	\$850
TL-290	Premium Sound System - 5.1 Logitech Z906 , Wall mounting brackets, 200' cable.	\$560
TL-Remote	Remote set up. Projector, hit camera, Lowlight camera, cables, speaker,	\$4,900
Ultra Lab	Ultra Lab Upgrade (30' Projection Image / 16 Lanes of Virtual Range)	\$30,000
Ultra World	Ultra World Upgrade (Mobile Shoot House with 4 Active Simulation Screens)	\$70,000

Ti Training Scenario Content

Training Scenario Library 700+ native HD scenarios preloaded

- All scenarios created by Ti Training are available **FREE** of **CHARGE** to our customers for the life of the system. These scenarios are professionally filmed and edited scenarios created by our in house production team. **All** Scenarios are in native High Definition video. Currently the system comes with over 700 fully branching Native HD Scenarios with thousands of outcomes and branches. **NONE** of the scenarios are standard definition video that was stretched to fit an HD aspect ratio. All scenario filmed since 2012 are in 4K Cinema resolution.



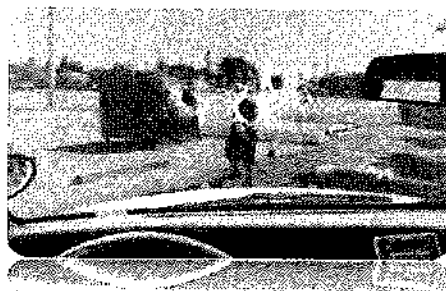
Free HD scenarios for the life of the system (15+ each quarter)

- The Training Lab™ comes with a lifetime subscription to new scenarios. All of the scenarios are filmed by the professional filming crew at Ti Training. All scenarios are filmed with the latest 4K resolution camera system (RED). This camera is capable of an image resolution of 4520 x 2540 pixels. Proof of camera and editing capabilities is available. Every few months a DVD is automatically sent to the customer and these scenarios are free of charge for the life of the system. The optional True Distance 3D upgrade will allow for shutterglasses to be utilized and 3D scenarios to be played on the system.

Professional filming with special effects for maximizing training objectives

- The heart of any video based simulation system is the content. The Scenarios are what you see and how they are Planned, Set up, Filmed and editing make all the difference in the world. Are you being drawn into the screen? Does it create an emotion? Is it relevant? Is it real? Ti Training has an in house studio and a full time video and editing staff! With a 3000 square foot studio and green screen technology coupled with a state of the art editing capabilities, Ti Training is constantly creating the best scenarios in the industry! and as always the new scenarios are free to our customers, keeping your training at its peak!

- Full Time Video Staff
- 6000 foot studio in house
- Actors used on every scenario shoot
- Custom scenarios filmed upon request
- Professionally filmed with the "Red One" camera
- Shooting Video Resolution of up to 4096 x 2304
- Scenarios filmed on location with special effects
- Free Scenarios automatically shipped each quarter
- Always filmed w/ Law Enforcement present (SME's)



Many of the scenarios filmed we have added effects, such as blood splatter, Any "POST" effect is added to coincide with the training objectives. If a suspect is hit in the arm or leg they will see a different reaction then a head shot. A head shot might show blood splatter to alert the trainee as to a lethal hit.

3D Scenarios

- *When a use of force decision is made, relative distances may be the most important factor in deciding if, when and what type of force should be used. The distance from the officer to a subject, the distance between a subject and weapons of opportunity, distances between multiple subjects and other officers or innocents, the size and location of objects between the officer and the subject, etc., are all critically important when determining what force option is most appropriate at a given moment.*

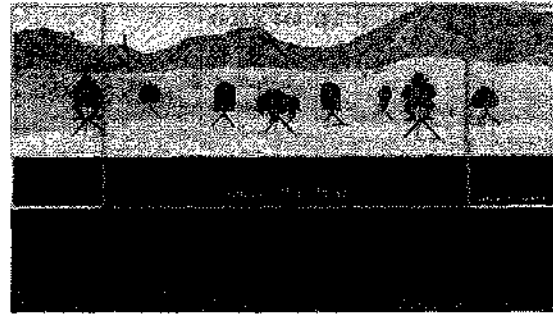
In a two dimensional environment we are programmed to perceive larger objects as closer and smaller objects as further away. This rudimentary method of evaluating distance is often inaccurate and has been shown to contribute to the process of "adverse training" which is the development of habits that are inconsistent with true-life applications. In airplane, vehicle and use of force simulation: this is always the challenge for virtual reality designers, to design systems that appear real so that response can be accurately tested and evaluated.

The TI Training Lab™ system now offers a proprietary Stereoscopic module that includes fully branching, high definition (HD 1080i) 3 Dimensional video. The video not only represents true-life proportional height and width accuracy but also adds the element of depth, giving the viewer a fully immersed experience. This type of 3 Dimensional training provides a realistic simulation and forces the brain to process the perceived information consistent with a real world event. TI Training is the only simulation company that provides Stereoscopic 3D using Shutter Glasses as an option. All other simulation companies provide a 3D component using Anaglyph products created in the 1950s. If the 3D glasses are red and blue lenses this is outdated Anaglyph! Upgrade to the Active EYewear 3D to bring the greatest level of realism into the simulation world!

- *50+ 3D scenarios come with the Optional True Distance Upgrade system and will be updated for free as we grow the library.*
- *3D CGI graphical background and Live video 3D green screen drills (Hogan's Ally) available.*

Ti Training Lab Ultra Wide Projection Upgrade

Ti Training is very proud to release the absolute latest in technology for completely immersive training environments. Our Ultra Wide Projection package utilizes 4K technology combined with the ultimate in judgment training scenarios to draw the trainee into a world that forces true scanning and realistic tactical movement. This is not the outdated multi screen technology that is heavily laden with hardware and expense. The Ultra Wide Training Lab projects up to 30' wide and any flat wall can be used. This capability allows for the use of the entire projected area to be used in Virtual Marksmanship mode with 16 lanes of fire and without any hardware change switch to judgement scenario training in a completely immersive environment.



12' Screen



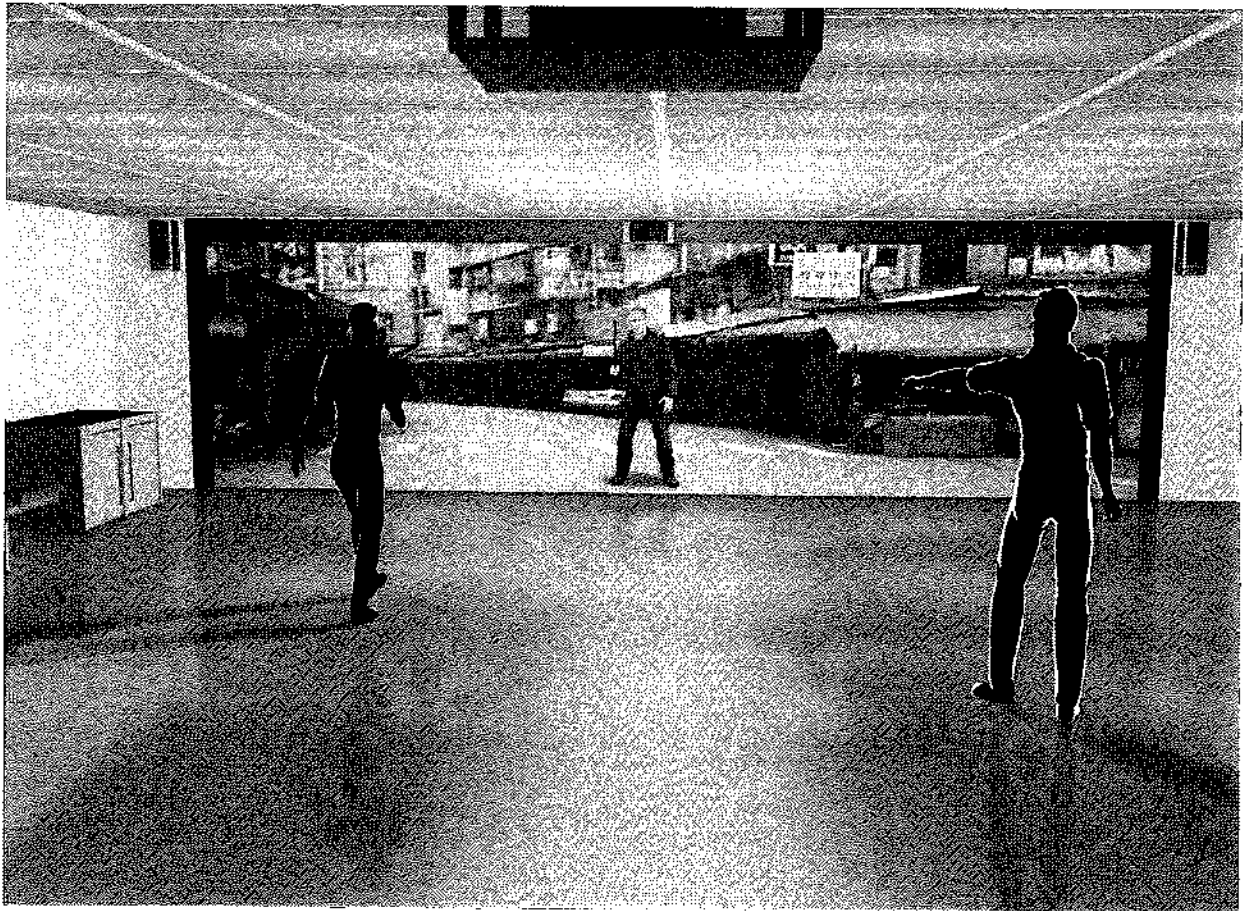
20' Screen



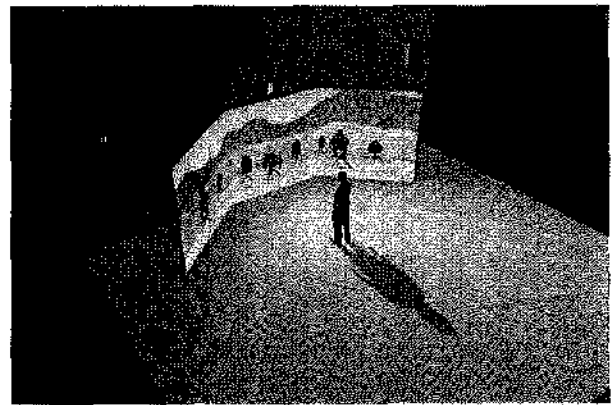
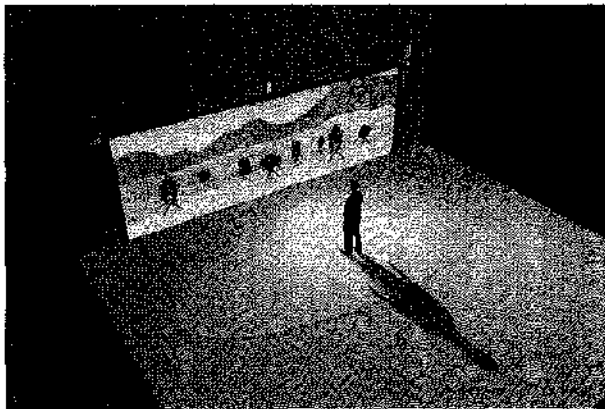
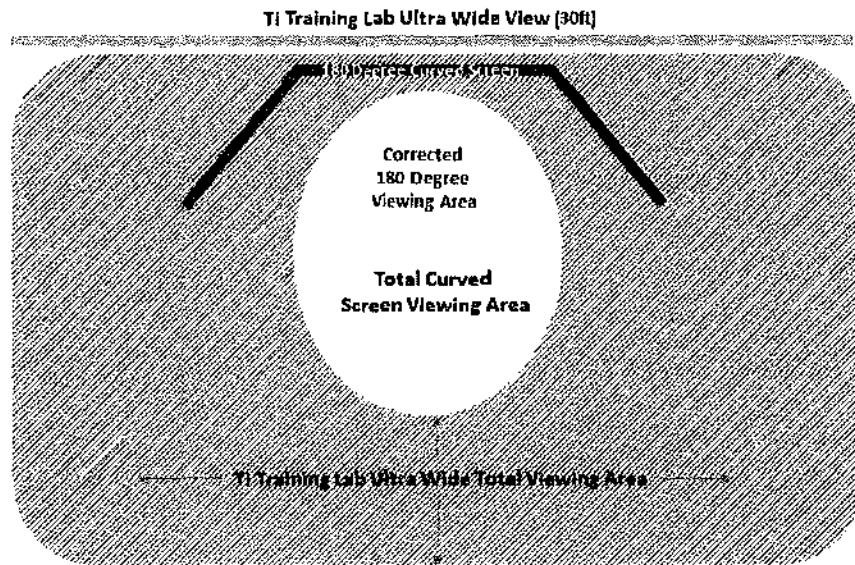
28' Screen



Numerous studies have shown that officers react on the street the way they have been trained so use of cover and tactical movement is paramount in a Use of Force Scenario. Multiple screens that wrap around the trainee restrict this movement and force the trainee to wait for the action to come to them creating a training scar that could be deadly. Even worse, create a mindset of failure because the majority of the training value in wrap around screen is an ambush style situation that is a no win for the officer. Research has also shown that the human eye can only focus on a 5 Degree area at a time so our Ultra Wide System forces the trainees to move their head to scan with not just their eyes. This coupled with freedom to move in the training room to get behind cover, clear the space with back up officers, and incorporate active role players in the scenario insures the officer leaves the training environment with the feeling that they were engulfed in "REAL" simulation.

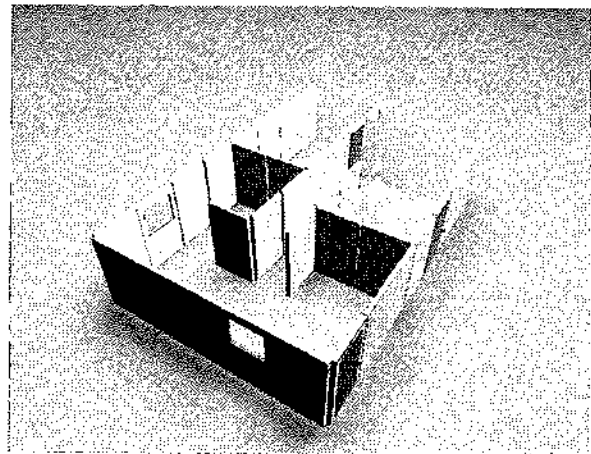
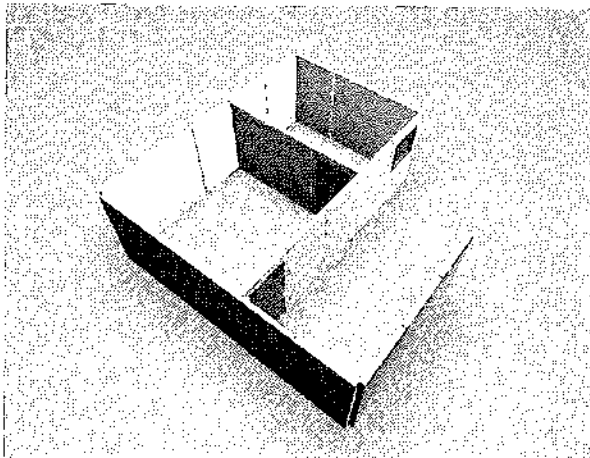


Ti Training Lab Ultra Wide View Comparison



Ti Training Lab Ultra World Upgrade

Ti Training offers a multi room simulation experience that is completely Customizable and Mobile. The Ultra World is an innovative fabricated architectural structure that has 4 different configuration options and incorporates 4 separate projected surfaces (combined in 1 room or spread into separate rooms) all from 1 computer source. This allows for the trainees to move through the environment and the projected scenario evolves and changes as they interact with the situation. This is the only mobile, reconfigurable simulation shoot house on the market today. This allows each training cycle to be customized to the training need, from the room layouts to the scenarios projected on the walls. This is as easy as unsnapping the fasteners and moving the walls where you want them. Then the next training cycle the walls can be moved to a different configuration by just unsnapping the connectors and moving to a new design.





Training Corp

Copy of the full Warranty



Ti Training Corp.

LIMITED WARRANTY

1. Ti Training's Simulation Products (Product or Products) are warranted to the original purchaser (Purchaser) to be free from defects in material and workmanship for a period for one year (12 months) from the date of shipment to the Purchaser.

2. TI TRAINING does not warrant: (a) any product, components or parts not manufactured or assembled by TI TRAINING; (b) any prototype, pilot production, or custom products; (c) defects caused by failure to operate the product in a suitable operating environment within the Product's rated capacity and limits; (d) damage due to use of the Products for purposes or with equipment other than those for which it was designed, (e) damage caused by disasters and accidents such as but not limited to fire, flood, wind, rain, lightning, negligence, over-temperature, over-voltage, misapplication of electrical power, and misapplication of live-fire; (f) damage cause by unauthorized attachments, modification and repair to Product's software or hardware including but not limited to the use of any software on the Products that has not been specifically approved by TI TRAINING in writing (excluding Purchaser edited-scenarios), the insertion or removal of circuit or peripheral boards without express approval from TI TRAINING in writing, and the insertion or removal of any I/O connectors when the Product is powered without express approval from TI TRAINING; (g) damage during shipment; (h) normal wear and tear or cosmetic damage to the product; (i) damage due to improper maintenance; (j) any other abuse, misuse, neglect, mishandling, alteration, or faulty installation by the Purchaser; and (k) compatibility with other components or electrical devices.

3. If the Purchaser discovers within the warranty period a failure of the Products to conform to specifications or a defect in material or workmanship, it must promptly notify TI TRAINING in writing within seven days of the discovery. Within a reasonable time after both notification and the timely return of the Products or defective parts associated therewith carriage paid to TI TRAINING, TI TRAINING will correct any defect in material or workmanship, with either new or used replacement parts provided TI TRAINING is satisfied that the failure was due to a defect in workmanship or material and not because of any reason indicated in the preceding paragraph. Final determination of warranty eligibility shall be made by TI TRAINING and if a warranty claim is considered invalid for any reason, the Buyer will be charged for services performed and expenses incurred by TI TRAINING in repairing, handling and shipping the returned Products or part(s).



4. The warranty period of any replacement or repaired Products or part(s) shall terminate concurrently with the termination of this Limited Warranty.

5. Concerning parts or components of the Products not manufactured by TI TRAINING, the Purchaser shall have the benefit, insofar as it may be transferred to the Purchaser, of any rights or warranties that TI TRAINING may have relative to the supplier of said parts or components. TI TRAINING's liability concerning said parts and components is limited to making the benefit of such rights and warranties available to the Purchaser as indicated.

6. User-level repairs conducted by or for the Purchaser that are not under the express direction of TI TRAINING whether to hardware or software voids the Limited Warranty.

7. TI TRAINING shall not be liable for any failure to perform its obligations hereunder that are due to any circumstances beyond its control including, but not limited to, any inability to obtain any necessary import or export licenses or any other licenses or consents of any governmental or other authority.

8. This Limited Warranty and all contracts and documents pertaining to the Products shall be construed under Colorado law. The venue for any disputes arising under the Limited Warranty or any contracts and documents pertaining to the Products shall be any court of competent jurisdiction seat within a fifty mile radius of Denver, Colorado. Any action brought for breach of warranty must be commenced within 14 months following the delivery of the Products.

9. THE FOREGOING WARRANTIES ARE IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

10. In no case shall TI TRAINING be liable for any special, incidental, or consequential damages based upon breach of warranty, breach of contract, negligence, strict tort or any other legal theory. Such damages include but are not limited to loss of profits, loss of savings or revenue, loss of use of the product or any associated equipment, cost of capital, cost of any substitute equipment, facilities or services, downtime, the claims of third parties including customers, or injury to property. This limitation does not apply to damages caused by breach of the warranty of title and to claims for personal injury. Some states do not allow limits on warranties, or on remedies for breach of certain transactions. In such states, the limits in this paragraph and in other paragraphs may not apply.

11. Unless modified in a writing signed by both TI TRAINING and the Purchaser, the Limited Warranty and any associated written agreements executed contemporaneously herewith are understood to be the complete and exclusive agreement between the parties superseding all prior agreements, oral or written, and all other communications between the parties relating to



the subject matter of this agreement. No employees of TI TRAINING or any other party is authorized to make any warranty in addition to those made in this Limited Warranty.

12. This Limited Warranty and associated agreements allocate the risks of product failure between TI TRAINING and the Purchaser. This allocation is recognized by both parties and is reflected in the price of the Products. The Purchaser acknowledges that it has read this agreement, understands it and by its acceptance of the Products is bound by its terms.

REPAIR AND REPLACEMENT POLICY

WARRANTY REPAIR: If a repair is necessary under and during the term of the warranty, contact TI TRAINING's Customer Service Department to receive a Return Material Authorisation (RMA) Number and return instructions prior to shipping the defective Product(s) or parts to TI TRAINING. The RMA must be referenced on all documentation relating to the return (i.e. shipping documents, shipping label, purchase order, correspondence, etc.). The following information is needed when requesting an RMA Number:

1. Model number and option.
2. Serial number,
3. Description of failure,
4. Shipping information,
5. Point of contact and phone number,
6. Billing information, and
7. Purchase order number (required if out-of-warranty).

All costs associated with shipping, taxes, freighting, packaging and handling of the Product(s) and/or parts shall be borne by Ti Training.

A failed system/part under warranty comes back to the depot for repair, if that same system/part should fail as second time within 90 days of repair, the part would be replaced.

OUT-OF-WARRANTY REPAIR: In addition to the requirements provided above concerning warranty repairs, all out-of-warranty repairs require that the Purchaser issue a purchase order to TI TRAINING authorizing the repair and agreeing to cover all costs related thereto. The purchase order number should refer to the RMA Number which is assigned by TI TRAINING's Customer Service Department.

All costs associated with shipping, taxes, freighting, packaging and handling of the Product(s) and/or parts shall be borne by the Purchaser.

TI TRAINING SOFTWARE SUPPORT & UPDATE POLICY

- I. The software delivered with the Products includes both TI TRAINING and third-party software.



- II. The buyer acknowledges that TI TRAINING is not responsible for any third party software other than providing a work-around for failure of the Products or TI TRAINING software resulting from third party software.
 - III. Loading of any software other than (i) scenarios generated by the customer using TI TRAINING authoring tools, and (ii) software supplied by TI TRAINING with or for the Products must be approved by TI TRAINING.
 - IV. LOADING ANY SOFTWARE WITHOUT THE WRITTEN PRIOR APPROVAL OF TI TRAINING WILL RESULT IN AN IMMEDIATE TERMINATION OF THE LIMITED WARRANTY, AND ALL CONSEQUENCES INCLUDING ALL REPAIR AND REPLACEMENT COSTS SHALL BE BORNE BY THE PURCHASOR.
 - V. In order to facilitate efficient software support, the customer shall provide a direct telephone line access to the system which is capable of transferring data using high speed modems with dial-in capability. The buyer acknowledges that without the availability of such telephone line, TI TRAINING can not guaranty any time frame for software support, and a fault may involve the sending back of the CPU to TI TRAINING for repair at the buyer's cost.
 - VI. TI TRAINING may from time to time provide Software updates which are limited to same product enhancements and fault repairs. Releases of new TI TRAINING Software products will be available for separate purchase at an upgrade price to be established at the time of the release.
 - VII. Engineering Change Notices (ECN's) in the form of written notice and/or file replacements will be issued when necessary to update software modules which have been modified to repair a fault. Ti Training's correction of any software fault in Ti Training's products may require an operating system upgrade to the current revision level by the customer. Upgrades to operating system software should only be performed when directed in writing by TI TRAINING.
- TI TRAINING hereby reserves the right to make without notice such minor modifications in specifications, designs or materials as it may deem necessary or desirable by experience.



"Training Lab"

Master Instructor Course



Training Lab™ Master Instructor Initial Certification Course

Ti Training Corp. is committed to providing the best, most advanced and effective training to our customers. It is critical that our customers not only know how to operate the Training Lab™ system and its components, but also how to safely and effectively provide training in the simulated environment. All of this not only provides your agency's officers with the best possible training, it also can reduce agency liability due to the depth of the training received by your instructors

Course Description:

Ti Training Corp.'s course of simulation instruction is designed to train selected students in the set-up, function, operation, and maintenance of the Training Lab™ and Training Room™ interactive simulation systems, manufactured by Ti Training Corp. These systems utilize the latest advances video, laser, RF and programming technology to provide an intuitive, easy to maintain training tools. These tools are designed to aid in teaching Public Safety Personnel to effectively and safely perform their duties. This course begins with classroom theory and progresses to "hands on", proficiency based exercises. We at Ti Training Corp recognize that even the most advanced technology is useless in the hands of someone who cannot effectively operate and maintain that technology.

In addition to setup, operation and troubleshooting of the simulator, this course includes an Instructor development block entitled "Effective Simulation Training." Developed in conjunction with an accredited college and backed by scientific research, this portion of the course contains the latest training techniques and methodologies for providing effective training in a simulated environment. Some of the components of this section of the course are listed below for reference:

Need and Justification for Simulation Based Training

Training Area Set Up

Training Objectives

Training Evolution Lesson Planning

Scenario Implementation

Effective Debriefing and Documentation of the Training

Successful completion of the entire course of instruction provided by Ti Training Corp. certifies the attendees as "Master Simulation Instructors." As such they can not only provide training to members of your agency but they are also able to certify others within your agency as "Simulation Instructors."



Training Lab Master Instructor Initial Certification Course

Instructor Todd R. Brown

Phone Office: 800-634-1936
Wireless: 720-939-5075

Office 14998 W 6th Ave. #500
Golden, CO, 80401

E-mail Todd@Titraining.com

Requirements:

Certified Law Enforcement Instructor

Description:

The purpose of this course of instruction is to train selected students in the set-up, function, operation, and maintenance of the Training Lab and Training Room interactive simulation systems, manufactured by Ti Training Corp. These systems represent the most advanced training devices available. These systems utilize the latest advances video, laser, RF and programming technology to provide an intuitive, easy to maintain training tools. These tools are designed to aid in teaching Public Safety Personnel to effectively and safely perform their duties.

This course begins with classroom theory and progresses to "hands on", proficiency based exercises. We at Ti Training Corp recognize that even the most advanced technology is useless in the hands of someone who cannot effectively operate and maintain that technology. Therefore, this course is focused on ensuring every person attending this course attains each of the goals listed below.

Successful completion of this course when combined with successful completion of the on-line portion of the course will certify the student as a "Master" instructor in simulation training and allow the student to certify "Instructor" level students within their agency. Additionally, semester hour credits from an accredited college will be awarded as well as an equivalent P.O.S.T. continuing education hours. This will allow the student to transfer credit to any University and/or submit to their local P.O.S.T. organization to satisfy continuing educational requirements for maintenance of their Peace Officer certifications.

Goals:

- [Ti]** The system Operator/Instructor will be able to effectively set up, operate these systems.
- [Ti]** The system Operator/Instructor will have a thorough knowledge of the system's specifications.
- [Ti]** The system Operator/Instructor will be able to effectively apply the principals of simulation training in order to maximize student learning potential, retention and performance.
- [Ti]** The system Operator/Instructor will be able to effectively integrate these systems with their agencies policies, requirements and overall curriculum.



Course Sections:

This course will consist of the following sections. Successful completion of every section is required for certification.

Ti Course Introduction

- Instructor and Student Introductions
- Course Overview
- Certification Requirements

Ti System Overview

- System Demonstration
- Components
- Graphical User Interface (GUI)
- Environmental Requirements

Ti System Operation

- Set up and Calibration
- Assigning Devices
- Selecting Training Material (Scenarios)
- Playing, Branching, and Operation of Optional Features (EnviroSim, Telemetry, etc.)
- System Debriefing Functions
- Report Generation/Documentation of Training Evolutions

Ti Scenario Creation

Ti Effective Simulation Training

- Requirements
- Briefing
- Debriefing
- Documenting

Ti Troubleshooting/Diagnostics



Evaluation:

Each person attending his course will be evaluated in interactive environments including electronic testing and proficiency based exercises. Evaluations are conducted throughout the course and the syllabus can be adjusted as necessary to ensure each participant completes each evaluation successfully.

Expectations While Attending This Course:

- [Ti]** Punctual and complete attendance is required for completion and certification. Should the need arise to miss any portion of this course, please notify your instructor immediately.
- [Ti]** Your instructor understands the need for you to maintain contact with those not attending this course (your agency, your family, etc.). However, while in the course please turn your cellular phones, pagers and any other communication devices to their "silent" mode. This will reduce disruptions to your peers.
- [Ti]** Active participation is required to learn and retain the information presented in this course. We expect you to ask questions. The only question that we cannot answer is the one that is not asked.

Course Schedule:

The schedule is a guideline for this course. It may be adjusted, as necessary, to maximize the use of the time available. Regular breaks are a part of this schedule.

Day 1

Section	Time
Course Introduction	0900 - 1000
System Overview	1000- 1200
LUNCH	1200 - 1300
System Operation/Components/Setup	1300 - 1500
Day 1 Review	1500 -



Day 2

Section	Time
System Operation (Cont.)	0900 -1200
LUNCH	1200 - 1300
Effective Simulation Training	1300 - 1500
Day 2 Review	1500 -

Day 3

Section	Time
Classroom Training system	0900 -1200
LUNCH	1200 - 1300
Scenario Creation	1300 - 1500
Day 3 Review	1500 -



References

New York Police Department
Det. Joe Agosto
(718)885-0259
Joseph.Agosto@nypd.org

Carthage Technical Center - MO
Jason Hill
417-359-7095
hillj@carthage.k12.mo.us

TSA - Federal Air Marshals
Roy Janssen
(703) 478-0049
roy.janssen@dhs.gov
30 systems

Federal Reserve Bank Kansas City - MO
Sgt. Berry Scott
816-881-2653
scott.berry@kc.frb.org

White Plains PD
Lt. Jimmy Spencer
914-774-2875
jspencer@whiteplainsny.gov

St. Peters PD - MO
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636-477-6600
jschmidt@stpetersmo.net

Elmwood Park PD -- NJ
Capt. Frank Thorpe
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ftorpe@elmwoodparknj.us

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Herndon Career Center - MO
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816-694-4745
Jim.Ripley@raytownschools.org

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(410) 592-9173
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DeKalb County SO - IL
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Asst. Chief Jeff McGunnigle
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jeffrey.mcgunnigle@nyct.com

Hampden Township PD- PA
Chief Harry K Clay
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Somerset PD - MA
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Boston PD - MA
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Westchester County Academy
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Szf1@westchestergov.com

Cheektowaga PD
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lbauer@cpdny.org

"The Strongest Element in Training"

16050 Table Mountain Parkway, # 100 Golden, CO 80403 www.Titraining.com 800-634-1936

Ti Training Missouri References

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Federal Reserve Bank of Kansas City	Scott	Berry	Kansas City	MO	816-881-2653	scott.berry@kc.frb.org
Herndon Career Center	Jim	Ripley	Raytown	MO	816-694-4745	Jim.Ripley@raytownschools.org
Jefferson City Police Department	Doug	Shoemaker	Jefferson City	MO		DShoemaker@jeffcitymo.org
St Ann Police Dept	John	Lankford	St. Ann	MO	314-713-9994	jlankford@stannmo.org
St Charles County Sheriffs Office	Chris	Hunt	Defiance	MO	636-949-3066	chunt@sccmo.org
St Peters PD	Jim	Schmidt	St. Peters	MO	636-477-6600	jschmidt@stpetersmo.net

Ti Training Corrections/Detention Agency References

El Dorado County Probation Department	Andrew	Craven	Shingle Springs	CA	530-621-6058	andrew.craven@edcgov.us
San Diego SO - Detention	Richard	Kurz	Santee	CA	619-258-3118	richard.kurz@sdsheriff.org
Santa Clara Probation	Karen	Avila	San Jose	CA	408-468-2246	karen.avila@pro.sccgov.org
Boulder County Sheriff's Office	Kye	Javes	Boulder	CO	303-579-0865	kjaves@bouldercounty.org
El Paso County Sheriff's Office	Paul	Mynatt	Colorado Springs	CO	719-520-7139	paulmynatt@elpasoco.com
Jefferson CO SO	Lloyd	Ackerman	Golden	CO	303-271-5810	lackerma@jeffco.us
Larimer CO Sheriff	Ian	Stewart	Larimer	CO	970-498-5128	stewartir@larimer.org
Morgan County SO	Dave	Martin	Fort Morgan	CO	970-542-3448	dmartin@co.morgan.co.us
Pueblo CO SO	Rick	Rhodes	Pueblo	CO	719-225-5500	rhodes@co.pueblo.co.us
Collier County SO	Fletch	Fuller	Naples	FL	239-253-4138	fletch.fulier@colliersheriff.org
DeSoto County SO	Cliff	Brown	Arcadia	FL	863-993-4700 ext 223	cbrown@desotosheriff.org
Osceola County SO	Rich	Doty	Kissimmee	FL	407-348-1110	rdot@osceola.org
Pasco County Sheriffs Office	Gary	Raulerson	Land O' Lakes	FL	727-277-7184	graulerson@pascosheriff.org
Pinellas CO SO	Dan	Doherty	Largo	FL	727-464-7039	ddoherty@pcsonet.com
Polk County SO	Larry	Traylor	Winter Haven	FL	863-534-7200	ltraylor@polksheriff.org
Seminole CO SO	Ryan	Pampe	Sanford	FL	407-665-6279	rpampe@seminolesheriff.org
St John's County SO	Brian	Canova	St Augustine	FL	904-824-8304	bcanova@sjso.org
Volusia County SO	Randy	Post	Daytona Beach	FL	386-239-6523	rpost@vcso.us
Clayton County Sheriff's Office	Richard	Sobczak	Jonesboro	GA	770-471-1122	richardsobczak@co.clayton.ga.us
Iowa DOC	Daniel	Quinlan	Coralville	IA	319-626-4301	daniel.quinlan@iowa.gov
KY DCJT	Joe	Wallace	Richmond	KY	859-314-1885	joseph.wallace@ky.gov

Lafourche Parish Sheriff's Office	LaFate	Day	Thibodaux	LA	985-803-1062	lafate-day@lpso.net
Forsyth County Sheriff	Fred	Woitineck	Winston Salem	NC	336-671-1813	woitinfw@fcsso.us
Las Vegas Department of Detention and Enforcement	Kimberly	Griffith	Las Vegas	NV	702-229-6474	kgriffith@lasvegasnevada.gov
Oklahoma CLEET	Shannon	Butler	Ada	OK	405-301-5375	shannon.butler@cleet.state.ok.us
Newport News Sheriff's Office	David	Hughes	Newport News	VA	757-926-8108	dhughes@nngov.com

Ti Training Past Performance

Georgia Public Safety Training Centers

1000 Indian Springs Dr. Forsyth, Ga.

Adam Ham 478-993-4425 aham@gpstc.org

Total Contract Award: \$336,250.00

Contract #1 05/16/2013 Contract #2 07/13/2014 Contract #3 07/02/2015 -- To Present

GPSTC has provided simulation training to its officers for more than 20 years. In 2013 they traded in a competitor system to utilize Ti Training - Training Lab technology for their agency. They purchased 14 systems and have purchased 1 additional system in 2014 and 2 additional systems as well as optional items to compliment their programs in 2015.

Kentucky League of Cities

100 East Vine Street Suite 800, Lexington, Kentucky 40507

Mark Filburn 859-327-9750 Mfilburn@klc.org

Total Contract: \$348,068.00

Contract #1 09/02/2014 Contract #2 01/02/2015-- to present

Kentucky League of Cities (KLC) has provided simulation training to its law enforcement agency membership for more than 10 years. In 2012 they traded in a competitor system to utilize Ti Training - Training Lab technology for their group. They purchased 3 systems and have completed 2 custom scenario productions (a third production is in process currently). Ti Training has also provided assistance in site visits as well as the yearly instructor conference for users of the Training Lab system.

New York Police Department

Rodman's Neck, Bronx, NY

Steve Malone 631-807-9926 Steven.malone@nypd.org

Total Contract: \$243,856.66

Contract #1 08/27/14 Contract #2 06/14/2015 -- to Present

NYPD has provided simulation training to its officers for more than 25 years. In 2014 they traded in a competitor system to utilize Ti Training - Training Lab technology for their agency. They purchased 3 systems and have purchased additional optional items to compliment their programs in 2015.

DHS/TSA

601 S 12 Street Mailstop 6105, Arlington, VA. 20598

Roy Janssen 609-226-1187 Roy.g.janssen@ole.tsa.dhs.gov

Total Contract: 1 Million +

Contract #1 09/20/2006 to present

DHS has provided simulation training to its specialized program for more than 10 years. In 2006 they traded in a competitor system to utilize Ti Training Training Lab technology for their security Program. They purchased 30 systems in 2006 and have purchased an upgrade to 30 new Training Labs as well as optional items in to compliment their programs in 2015.

Mobile Interactive Firearms and Use of Force Options Simulator

Proposal for:

State of Missouri Department of Corrections Training Academy



Ti Training Corp.

Ti Training Corp.
4680 Table Mountain Dr. #170
Golden, CO 80403

1.800.634.1936
303-414-3556 Fax

Bid Due: May 31, 2016 2:00pm
OPP NO: RFPC 30034901600797